BEFORE THE OFFICE OF TAX APPEALS STATE OF CALIFORNIA DOUGLAS BRAMHALL, HEARING JUDGE

In the Matter Appeal of:)		
BARRY AND MARILYN HINDEN,)	OTA No.	18011053
Appellant.) _)		

TRANSCRIPT OF PROCEEDINGS
Los Angeles, California
Wednesday, March 20, 2019

Reported by:

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3	DOUGLAS BRAMHALL, HEARING JUDGE
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L6	TRANSCRIPT OF PROCEEDINGS, taken at
L7	PBC - Wells Fargo Center, 355 South Grand Avenue,
18	Suite 2450, 23rd Floor, Los Angeles, California,
L9	commencing at 10:00 a.m. on Wednesday,
20	March 20, 2019, heard before DOUG BRAMHALL,
21	Hearing Judge, reported by Miranda L. Perez,
22	Hearing Reporter.
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1	Los Angeles, California; Wednesday, March 20, 2019
2	10:00 a.m.
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5	JUDGE BRAMHALL: All right. We are on the
6	record. This is the appeal of Barry and Marilyn Hinden.
7	OTA Case 18011053. It's Wednesday, March 20th, 2019, at
8	10:05. I'm Doug Bramhall. I'll be the lead judge for
9	this hearing, and on the panel with me is Grant Thompson
10	and Daniel Cho.
11	We are co-equal decision makers on this
12	panel. And for the record, will the parties please
13	introduce yourselves.
14	MR. BERNSLEY: My name is Mark Bernsley. I am
15	the attorney for the appellants, Barry and
16	Marilyn Hinden.
17	JUDGE BRAMHALL: Thank you.
18	MR. HUNTER: David Hunter, tax counsel for the
19	respondent, Franchise Tax Board.
20	MR. GEMMINGEN: David Gemmingen, tax counsel
21	for Franchise Tax Board.
22	JUDGE BRAMHALL: Mr. Hunter, you will be the
23	primary presenter of FTB's case today; is that correct?
24	MR. HUNTER: Yes. That's correct,
25	Judge Bramhall.

1 Thank you. The parties agree JUDGE BRAMHALL: 2 that the record reflects the issue in this appeal to be 3 whether appellants have established that they are 4 entitled to a deduction for the difference between the 5 fair market value and adjust in basis of property donated as a charitable contribution. 6 7 Parties have also agreed that the exhibit index, the corrected one that I just handed out showing 8 9 appellant's exhibits marked 1 through 10. And FTB's exhibits marked A through E and J are acceptable for the 10 11 record without objection. 12 I have an agreement on that? 13 MR. HUNTER: Agreed. 14 (Appellant's Exhibits 1 through 10 and 15 Respondent's Exhibits A through E and J 16 received into evidence.) 17 JUDGE BRAMHALL: Therefore, I'm going to admit 18 those exhibits into evidence at this time. 19 exhibits marked F, G, H, and I, are entered into the 20 record as arguments only. 21 (Respondent's Exhibits F, G, H, and I entered 22 into evidence.) 23 JUDGE BRAMHALL: Neither party has witnesses. 24 Both parties will have opening hearings, and if we don't

have any questions, Mr. Bernsley, are you ready to

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1 begin? 2. MR. BERNSLEY: I am. 3 JUDGE BRAMHALL: Please proceed. 4 5 OPENING STATEMENT So this case addresses another 6 MR. BERNSLEY: 7 casualty of the 2008 recession. Unable to sell or lease 8 his business property after the former tenant went 9 bankrupt, Mr. Hinden was facing continuing costs of 10 potential liabilities as a result of the vacant 11 building, and he needed to stop the bleeding of money 12 that he was hit with. 13 So in 2012, he transferred the property 14 to Temple of Israel of Hollywood, a charitable 15 organization. Hinden's basis in the property was \$2.34 million. He received \$10 in the transaction; and 16 17 therefore, the transaction resulted in a very real \$2.3 million, less \$10 loss. 18 19 So on his return, Hinden's CPA reported 20 the transaction as a charitable contribution to the 21

extent of the fair market value of \$950,000 and the loss on the sale to the extent of the balance.

The FTB has said that the charitable contribution deduction is the sole tax relief that the taxpayers are entitled to, but as this is business

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property, the code doesn't say that.

I want to spend a minute or two on policy because I think it provides some context for this issue. It's interesting that Section 170 does not indicate the amount of the deduction for a contribution of property.

In other words, it doesn't say in the code itself whether you get a deduction, a deduction for basis, or you get a deduction for fair market value.

That's actually found in the regs. And I suspect that was at least in part of policy decision to encourage philanthropy.

Interestingly, at least according to an article, which I found very recently by Roger Colinvaux, C-O-L-I-N-V-A-U-X, entitled "Charitable Contributions of Property: Broken System We Imagined." That article appears at 50 Harvard Journal and Legislation 263 in 2013. It was not always the case that the deduction was for fair market value.

Now, I have to admit that I didn't have the time since discovering the article to read it in its entirety. But the author does go through and explains that the regulations interpreting the original 1917 statute allowed a deduction for fair market value, but after a reenactment in 1918, the regs. determined that the allowable deduction was actually basis.

Then, years later, it switched back to fair market value all without any change in the law itself. So it's been to a revenue service that's really decided it should be fair market value.

In 1938, the House of Representatives voted the change the amount allowed to the donor's cost basis, but the senate struck the provision on the ground that doing so would discourage charitable giving.

Concern then apparently shifted to be making sure that donors would be financially better off donating property than selling it, because, you know, obviously, it was used as a great tax shelter.

And that concern really only manifests itself when dealing with property with an inherent built-in gain. That is where the fair market value exceeds basis. And that's the usual case that we think of when we're dealing with contributions of property under almost all of the cases you read. Not all of them but almost all of them.

