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2	BEFORE THE OFFICE	OF TAX APPEALS
3	DANIEL CHO,	PANEL LEAD
4	NGUYEN DANG AND LINDA	CHENG, PANEL MEMBERS
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7	In the Matter of:)
)
8	DENNIS MCCOY AND KARIN MCCOY,) Case No. 18011435
)
9	Appellant,)
)
10	OFFICE OF TAX APPEALS)
	STATE OF CALIFORNIA,)
11)
	Respondent.)
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16	TRANSCRIPT OF	PROCEEDINGS
17	Van Nuys, C	alifornia
18	Tuesday, Decemb	per 11, 2018
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22	Reported by:	
23	SAVAUNA L. WINN	
	Hearing Reporter	
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	Job No.:	
25	21188CA Reporting-NET	

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16	TRANSCRIPT OF PROC	CEEDINGS, taken at
17	6150 Van Nuys Boulevard,	Van Nuys,
18	California, commencing a	at 10:05 a.m. and
19	concluding at 10:35 a.m.	on Tuesday,
20	December 11, 2018, heard	d before DANIEL CHO,
21	Panel Lead, Nguyen Dang,	Panel Member,
22	Linda Cheng, Panel Membe	er, reported by
23	Savauna L. Winn, Hearing	g Reporter.
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1 **APPEARANCES:** 2 3 For the DEPARTMENT: 4 FRANCHISE TAX BOARD BY: MIRA PATEL 100 R Street 5 Sacramento , California 95811 916-845-7612 6 mira.patel@ftb.ca.gov 7 For the APPELLANT: 8 9 TAX PAYER REPRESENTATIVE BY: DALE HANGER 17702 Irvine Boulevard 10 Suite 200 Tustin, California 92780 11 714-832-6271 12 13 Also Present: 14 Natasha Page 15 16 17 18 19 20 21 22 23 24 25

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10	EXHIBITS
11	(None)
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1	Van Nuys, California; Tuesday, December 11, 2018
2	10:05 a.m.
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5	JUDGE CHO: Good morning. Welcome.
6	This is the appeal of Dennis McCoy and
7	Karin McCoy. O.T.A. Case No. 18011435.
8	Today is December 11th, 2018, and the time is
9	approximately 10:05 a.m. We are holding this hearing in
10	Van Nuys, California.
11	My name is Daniel Cho, and I'll be the lead
12	Administrative Law Judge, and with me I have
13	Administrative Law Judge Nguyen Dang to my left and Linda
14	Cheng to my right.
15	Can the parties please introduce and identify
16	themselves for the record? Beginning with Appellant.
17	MR. DALE HANGER: Appellant, Dale Hanger, CPA,
18	representing Dennis McCoy and Karin McCoy.
19	MS. MIRA PATEL: Good morning. Mira Patel for
20	Respondent, Franchise Tax Board.
21	MS. NATASHA PAGE: Natasha Page, Franchise Tax
22	Board.
23	JUDGE CHO: Good morning and welcome.
24	The issues in this appeal are one, whether
25	appellants have established reasonable cause to abate the

1 late-filing penalty for the 2015 tax year; and two, 2 whether appellants have demonstrated that the underpayment 3 of estimated tax penalty can be abated. 4 With respect to the F.T.B.'s exhibits, F.T.B. has 5 provided Exhibits A through P, and Appellant has not 6 objected to these exhibits. Therefore, we will be 7 admitting these exhibits into evidence for this appeal. 8 Appellant has submitted Exhibits 1 through 4. 9 F.T.B. has objected to Exhibits 1, 3 and 4. However, after looking at the objection and looking at the 10 11 evidence, the O.T.A. has overruled the objection. We're 12 going to be submitting the exhibits into evidence in this 13 appeal with the understanding that all exhibits will be 14 given their appropriate weight in this appeal. 15 So, are there any questions at this time? 16 MR. DALE HANGER: No. I don't have any 17 questions. 18 MS. MIRA PATEL: No questions. 19 JUDGE CHO: Thank you. All right. 20 As we previously discussed in our prehearing conference, Mr. Hanger, you'll have 15 minutes to provide 21 your presentation. Afterwards, the Franchise Tax Board 22 23 will be given 15 minutes for their presentation. The panel will ask questions to both parties at that time if 24 25 we have questions to either party, and then, Mr. Hanger,

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1 you'll be given five minutes on rebuttal.

2 With that in mind, Mr. Hanger please begin3 whenever you're ready.

4 MR. DALE HANGER: Thank you. 5 As presented to the evidence, we believe that 6 there is sufficient evidence to abate the penalties based upon reasonable cause. Reasonable cause that we have 7 8 submitted in regards to the McCoy's using reasonable 9 judgment, prudent business judgment, in filing and 10 preparing the tax returns that relied upon the tax 11 preparer, a very experienced individual, to prepare the 12 returns and file them on time.

They contacted the preparer numerous times and were assured numerous times that the return had been prepared accurately and filed on time. It wasn't until sometime quite -- I would say towards the beginning of '17, 2017, that the tax payers did receive copies of the tax returns and realized at that point in time that the error was made.

The preparer used 2014 tax information in order to prepare the 2015 tax return; of course, there were some major differences between the two. The tax payers, again, after acknowledging the error, contacted the tax preparer. He acknowledged that there was an error. At that point in time, the tax payers requested copies of the E-file

certification from the preparer. The preparer sent out an
 E-file certification for a different tax payer, not the
 McCoys.

It was sometime after that that the actual 4 5 preparer, finally, acknowledged that the return had not 6 been filed. He did prepare an amended tax return, which 7 was kind of unusual because it seemed like if he took care 8 of the 540-ES and then the normal tax return, he would 9 have presumed, of course, that the original 540 was filed on time. Otherwise, he wouldn't have prepared a 540 10 11 amended return.

12 After several assurances, numerous assurances by 13 the tax preparer that the return had been filed, prepared accurately, and filed on time, the tax payers did send in 14 15 the tax that was due based upon the original calculation, 16 which was erroneous. So, the tax payers did send in the 17 payment in a timely fashion for the original anticipated tax due. At the time that the amended return had been 18 19 prepared and filed, which was in the beginning of '17, 20 once that was processed and the tax determined, again the 21 tax payers prepared a check and paid the full amount of 22 \$37,000 due at that time based upon the amended return. 23 So, we're asking for not only abatement of the

24 late-filing but also the late-payment penalties. I think 25 the regulations do accept an error in a tax return that

has been prepared erroneously for additional taxes due as justification for filing -- for abating the late-payment penalty. So, we're asking for the abatement of the late-payment penalties and the late-filing penalties as well.

6 In the declarations that we had, we also admitted 7 that -- submitted that the tax preparer admitted after the fact that the returns had not been filed and that it was 8 9 prepared erroneously. Mr. Fernandez, who was the 10 preparer, acknowledged that the E-file had not gone 11 through. They confirmed he did not have a signed 8879, 12 the E-file authorization, for his file, nor did he have a 13 signed 540 for the tax payer. So, the documentation he 14 had did not support his acknowledgement that the return 15 had been prepared accurately and filed on time. So, we're 16 submitting that the tax payer's acted in prudent judgment 17 as they contacted Fernandez many, many times.

They also tried to contact the Franchise Tax 18 19 Board to confirm the E-filing. They were not able to get 20 through. Apparently, there was a two or three-hour hold. 21 They were put on hold for quite some time. So, that was 22 again an acknowledgement that the tax payers were very 23 concerned about the filing of the tax return. They wanted to get assurances that the return had been filed, and, of 24 25 course, based upon the assurances of the tax preparer

1 numerous times, relied on the tax preparer and presumed 2 that the return had been filed and prepared accurately and 3 filed on time. 4 JUDGE CHO: Does that complete your presentation, 5 Mr. Hanger? 6 MR. DALE HANGER: Yes. I think that's it. 7 JUDGE CHO: Thank you very much. 8 MR. DALE HANGER: Okay. Thank you. 9 JUDGE CHO: F.T.B., you may go when you're ready. 10 MS. MIRA PATEL: Respondent properly imposed the 11 delinquent filing penalty and the estimated tax penalty 12 for the 2015 tax year, and Appellant has not established 13 grounds to abate these liabilities. 14 When Respondent did not receive a timely 2015 tax 15 return from Appellant, Respondent issued a request for tax 16 return based on information indicating Appellant had a filing requirement. Appellate called Respondent 17 indicating that the amended return that was filed in 18 19 February of 2017 should be used. Respondent processed the 20 late amended return and then issued a notice of tax return 21 change that imposed a delinquent filing penalty and 22 estimated tax penalties. 23 After taking into account Appellant's payments, Appellant's balance due was about \$37,000. The delinquent 24

25 penalty was properly imposed under California Law because

Appellant failed to file their 2015 tax return by the
 April 15, 2016 due date, and Appellant has not established
 reasonable cause to abate this penalty.