You've got a situation where fair market value exceeds the basis. In other words, there's an inherent built-in gain in the property that's being contributed.

I found no evidence anywhere that anyone anywhere ever identified a tax policy disocclude

1 (phonetic) the owners of property with built-in loss.

That is where the basis exceeded the fair market value.

Nor has anyone I've read made a cogent argument that

such is an unintended effect of the clear language of

5 | the applicable statutes.

I want to spend a second talking about the part sale and part gift rules. The purpose of those rules prevents donors from essentially getting a deduction for a gift where they have little or no skin in the game.

In other words, where they get, basically, most of their money back through the sale portion, yet they get this really high inflated deduction as a result of a higher fair market value.

To reduce this kind of practice, congress provided for a basis allocation, which results in taxable gain under those circumstances, and that's in 1011-B. But that allocation only applies if and when there is and would be a gain that doesn't apply to a loss.

Again, nothing here, evidence and intention or a mechanical result to deny recognition of an actual realized loss under circumstances where the loss would only be recognized under the tax law. In other words, a business loss. Obviously, personal

losses aren't deductible, anyway, under 165. Absent, very special, and unidentified circumstances. But for business losses, there's no evidence of any policy whatsoever that a business law should evaporate.

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So I guess if one wanted to explore what would happen in a case like this, you would ignore 1011-B and use the entire basis to compute the loss.

Now, I've heard what you said, Judge
Bramhall, that you guys have read the briefs, as I'm
sure you have, and so I don't want to belabor the
arguments in the brief. But whether this transaction is
properly characterized as a sale, or charitable
contribution, or both, there's no statute requiring an
election on how this transaction could be treated.

In other words, there's no statute that says if you treat it as a charitable contribution, there is no sale component, in fact, the part sale, part gift rules will sort of allow that kind of election theory anyway.

So the proper tax result is what it is regardless of how it was reported. So, you know, I tend to think it was reported correctly, but I don't know that -- I don't think that that's a necessary conclusion to the taxpayer being entitled to the loss here.

I think also the accountant took the

charitable contribution deduction for the first, and then allocated the balance to the loss on sale. I don't even know if that's the correct order. There's so little precedent on exactly how you treat this sort of situation and how you put the pieces together. Is it really entirely clear? What is clear that under the statute, both pieces are allowed and neither piece is disallowed.

Section 170 allows a deduction for charitable contribution as I indicated that that deduction was claimed for \$950,000 of the \$2.34 million loss. I'm going to ignore the \$10 for now. We can talk about that if you guys want to.

JUDGE BRAMHALL: Okay.

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MR. BERNSLEY: But it's not really significant in terms of the number. And as I said on brief, 1001 provides for how the gain or loss is computed. And note that 1001 speaks both about the gain side and the loss side in separate sentences and expressly.

So when the code speaks of gain, clearly in this context it's not talking about gain or loss.

It's talking about gain. Similarly, Subsection C provides that both gain or loss will be recognized in a sale or other disposition accept as otherwise provided.

So again, both gain or loss are

specifically addressed. So you can't assume that when the code says "Gain" it means loss because it doesn't. Because under statutory production, it's clear how the terms are used in order to be consistent with the statute, gain means gain, and loss means loss as we can address them specifically and differently.

Section 165-A and C-1 specifically allow a deduction for any loss incurred in the trade or business. It did not dispute that this transaction was part of the trade or business that he had. And so this loss is deductible under the clear language of the statute. Both pieces are deductible.

I want to address a little bit the FTB's position, which is based on two ambiguities. The first ambiguity is a regulation promulgated under Section 1001 that addresses a transaction that is part sale and part gift and says that, "No loss is sustained if the amount realized is less than at adjusted basis."

Now, as you know in my brief, I hypothesized that this regulation was assuming that we had a personal transaction. And therefore, that this regulation could only apply to a personal transaction and that otherwise, the regulation would be invalid.

As any regulation that's inconsistent with the statute, as I explained, Section 1001 doesn't

disallow anything. It's not a disallowing section. It recently occurred to me, and I have another hypothesis, and you'll note that what's missing in that sentence of the regulation is there's no mention of the fair market value. And I think another clear assumption of that regulation is that the fair market value is greater than both the adjusted basis and the amount realized or the consideration received.

Because under those circumstances, the bargain sale rules of 1001-B would apply, and the regulation would be correct. But as soon as you swap the position of the fair market value of the property, that whole piece falls apart.

So I think the regulation had to assume that the fair market value is greater than both the adjusted basis and the consideration.

Again, I think that regulation, at least that sentence in the regulation, fails and would be invalid in context because I don't think again, that section or that regulation contemplated that a gift of even loss property, I don't think it contemplated a gift of loss property where the basis allocation rules wouldn't apply.

The second ambiguity was the Withers case. I find Withers problematic on a number of fronts.

But what's most significant, I think here, is the court expressly disallowed the loss solely because the taxpayer didn't establish that the loss was deductible under any particular section of the internal revenue code.

What the Court didn't say was that you couldn't have a loss because there was a charitable deduction, and which is essentially FTB's argument here. And that's not what Withers stood for, nor did Withers rely or cite, as I recall, 1001-1E in the regulation that might just address them both.

So there's really no good statutory or analytical basis for denying any of the deductions here for the entire realized loss. And again, we're talking about taxpayers who had a realized loss. I mean, this loss was real.

And so the notice of action here and the notices of code assessment should be overruled and withdrawn.

JUDGE BRAMHALL: Okay. Thank you. And for the record, I understand there's no dispute factually as to basis or fair market value in this case; correct?

MR. HUNTER: Not at all.

JUDGE BRAMHALL: Thank you. Okay. Any questions?