4 Under Revenue and Taxation Code, Section 19.131, 5 If a tax payer fails to file a return by the April 15th 6 due date then a delinquent filing penalty is imposed 7 unless tax payers show that the failure was due to 8 reasonable cause and not willful neglect. Appellants 9 argue that they establish reasonable cause because they relied on their tax preparer to file their return and 10 11 there was no negligence or disregard on their part.

12 Furthermore, Appellants argue that the tax payer 13 mistakenly used 2014 information when preparing their 2015 14 return.

15 Lastly, appellant is arguing that their good 16 filing and payment history are grounds to abate the 17 penalty.

First, Appellant's reliance on their tax preparer 18 19 does not constitute reasonable cause because courts upheld 20 that tax payers have a personal, nondelegable duty to file 21 their return by the due date. As such, Appellant's 22 reliance on their tax preparer to have noticed whether or 23 not the return was filed is misplaced. An ordinary, prudent business person would have checked themselves to 24 25 see if their return had been filed. Consequently,

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Appellants have not established reasonable cause.

2 Second, the fact that Appellant's preparer used 3 the incorrect information does not establish reasonable cause. Given the substantial difference between 4 5 Appellant's 2014 and 2015 information, Appellant would 6 have noticed or questioned the amounts on the original 7 return. Not reviewing their return before signing it 8 shows that Appellant did not act as ordinary, prudent 9 business persons. Because they failed to review their 10 original return, Appellant failed to pay the correct 11 amount of tax by the April 15, 2016, deadline resulting in 12 an outstanding balance and a delinquent filing penalty. 13 This oversight does not establish reasonable cause. 14 Third, Appellant cited their good filing and 15 payment history as grounds to abate the penalty. However, 16 Respondent does not have the authority to abate the 17 delinquent filing penalty due to a tax payer's good filing 18 history. 19 In sum, Respondent properly imposed the 20 delinquent filing penalty and Appellants have not established reasonable cause to abate it. The estimated 21 22 tax penalty was properly imposed under California Law and 23 Appellant has not established grounds to abate it.

Under Revenue and Taxation Code, Section 19.136,
 Appellants are required to make estimated tax payments

1 even if the full amount of tax was paid on the due date of 2 the return. Failure to make the estimated tax payments 3 results in an estimated tax penalty that is equal to the 4 interest that would have accrued on the estimated tax 5 payment had it been made on time. In this case, Appellant 6 did not make any tax payments during the 2015 tax year; 7 therefore, there was an underpayment of estimated tax 8 based on their tax liability.

9 Appellant made the same arguments as stated 10 earlier in order to abate the estimated tax payments, 11 however, there was no reasonable cause exception to the 12 estimated tax penalties. Therefore, Appellant has not 13 established grounds to abate. On the facts and evidence 14 in the record, Respondent respectfully request that you 15 sustain its position.

16 Thank you.

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JUDGE CHO: Thank you.

18 Right now, I'm going on open it up to my co-panel19 if you have questions to either party.

JUDGE DANG: I have questions for Appellant.

In your opening presentation, you had mentioned that you're requesting abatement of the late-payment penalty. I believe from the issues that Judge Cho had stated are at issue in this appeal as well as F.T.B.'s presentation that no late-payment penalty was assessed.

In fact, it is actually the underpayment of estimated tax
 that was assessed in this case.

3 Would you like an opportunity to address that 4 penalty and whether or not you're going to make the same 5 arguments with respect to abatement of that penalty? 6 MR. DALE HANGER: No, that penalty is fine. No 7 objection. 8 JUDGE DANG: No objection to that penalty? 9 MR. DALE HANGER: Correct. 10 JUDGE DANG: So, it's the late-filing penalty 11 that you're disputing? 12 MR. DALE HANGER: Late-filing penalty is what 13 we're addressing here. 14 JUDGE DANG: I also have another follow-up 15 question. 16 Can you give me an explanation as to -- you had 17 asserted in your opening presentation that the tax payers 18 were aware -- and if I'm mistaken, please correct me --19 that tax payers were not aware that their return had not 20 been filed until sometime in 2017? 21 MR. DALE HANGER: I believe the first time in '17. Yes. 22 23 JUDGE DANG: Do you have an explanation as to why 24 they were not aware of the non-filing until that time 25 period?