1	MR. THOMPSON: No.
2	MR. CHO: I don't have any questions at this
3	point.
4	JUDGE BRAMHALL: I don't either at this point.
5	Thank you.
6	Mr. Hunter, are you ready to proceed?
7	MR. HUNTER: Yes, Mr. Bramhall, I am. And we
8	appreciate this panel's time and reading the briefs, and
9	examining everything before we begin. I've taken the
10	time to select just four exhibits from the record,
11	already entered into without objection. And just so the
12	panel has it in front of you, I'd like you to have them.
13	I made 10 copies.
14	JUDGE BRAMHALL: Okay. Do you have a copy for
15	the
16	MR. HUNTER: Yep.
17	JUDGE BRAMHALL: Okay.
18	
19	OPENING STATEMENT
20	MR. HUNTER: May I please the panel? The
21	theme of this case is: You can't have it both ways.
22	This case involves a charitable donation.
23	Here are the rules: If a taxpayer
24	donates property with a fair market value that is more
25	than the taxpayer's basis in the property, the deduction

is limited to the taxpayer's basis therein.

If the taxpayer donates property with the fair market value that is lower than the taxpayer's basis in the property, then the deduction is limited to the fair market value.

This case involves the latter of the two. And we've heard a position taken that this is a novel theme in life and under the law, when in reality, it happens all the time.

The example I've been using in preparing for this case is I purchased a desk from IKEA. It cost me \$100. I use it -- I work from home. I use it to trade or business. Five years later, I donate it to Goodwill, and the write-off is -- the deduction amount is \$30. That's the fair market value of a used desk at the time I donated it to a charitable organization. I don't take a \$70 loss in terms of my basis in the property. It just doesn't happen.

In 2005, appellant acquired a commercial property located in Orlando, Florida. At the end of the year it issued in 2012. At the time, the property's appraised fair market value was \$950,000. This appraisal was obtained by Hinden. Appellant's basis in the property was \$2.7 million.

Appellant made a charitable contribution

of the property to his temple, a charitable organization. Appellant reported this charitable contribution on his 2012 tax return. And that's the first exhibit, Exhibit A to respondent's opening brief, which is his federal form A-2, A-3.

He describes the buildings with an appraised fair market value of \$950,000 and he attached the appraisal report. The next exhibit is Exhibit B to respondent's opening brief where appellant takes the deduction on schedule A of his form 1040 for the tax year at issue, 2012.

Next, please note that temple acknowledged appellant's charitable donation. And that's the next exhibit, Exhibit 6 to appellant's -- I'm sorry. Yeah, appellant's opening brief where the Temple indicates as follows, and I quote, "Thank you for your donation of the real property and building located at 7344 West Colonial Drive Orlando, Florida, with the transfer effective December 27, 2012."

Next, please note that appellant submitted his declaration signed by himself, attached as Exhibit 4 to appellant's opening brief, wherein he confirms that he donated the property to the Temple.

Now, despite this acknowledgment, appellant also and properly claimed ordinary loss in the

amount of \$1.3 million, which was the remainder of his tax basis on the property over the donated amount. And that's Exhibit C to respondent's opening brief. It should be the last exhibit before you on the panel.

And here, the taxpayer reports a gross sales price of \$950,000 for this property. This is a phantom receipt of cash for the amount of \$950,000 for the property, which wasn't disposed of. It wasn't sold. It was donated to this charity.

So the result was appellant took an ordinary loss in the amount of \$1.3 million. And if you look at this form, it says, "Gross sales price \$950,000." That is not supported anywhere in the record. If anything, we went back and forth over \$10, and that's not even at issue.

The appellant did not receive \$950,000 in cash for a sale of this property. A sale or exchange of this property simply did not occur. Now, we must note that these are irreconcilable positions taken on the same tax return.

Appellant reported on one form that he made a contribution of the property to the Temple with clear donated intent under no consideration, and the Temple confirmed that.

And appellant turned around and reported

a sale or exchange of the same property for consideration that was never received in order to generate an ordinary loss. Respondent properly accepted appellant's charitable contribution donation amount in the amount of \$950,000 and properly disallowed appellant's claim loss in the amount of \$1.3 million.

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Again, the law provides that appellant's charitable contribution deduction is limited to the property's fair market value and that's Internal Revue Code Section 170 and Treasury Reg Section 1.70A-C1 and C2.

Respondent's action is confirmed by the decision of the tax board of Withers, the commissioner, which decided in its opening brief, and it's still good law. It's an old case, but it still holds truth.

In Withers, the taxpayers contributed shares of corporate stock to a charity. The fair market value of the stock was \$3,500, and their basis was \$10,600. Again, the fair market value was lower than their basis.

The taxpayers took the full amount of their basis in the stock or \$10,600 as a charitable contribution deduction. The IRS limited the charitable contribution deduction to \$3,500 or the fair market value, just as respondent did in this case.

In Withers, the taxpayers argued that the amount of their charitable contribution deduction was their cost basis in their stock as judged by their initial investment, but the law provides, and the Court held, that their deduction was limited to the fair market value of their donation, which was less than their basis in the stock.

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Just like in this case, appellant is claiming that he is entitled to an ordinary loss for the remainder of his basis in the Orlando property over and above the charitable contribution deduction that he received.

The taxpayers in Withers did not cite to a statute or case in point that allowed them to take their tax reporting position. And just like in this case, appellant says he can't find -- I'm sorry. Appellant offers no statutory authority on point to support his position.

Now we're talking about assumptions about what the regulation had to assume, but we're going back to 1918. We are bound by the rules that are in play at the present day.

The Withers Court drew a clear distinction between a charitable contribution deduction and a sale or exchange of an asset on the business side

and held, quote, "The claim loss recognition issue arises here in conjunction with a charitable contribution deduction and consistent with a charitable contribution concept, taxpayers receive no consideration in return for their contribution."

2.4

Just like in this case, appellant received no consideration for his donation to the Temple. The Withers Court ruled that any business loss cases cited by the taxpayers were irrelevant, given that they chose to make a charitable contribution and are thus, bound by that choice.