MR. DALE HANGER: They had numerous assurances
 from the tax preparer that the return had been correctly
 prepared and filed on time.

They did not receive a copy of that until the beginning of '17, so that was the reason why there was such a delay because the tax preparer did not prepare a copy as the law requires.

8 The only time that they received a copy of the 9 tax return is when they acknowledged there were errors 10 made at that point in time, and then they followed up 11 again with the tax preparer.

Even before that time, they tried to get some assurances, you know, confirmation that the E-file had gone through, that there was a confirmation, that the 8879 had been filed. None of that existed.

JUDGE DANG: Were they ever given any indication by this return preparer at this point that he had not filed the return? That, in fact, he may not have been truthful in his responses?

20 MR. DALE HANGER: No. All along the tax preparer 21 assured them that the return had been filed.

He indicated to my client that he files all E-files, over 1,200 tax returns a year. He mentioned that possibly one may have slipped through the cracks. So, I'm not sure if there was a justification for not following up

for the tax payers confirmation on the E-filing

2 requirements.

3 JUDGE DANG: Okay. Is there some reason that the 4 tax payers didn't contact the Franchise Tax Board, or 5 visit their web site to verify the filing of their return? 6 MR. DALE HANGER: They did. They did contact 7 them. 8 JUDGE DANG: And do you know during what time 9 that was? 10 MR. DALE HANGER: That I don't want know. 11 JUDGE DANG: But you're saying at some point they 12 did try to verify for themselves 13 MR. DALE HANGER: They did try to verify through 14 the F.T.B. Yes. 15 JUDGE DANG: Thank you very much. 16 MR. DALE HANGER: You bet. 17 JUDGE CHO: Judge Cheng, do you have any 18 questions? 19 JUDGE CHENG: Yes. 20 Following up on that train of thought, is there 21 any evidence, other than Karin McCoy's declaration, that they tried to contact the F.T.B.? 22 23 MR. DALE HANGER: There is no notations of 24 anytime they tried to contact the F.T.B. Just the 25 acknowledgement by Ms. McCoy that she did try to contact

the F.T.B.

2 JUDGE CHENG: Okav. 3 And in it terms of reasonable cause, are you 4 asserting that the tax payers, basically, relied on their 5 tax preparer to file the return timely -- in a timely 6 manner? 7 MR. DALE HANGER: Well, they relied on the tax 8 preparer to give them assurances that the return had been 9 filed in a timely basis, had been electrically filed. 10 And after numerous times contacting the tax 11 preparer and then after numerous times of assurances that 12 it had been filed and requesting a confirmation, which 13 they did not get, they didn't really -- they didn't 14 transfer their responsibilities to the tax preparer, but 15 they acted in a prudent, businesslike judgment in 16 exercising their responsibilities in trying to get a confirmation that the return had been filed and through 17 the tax preparer. He is the one who had assured them that 18 19 the return had been filed. 20 JUDGE CHENG: Did the tax preparer ever explain why he gave them that assurance that the return had been 21 filed when it hadn't been filed? 22 23 MR. DALE HANGER: I think he was, basically, lying to them. 24 25 JUDGE CHENG: Okay. Thank you.

1 MR. DALE HANGER: Of course, I don't think he 2 really wanted to accept the responsibility. In some of 3 the conversations that I had with him, he also 4 acknowledged that, "I make mistakes, but I don't really 5 make that many mistakes, and I don't really acknowledge 6 that I'm responsible in this situation." So --7 JUDGE CHO: Thank you. I think, I just have one 8 quick question. Hopefully, either party can help me see 9 the answer to this question. 10 We discussed a little bit about the usage of the 11 2014 figures for the 2015 return, how does that correlate 12 or how does that indicate reasonable cause as to a 13 late-filing penalty? Whether it's -- does it matter what's on the return at this point in time, other than the 14 15 fact this return was just filed late? 16 MR. DALE HANGER: Well, the information on the 17 return isn't justification for the late filing. No. 18 That's not what we're saying. 19 We're saying that the assurances that the tax 20 preparer gave my clients in assuring that the return had 21 been prepared and filed is better justification for the reasonable cause if they exercised prudent, business 22 23 judgment in following up and trying to confirm and get the copies of E-file confirmation. 24 25 So, it's not necessarily the errors on the