The IRS also provides guidance to taxpayers in publication 526, charitable contributions, which makes it clear, quote:

"If you contribute property with a fair market value that is less than your basis in it, your deduction is limited to its fair market value. You cannot claim a deduction for the difference between the property's basis and its fair market value," end-quote.

In this case, the record clearly shows that appellant made a charitable contribution of the property at issue that's plain and simple. He reported this donation as a charitable contribution. The other party to this transaction, contemporaneous with the

transaction, the Temple acknowledged this donation in writing. And there's no provision under the law that allows appellant to then deduct the remainder of his tax basis as an ordinary loss after he already reported a charitable contribution of the same property.

That's your case, and that's where the analysis should end. At this point in time, we should not engage in hypotheticals or attempt to recast the

analysis should end. At this point in time, we should not engage in hypotheticals or attempt to recast the transaction different than the tax reporting position.

The appellant is bound by his tax

reporting position. In the board of equalization, which rulings are binding on this panel, has long acknowledged that many opinions that appellant is bound by the tax consequences of what he actually did, which was a donation of the property to the Temple, and he made a charitable contribution.

He may not now enjoy the benefits of some other path he might have chosen to follow, but did not.

And that's commissioner of the National Alfalfa

Dehydrating case is at 417 U.S. 134.

JUDGE BRAMHALL: I'm sorry, just the name?

MR. HUNTER: National Alfalfa Dehydrating.

(Interruption in the proceedings)

MR. HUNTER: So appellant's attempt to now impute a sale transaction of this Orlando property,

which never occurs to (inaudible) out to retroactive tax planning.

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And appellant donated the property in December 2012. He filed his tax return in the following year and attempted to recast a transaction as a sale on the same return that he reports the charitable deduction is a sale as a transaction which we know did not occur.

We are here to judge what actually occurred, not what appellant now contends may have occurred, or the substantial equivalent to what may have occurred.

So again, in summary, in this case you can't have it both ways. Appellant decided to donate his property to the Temple. He made a charitable contribution and is entitled to this deduction in the amount of the fair market value of the property.

The Temple confirmed that he made this deduction and respondent allowed it. Appellant is not entitled to claim the loss for the remainder of his tax basis in the property. Thank you very much.

JUDGE BRAMHALL: Okay. Any questions?

MR. THOMPSON: No questions here.

JUDGE BRAMHALL: No questions either?

MR. CHO: No.

JUDGE BRAMHALL: Okay. Rebuttal?

MR. BERNSLEY: Yes. So I disagree with just about everything except that the tax consequences of the transaction are the tax consequences of the transaction that we agree with.

I want to address several things. But first of all, another thing that I disagree with is that at least from my point of view, the taxpayer has been the only one that has been able to point to specific legal authority allowing the deduction's claim that is clearly in the briefs as well, but Section 170 for the charitable contribution and the remainder of the loss under 1001 and any other applicable statutes dealing with the disposition of property resulting in a loss.

It has been the FTB that has had to contrive its argument based on ambiguities in both a single regulation where a statute does not say what the regulation says, either directly or implicitly.

So let me deal with the example that Mr. Hunter gave where he donated his \$100 desk to a charitable organization, which had a fair market value of \$30, and he said that the \$70 loss was gone, and he would not have a loss for \$70.

And I agree that he would not have a loss for \$70, but the reason he would not be able to deduct a loss for \$70 is that under Section 165, that would be a

1 personal loss, which is not allowed expressly by the 2 provisions of the code, not because he donated the desk. 3 So while the result is correct, the 4 reasoning that is implied is not correct. Mr. Hunter 5 also said that the property here was --6 JUDGE BRAMHALL: Can I interrupt for a second? 7 MR. BERNSLEY: Yeah. Absolutely. 8 JUDGE BRAMHALL: I just want to ask a 9 question. 10 MR. BERNSLEY: Please. JUDGE BRAMHALL: So if Mr. Hunter used that 11 12 desk --13 MR. BERNSLEY: Right. JUDGE BRAMHALL: In this office for business 14 15 purposes. 16 MR. BERNSLEY: Right. JUDGE BRAMHALL: Would he be entitled to 17 18 deduct the difference according to --19 MR. BERNSLEY: If it was a -- I don't want to 20 get into all the nuances, but I think, arguably, if it was actual business property that was disposed of, and 21 22 it was given to a charitable contribution, there is a 23 provision and a form. I forget what it is, 2.4 45-something. I don't know. 25 When you sell, let's say you've

depreciated certain business property and now the fair market value, and you either abandon it, you throw it away -- and it still has a remaining basis -- or you sell it. There is a form by which you can deduct the loss.

And I think if instead of selling it, you donated it, then I think, yes, if it was business property, you would be able to file on the same form.

JUDGE BRAMHALL: Okay.

MR. BERNSLEY: And claim that business loss.

JUDGE BRAMHALL: Okay, because I think his facts were a little different than your facts. I just wanted to get the same facts out there. That's good. Thank you.

MR. BERNSLEY: Sure. But clearly this case is unusual, because you don't see that very frequently. I don't remember a case where that actually happened where -- I mean, I would imagine it has, but I haven't seen one in my practice where a business had donated their essentially loss property where the basis exceeded fair market value, because that has to be the -- the basis has to exceed.

Because going back to your example, if it would have been a business property, if the desk would have been used in business, the most likely scenario

would be that that desk would have depreciated or written off.

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So the net adjusted basis would have been zero and you wouldn't have those facts. But if for some reason it was a more expensive desk, and even after depreciation, the basis still exceeded whatever it is.

JUDGE BRAMHALL: Okay. Good point.

MR. BERNSLEY: I'm confused now of which has to be higher or which has to be lower. But if it was essentially a loss on the donation, then, yeah, I think you would be able to claim it the same way on it, whether it would be just a different form for it.

But yes, it would just be unusual for personal property like that because of the depreciation. But a charitable donation is a disposition. I think clearly, arguably it's not a sale. But clearly under the law it is a disposition.

I think another thing that might have been problematic with Withers -- and Mr. Hunter raised it -- is that the taxpayer originally took a charitable contribution for the full amount of his basis. And I don't think there's any argument that under 170 or the regulation under 170, you are limited to the fair market value for the charitable deduction.

So the Court faced a taxpayer who was

clearly claiming a deduction that wasn't allowed under the regulation. And then the taxpayer came back after the fact and said, well, what about this?

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I think when it comes up, when an issue comes up as an afterthought, the Court is always -- well, I don't know always, but frequently a little skeptical of where this argument came from.

In this case, it was a claim from the beginning. And yes, there is no disagreement that the \$950,000 was under the amount received in cash, but there was a tax benefit that the taxpayer got as a result of the charitable contribution to the extent of the fair market value.

So an accountant trying to prepare a return saying, how do I put together both sides of this transaction, both pieces of this loss on the tax return, this is a way he did it.

Now, if you go back and say, how would it have been reported before the 1011, the basis adjustments? If there wasn't anything like that, I think under those circumstances, you have the amount realized in either zero or \$10 or whatever in the full basis. And then the question comes: Would the taxpayer be entitled to deductions totaling more than the loss?

And that may have been the tax shelter

concern that congress had when enacted 1011B. I don't know, I was very young in 1930-whatever, when all of that was done.

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But, I mean, there was clearly a large tax shelter component as the potential as a result of contributing appreciated property. But here we have a loss. And the real question is: Does that loss really disappear? And under the code, it doesn't.

So I think the best thing I can do at this point is to try to answer any of your questions or any analytical issues or problems or things that you're wrestling with because again, it's the unusual circumstance.

JUDGE BRAMHALL: Okay. Any questions?

MR. THOMPSON: I guess I do have a few
questions. So let's change the base back and forth in
the briefing about whether this is a part sale or not.
I think I heard it stated in the briefing that it was
not a part sale, that it was a part sale, and that
doesn't matter either way.

So I'm wondering if you can clarify to me appellant's prospective on that? And I would like to get FTB's prospective on that.

MR. BERNSLEY: Yeah, I'll try. I'm not sure how much I'm actually going to clear it up, but I'll try

to give you my thoughts on the this. I think when we talk about part sale, okay, all of the cases regarding part sale are really addressing a situation where the consideration received is significant.

In other words, the taxpayer isn't really making a complete donation of the property. He's getting a substantial amount of consideration that probably, in many cases, is coming close to if not exceeding his basis.

So the amount that he's really contributing is something less than the entire value of the property. And again, you see this in most cases where you're dealing with a gain property.

Okay. There's an inherent built-in gain, and the taxpayer wants a certain amount of money out of the transaction, and so he makes, essentially, a bargain sale. And then the effect is how much is really being contributed versus how much is really being sold. And so you got these rules around part sale.

In this case, I don't know that the \$10 is really significant. I think that it does justify if somebody wants to or analytically call it "a sale."

There was a transaction where some consideration was received; however, you know, let's face it, who really cared about the \$10?

So, you know, I'm not going to sit here and try to make an argument that no, no, no, this was a sale, he really sold it for \$10. You know, you have to be realistic. And so that's why it is muddy, but you have to put it in the context of what the law is really trying to get at.

And again, it's usually almost all these situations are where the fair market value is greater and the taxpayer is getting a certain amount of money, and then the rules have to deal with the allocation of basis. And you have a gain or loss and how much, what's the donated intent.

Because if you don't do that, you get into these situations where the taxpayer is really not making a donation at all, and he's gotten his money out, and it's the government that's really making the contribution by loss taxes.

And the article that I cited, it even speaks to that issue.

MR. THOMPSON: Okay.

MR. BERNSLEY: So what do I think? I think it's really a contribution. But there is a transactional exchange component because there was really some consideration received. So it's not if one wanted to analyze this as a sale, it would not be a pure

fiction.

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MR. THOMPSON: Okay. Thank you. Now let's hear from the Franchise Tax Board.

MR. HUNTER: Thank you. If I may, could I respond to Judge Bramhall question from earlier? It involved another factual scenario where I tried to highlight that loss property is donated, and there's no loss realized when the charitable contributions deductions was capped at their fair market value.

Internal Revenue Code Section 170 and the regulations thereunder don't have a car val (phonetic) for the property that's used in trade or business. And if you are a corporate entity and the corporate entity elects to make a charitable contribution, they would be in the same positions as the appellant.

We have nothing in the record that shows years and years of depreciation to even speak of. This was a charitable donation, which is acknowledged by the letter from the Temple. And there's nothing muddy here. Also I'd like to point out that who made this charitable donation? It was appellant through his revocable trust.

It's a grantor trust, which is a disregarded entity for federal income tax purposes. And it's disregarded such that the grantor is treated as the owner of what the trust owns. He made the donation, the

individual. He received a benefit from the charitable contribution deduction. So let's -- if we can cap that.

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Now, Judge Thompson, initially we accepted the position as our audit department looked at the consideration stated when the property was transferred, and there's \$10 stated as consideration received for the property.

We all know that that really was done to satisfy the Peppercorn Rule because without any consideration, you have to have that new transfer of property in the chain of title; however, it's of no consequence because the regulation under Section 1001 -- it's 1.1001-E says that regulation really addresses capital gain property.

Here we have a loss situation. It says on a contribution that is on part sale or part gift, no loss shall be recognized. It's of no consequence here.

Now, We're clear that we're dealing with a charity contribution, that falls under Section 170, which clearly states that under the reg. that charitable contribution deduction is limited to the fair market value of the property. So we are, as discussed during the prehearing conference and throughout this hearing, we are at the same place.