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1 return, but the follow-up in the preservation of the tax 2 payer's calls and confirmations. And, you know, that 3 we're saying is reasonable judgment for abatement. 4 JUDGE CHO: Okay. Thank you for clarifying that 5 for me. 6 And a follow-up on what you just stated, do you 7 know whether -- and in your conversations with the 8 appellants -- do you know whether they requested those 9 assurances prior to the April 15, 2016 deadline or the 10 extended deadline? 11 MR. DALE HANGER: Yes, they did. 12 JUDGE CHO: I'm sorry. 13 MR. DALE HANGER: Yes, they did. 14 JUDGE CHO: So they did request those assurances prior to the filing dead lines? 15 16 MR. DALE HANGER: Absolutely. 17 JUDGE CHO: And would you have evidence of that 18 by any chance? Other than her declaration because her 19 declaration stated that she requested assurances but 20 nothing about the timing as to when she requested those 21 assurances. MR. DALE HANGER: I didn't get into that 22 23 discussion with her, but I could do so if it's relevant. 24 JUDGE CHO: That's fine. 25 All right. I don't have any more questions.

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1	JUDGE DANG: One follow-up question, and this,
2	kind of, plays off of Judge Cheng's earlier question.
3	You mentioned many times that the tax payer in
4	this case took many steps to confirm the filing return of
5	the tax preparer. My question is aside from that, did
6	they take any other steps to make sure that their return
7	was timely filed?
8	MR. DALE HANGER: They tried to contact the
9	F.T.B. directly.
10	JUDGE DANG: And this was prior to the filing
11	deadline?
12	MR. DALE HANGER: It was probably after the
13	filing deadline.
14	JUDGE DANG: After the filing deadline.
15	So, prior to the filing deadline, other than
16	going to the return preparer and asking about it, did they
17	take any other steps during that time to ensure the filing
18	of the return the timely filing of the return?
19	MR. DALE HANGER: She had indicated to me that
20	she had followed up with the tax preparer probably in
21	September and October, prior to the due date of the return
22	the filing of the return, trying to get assurances and
23	confirmations of the E-file. None of that came through,
24	so I presume after the October 15th date, she tried to
25	call the F.T.B. directly to confirm that filing.

JUDGE DANG: Thank you.

2 JUDGE CHO: All right.

Hearing no further questions, now we'll give
Mr. Hanger five minutes for your final rebuttal
presentation.

6

MS. MIRA PATEL: Excuse me.

7 I wanted to draw the panel's attention to Exhibit 8 C of Respondent's opening brief. It is a list of 9 communications that we have had with the tax payers, and I 10 know there was a question about when Ms. McCoy contacted 11 F.T.B.

12 Any phone call made to the tax payer or received 13 from the tax payer is logged in our comments list. And 14 so, on Exhibit C, page 1 there is no phone call after the 15 April 15th deadline regarding their 2015 tax return. The 16 first phone call made to F.T.B. is from Mr. McCoy on 17 May 9, 2017 and then there were conversations after that 18 date.

So, we don't have any record of Ms. McCoy calling in to check with the F.T.B. until after our request for tax return was sent out.

JUDGE CHO: Thank you for that clarification.
 Mr. Hanger, you will have five minutes on
 rebuttal.

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MR. DALE HANGER: Okay. Reasonable cause, I

1 think we have provided reasonable justification for that. 2 The tax payers acted in a very prudent, businesslike 3 manner to work with the tax preparer in trying to get the 4 return accurately prepared and filed on time. 5 I don't think there was anything that the tax payers did incorrectly. They didn't show any kind of 6 7 erroneous judgment, I don't think, in this situation. 8 They did use their best business judgment in trying to 9 follow up and confirm that the tax return had been filed. 10 After many assurances from the preparer that it 11 had been, it was finally discovered that he had not filed 12 the return. And why he prepared a 540-ES return presuming 13 that the original return was filed, I presume that that would have been pretty good justification for them to 14 assure the tax payers that the presumption was that the 15 16 original return was filed on time. 17 Thank you. 18 JUDGE CHO: Thank you very much. 19 Well, this concludes the hearing. The three of 20 us will meet and confer on the case based on documents and 21 the testimony and the arguments presented today. We will issue our written decision within 22 23 100 days of today. The case is submitted. The record is now closed, and the hearing is now concluded. 24 25 Thank you for your time.

1	(Hearing	concluded	at	11:30	a.m.)
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1	HEARING REPORTER'S CERTIFICATE
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3	I, Savauna L. Winn, Hearing Reporter in and for
4	the State of California, do hereby certify:
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12	I further certify that I am in no way interested
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14	I have hereunto subscribed my name this 20th day
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