Appellant received a charitable

1 contribution in the amount of \$950,000. 2 MR. THOMPSON: Can you say again -- did you say 1.1001 Subdivision E is not applicable even if it's 3 4 a part sale? 5 MR. HUNTER: No. The REG, it stated that there -- no loss should be recognized on a sale --6 7 sorry. A contribution of a sale that's part sale and 8 part gift. 9 MR. THOMPSON: So in your position, would that 10 be applicable here? 11 Well, appellant's counsel MR. HUNTER: represented that this is not a sale or exchange. 12 13 is a charitable contribution deduction. The question was raised in the briefs, both scenarios were addressed. 14 15 So initially that was our position if this transaction 16 was seen as a part sale, part gift. We're past that. 17 This is a charitable contribution of the property. 170 18 of the rule. 19 MR. THOMPSON: Okay. So your view is not part 20 sale, part gift at this point? MR. HUNTER: It's a contribution of real 21 22 property made to a religious organization that wrote 23 back to the taxpayer that said, "Thank you very much."

MR. GEMMINGEN: Okay. I think, if I may

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And that's where it ends.

answer your question, Judge Thompson? Our position is that Section 1001-C from the code itself, which talks about recognition of gain or loss, which requires a sale or exchange to occur in order to recognize a loss. That the intent of the parties here is that this is not a sale or exchange, but this is a donation event.

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As counsel acknowledged earlier when he mentioned and referred to this being a charitable disposition, he said, "Clearly, this is not a sale." He also acknowledged that there was no amount received or returned, and that is reflected also in the intent of the party reflected by the Temple's letter here, acknowledgment of only a charitable donation.

There's no specification or acknowledgment of any consideration paid or exchanged by the Temple for this property. And 1001 requires a sale or exchange of property, which connotes the reciprocal exchange of property.

And in this case, in order to have a disinterested charitable donation, one has to do that without an expectation of receipt of anything. So this being a charitable donation, when it's doing that without the receipt of anything, which takes us out of the 1001-C because there is no sale or exchange. There is no receipt of the property.

1 MR. THOMPSON: Okay. Did we get an affidavit 2 on this point? Didn't you submit an affidavit of 3 someone saying that they thought the consideration was 4 given? Is that my disposition? 5 MR. BERNSLEY: Yeah, the \$10. 6 MR. THOMPSON: Yeah. 7 JUDGE BRAMHALL: I might be able to help a little bit here, and we discussed this in a prehearing 8 9 conference. The initial Franchise Tax Board position 10 was focused on the \$10 stated consideration, which made it a part gift, part sale. And the parties had agreed 11 that that was not an issue. 12 13 Now, whether that was part-sale/part-gain for some other reason, that's what we can talk about, 14 15 but the original position was that based on that \$10. 16 MR. THOMPSON: Well, yes, and then surely 17 before the hearing, we also got an affidavit stating that the \$10 was submitted. So that led me to wonder 18 19 that that's still the position? And I think --20 JUDGE BRAMHALL: Well --MR. THOMPSON: Listen, I don't want to -- I've 21 22 heard the parties' perspectives on this. 23 JUDGE BRAMHALL: Okay. 24 MR. BERNSLEY: If I may? And I think one of 25 the things -- and I did address this in the brief and it

does relate to 1001-C, and that's why I said in my brief what flips depending on whether you view this as a sale or exchange or other transaction, is that if you have a sale or exchange under 1001-C, it is recognized unless there is provision specifically disallowing it.

If it is not a sale or exchange, then it is not allowable unless there is a specific provision allowing it. And as I put in my brief, in this case, it doesn't really matter because under 165, as a business loss it is allowable, and that's why it matters whether it's a business loss or a personal loss, because a personal loss would not be deductible, whereas a business loss is deductible.

And there's a specific code section 165 that does allow a deduction for business losses.

MR. THOMPSON: So another question if I might, Mr. Bramhall?

JUDGE BRAMHALL: Sure.

MR. THOMPSON: So I understand your position is that Withers may have been wrongly decided or as distinguishable. Is that a fair characterization?

MR. BERNSLEY: Maybe. I think arguably under Withers, I mean, you can look at it a couple different ways because it was a property transaction, so it was whether it's a transaction entered into for profit.

Okay?

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So losses and transactions entered into for profit are deductible. So we normally think of stock sales, for example, as a transaction entered into for profit. So I suppose one could look at that and say, well, it was a stock sale, so it was a transaction entered into for profit; therefore, it would be deducted under 165.

But then you could also look at that as it wasn't part of the business; so you don't look at it in the overall context, you look at it at the transaction level.

And the donation of the stock was not entered into for profit; therefore, this specific transaction did not give rise to a loss, a deductible loss. Whereas, in this case, it was part of a business, and it was a business decision. And so it was a business loss as opposed to a transactional loss.

So in a business context, you look at the business. On a transactional level, you look at a transaction. And therefore, maybe the Judge was right in Withers in saying that the taxpayers had a nondeductible loss.

But there was no discussion in this particular issue. So we don't know whether the Judge

Was taking a shortcut, or whether the taxpayer never really made the argument that it should have been deductible on this basis.

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So there's a lot that you really can't tell in Withers except for what the Court does say is that it wasn't allowed because the taxpayer did not point to any provision of the law under which the loss would be recognized.

So, you know, it wasn't for any one of these reasons. It wasn't for what the Franchise Tax Board was saying here is that because you took it as a charitable contribution, you don't have a business loss here. The Judge didn't say that.

What he said was you didn't point to the provision of the code that allows the loss. And so the other thing problematic with Withers where I do think the Judge was wrong is making the distinction between -- what were the terms? Realized and sustained.

MR. THOMPSON: Sustained.

MR. BERNSLEY: Yeah. I think the Judge was just out to lunch on that. There's no support. And no case has ever cited Withers for the propositions that are being argued here.

MR. THOMPSON: Well, let me ask you about that. Well, let's assume for the sake of the argument,

1 whether it was assumed or whether it was 2 distinguishable: Are there any revenue ruling, 3 regulations, private letter rulings, tax court 4 decisions, or authorities that follow the statutory path 5 that view that as to allow both deduction and the charitable contribution? 6 7 MR. BERNSLEY: I'm not aware of any direct 8 authority one way or another on this particular issue. 9 I mean, if I could -- believe me, I looked, and if it 10 was there, I'd cited it. But there isn't anything on 11 the other side either. And, as you know, as tax 12 lawyers, you start with the code. I mean, that's --13 MR. THOMPSON: It makes life interesting; 14 right? 15 MR. BERNSLEY: Yeah. I want 16 MR. THOMPSON: So I appreciate that. 17 to make sure that I give the Franchise Tax Board also a 18 chance. 19 MR. BERNSLEY: If I can just finish my 20 And I think one of the things that you guys thought. 21 will get to think about is what makes the most sense 22 from a policy standpoint here? 23 I mean, what policy is going to be

advanced by saying if you donate business property that

has an inherent loss, you get screwed.

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1 So if you want to do that, you better 2 think of a way to make it look like a sale, get the loss 3 and then give the money away. I mean, what tax policy 4 gets advanced by that? I mean, it's just nonsense. 5 And it wouldn't be deductible that way. 6 And there isn't any code section that specifically says, 7 you know, oops, this is just mechanically the way. falls out, sorry. But we don't have that either. 8 9 just now you've got to invent the policy that does that. 10 Why? Doesn't make sense. 11 JUDGE BRAMHALL: Okav. 12 MR. THOMPSON: Thank you. 13 JUDGE BRAMHALL: You want to get FTB's 14 perspective? 15 MR. BERNSLEY: Yeah. It would be fair to hear 16 from both sides. There's just a lot we've heard. 17 JUDGE BRAMHALL: Okay. 18 MR. THOMPSON: Did you like to add to that? 19 MR. HUNTER: Sure. From respondent's position 20 is that Withers is still a good low, controlling. And I 21 recall that there were a couple of examples that the 22 taxpayers of Withers offered to the Court and said what 23 we want is a taxpayer transferred stock to an employee 2.4 benefits plan, and there was a loss or there was

something in the stock, and that taxpayer was able to

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recognize that loss or was sustained.

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But that was not a -- the Court made it clear, well, that was not a donation. That was not reported as a charitable contribution. And again, Withers stands for: What's in your heart, taxpayer? Are you donating this property with a good cause without any expectation or consideration received on the back end, or are you entering into a business deal?

And in that case it was clear. The taxpayers donated the property just like in this case. Appellant donated the property. Again, as mentioned in the briefs, taxpayer did not have to make a charitable contribution of this property.

He could have sold the property on an open market, despite the downturn of the economy, despite anything else. It was his prerogative to sell it, and he chose not to. And that's where we are. A policy perspective --

MR. GEMMINGEN: Can I address it?

MR. HUNTER: Well, just if I can. A policy which is also -- I want to say codified, but confirmed in case law is a taxpayer is bound by their reporting position. And we have cases where taxpayers make mistakes on their tax returns all the time. But you cannot go back in time and change the form of the

transaction.

You can also -- sorry. A taxpayer also cannot receive the benefit of taking inconsistent and unreconcilable positions on the same tax return involving the same property. Those are much stronger policies that must be adhered to. And again, this case is turning on the law, not policy.

MR. GEMMINGEN: And I'd also like to address the policy that the purpose of charitable contribution is in part to ensure that the property goes to intent of the beneficiary and goes to a potential use that benefits the charity.

Oftentimes, especially with a location like here in Los Angeles, it might be very difficult to obtain property nearby a temple or nearby a school that could use that property and to require a taxpayer to sell the property, you might not get that property back to be put to use in the proximate location for it's intended use.

And the benefit that arises is that the taxpayer is able to claim an appraised fair market value amount. And we're not disputing the fair market value amount today in this case. But the fair market value that was provided here by the appraisal is \$950,000.

Taxpayer got a benefit of a \$950,000 charitable

donation.

The Temple actually ultimately sold the property for \$650,000. And so by allowing the donation to occur in a uniform manner across the country, oftentimes a building can be donated near the location, next to the adjoining location of the intended beneficiary, and it's not put on the open market required to be sold, which could have been done to obtain the loss. It wasn't.

And so the tradeoff between obtaining a business loss by selling the property, as opposed to being able to be used as a charitable contribution and ensure that the property is available for the intended beneficiary is that the person is able to obtain the fair market value donation amount supported by an appraisal, which may or may not ultimately be the amount that the property was even sold for, but it represents a fair market value at the time of donation.

But it also ensures that the property, at times, can be used by the intended beneficiary. But once it's sold in the open market to obtain the loss, it's forever loss to the organization that could have used it.

JUDGE BRAMHALL: All right. I just want to know that part of the factual statement you made is not

in the record. So --

MR. BERNSLEY: And I don't know that I necessarily agree or accept something that assume policy considerations there. I do want to address one thing that. And I think I mentioned it in my brief as well is that during the recession, this property became vacant and it was costing Hinden a lot of money to, you know, keep it safe and keep the air conditioning on and keep vandals out and then, you know, all those things.

And with certain property, particularly business property, you can abandon the property and realize and recognize a loss for abandoning the property. You can't abandon real estate. You can't. I mean, because your name is on title and until it goes to someone else, it's yours. So if something happens there, they're knocking on your door. So you can't abandon real property.

So we had to convey it to somebody if he wanted to get it out of his name, and we all know what was going on during the recession. if you wanted to sell something, it could take, you know, a long time and a lot of the investigations.

And, you know, for business property, you've got the environmental stuff that you have to go through, and it's a nightmare. And I'm not saying that

1 Mr. Hinden wasn't generous and didn't have a donative 2 intent at all because clearly this was a business 3 decision too. He wanted to get out of this property. 4 And so he had a business motivation as well as a 5 philanthropic motivation to transfer this. And so I -- you know, to say it's not 6 7 business related, I think it's generally --8 JUDGE BRAMHALL: Okay. Any other questions? Thank you. 9 MR. THOMPSON: I'm good. 10 JUDGE BRAMHALL: Are you good? 11 MR. CHO: Yes. 12 JUDGE BRAMHALL: We need to wrap up. We've 13 kind of run our course. I'll give each a final minute 14 for a closing statement, if you like? 15 MR. BERNSLEY: He go first, I go last? JUDGE BRAMHALL: You go first. Last --16 17 (Indicating Mr. Hunter) MR. BERNSLEY: Oh, I get a rebuttal. Okay. 18 19 So you've heard everything, and I think the thing that's 20 most important is that statutorily there are two 21 sections that allow, collectively, a deduction for the entire realized loss. 170 for the charitable 22 23 contribution and 1001 in the disposition rules and 2.4 Section 165 primarily, where the 1001 is computational 25 on the losses actually allowed under 165.

So under those two sections the entire realized loss is recognizable for tax purposes. The code is really unambiguous when it comes to this, and you really have to get into this mindset of what happens in the normal personal loss space to really find the confusion here.

But under the code, both parts of the loss are allowable. And there are good policy reasons for that being the case here as well. So we ask you to find in the taxpayer's favor and if you want to make the \$10 adjustment. I mean, obviously that makes sense.

JUDGE BRAMHALL: Okay. Thank you.

Mr. Hunter?

MR. HUNTER: Thank you. We believe -- I'm sorry. Respondent's position is that this case is a simple one. Appellant made a charitable donation of the property. Appellant took the time to obtain a fair market value appraisal of the property. He reported the fair market value as the amount of charitable donation, which was acknowledged by the Temple and this deduction was properly allowed by respondent.

When a taxpayer has an asset of property, and despite whatever may be going on in the circumstances, the taxpayer decides to dispose of the property, the taxpayers has a decision to make. There's

a fork in the road.

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And, in this case, appellant took charitable contribution street, and he has to take it all the way to the end. There is no doubling back to go on the other side of the fork and then also receive a loss on a phantom sale or exchange of the property, which did not occur, which appellant now concedes did not occur for the remainder of the basis of the property.

While this is an interesting academic discussion, we all know that deductions under the code are a matter of legislative grace. And there is no law, statute, nor the code, which allows appellant to take the tax-reporting position that he did. The remaining loss in the \$1.3 million was properly disallowed. Thank you.

JUDGE BRAMHALL: Thank you.

MR. BERNSLEY: So back to me? Respondent keeps saying there is no law, and I keep telling him exactly what law we're citing. I think you get that. There's no law that says there's a for in the road. There's no law that says you have to choose one, you can't have both.

I think there is a longstanding precept that you can't double down and get more than the total

realized loss; although even that's not statutory. I think that's -- so I don't know. I could be wrong there.

But in the event, the taxpayer is not trying to do that here. We're only trying to deduct the realized loss, not something in excess of the realized loss. I think if you did the straight statutory computation without this hypothetical realization with \$950,000, you would end up with a loss that was greater than the actual realized loss. We're not trying to do that.

And I'm not trying to argue that we should be able to do that. So there's no there no fork in the law. The thing you'll notice in the 1001 REG, and again this was in the brief, that it is the only sentence that gives any credence, whatsoever, to the FTB's argument where that regulation speaks of a loss not being allowable.

Every example given following that regulation is a personal transaction where the loss would not be allowable under 165. So 1001 is not a loss disallowance section. It has to be referring to another section of the code, namely and most specifically 165, and while the regulation is correct with respect to all of its examples and under a personal contribution

1 perspective.

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And I don't think -- although I can't say this for sure from memory, the gifts that the code is talking about or the regulation is referring to, I think, are personal gifts. It's not even talking about a charitable contribution.

So there's really no statutory or even regulatory authority for the Franchise Tax Board's position. It's really just based on this longstanding result of personal transactions not a business transaction.

JUDGE BRAMHALL: Thank you. Any last questions?

MR. CHO: None here.

MR. THOMPSON: I'm good. Thank you.

JUDGE BRAMHALL: Okay. Then I'm going to close the record in this appeal and conclude this hearing. The case is submitted for decision on March 20th, 2019.

Mr. Bernsley, Mr. Hunter, thank you.

Panel will discuss your presentations and the

documentation, and we have the files. We will issue a

written submission. Our intention is to submit that

within a hundred days, and we're closed and adjourned.

Thank you.

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                MR. BERNSLEY: Thank you.
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                                 Thank you.
                MR. GEMMINGEN:
                MR. HUNTER:
                              Thank you.
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                     (Proceedings adjourned at 11:15 a.m.)
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1 HEARING REPORTER'S CERTIFICATION 2 3 4 I, Miranda L. Perez, a Hearing Reporter in and for 5 the State of California, do hereby certify: That the foregoing transcript of proceedings was 6 7 taken before me at the time and place herein set forth; that any witnesses in the foregoing proceedings, prior 8 to testifying, were duly sworn; that a record of the 9 10 proceedings was made by me using machine shorthand, 11 which was thereafter transcribed under my direction; 12 that the foregoing transcript is a true record of the 13 testimony given. I further certify that I am in now way interested 14 15 in the outcome of said action. 16 I have hereunto subscribed my name this 28th day of 17 March, 2019. 18 19 20 Hearing Reporter 21 22 Miranda L. Perez 23 2.4 25