BEFORE THE OFFICE OF TAX APPEALS STATE OF CALIFORNIA

)		
PINKSTON PRODUCTIONS, INC.,) OT	ra no.	19075078
APPELLANT.)		
)		

TRANSCRIPT OF PROCEEDINGS

Sacramento, California

Wednesday, September 30, 2020

Reported by: ERNALYN M. ALONZO HEARING REPORTER

1	BEFORE THE OFFICE OF TAX APPEALS
2	STATE OF CALIFORNIA
3	
4	
5	IN THE MATTER OF THE APPEAL OF,)
6	IN THE MATTER OF THE APPEAL OF,) PINKSTON PRODUCTIONS, INC.,) OTA NO. 19075078
7	APPELLANT.)
8))
9	<i>'</i>
10	
11	
12	
13	
14	Transcript of Proceedings, taken at
15	400 R Street, Sacramento, California, 95811,
16	commencing at 10:00 a.m. and concluding
17	at 10:19 a.m. on Wednesday, September 30, 2020,
18	reported by Ernalyn M. Alonzo, Hearing Reporter
19	in and for the State of California.
20	
21	
22	
23	
24	
25	

1	APPEARANCES:	
2		
3	Panel Lead:	ALJ RICHARD TAY
4	Panel Members:	ALJ KENNY GAST
5	raner nembers.	ALJ CHERYL AKIN
6	For the Appellant:	LINDA PINKSTON
7	For the Respondent:	STATE OF CALIFORNIA
8		FRANCHISE TAX BOARD
9		JOEL SMITH
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1		INDEX
2		
3		EXHIBITS
4		
5	(Appellant's Exhib	its 1-12 were received at page 6.
6	(Department's Exhil	oits A-F were received at page 6.
7		
8		
9		PRESENTATION
10		PAGE
11	By Ms. Pinkston	7
12	By Mr. Smith	14
13	By III. SMITCH	11
14		
15		
16		CLOSING STATEMENT
17		PAGE
18	By Ms. Pinkston	18
19		
20		
21		
22		
23		
24		
2.5		

- Sacramento, California; Wednesday, September 30, 2020
- 2 10:00 a.m.

3

- 4 JUDGE TAY: Good morning again. We are opening
- 5 the record in the Appeal of Pinkston Productions, Inc.,
- 6 before the Office of Tax Appeals, Case Number 19075078.
- 7 The official location on the Notice of Hearing is
- 8 Sacrament, California. This hearing is being held
- 9 electronically.
- 10 A panel of three judges is hearing this appeal,
- and we' are coequal decision makers. My name is Richard
- 12 Tay, and I'll be acting as the lead judge for the purposes
- of conducting this hearing. Also on the panel with me
- 14 today are Judges Cheryl Akin and Kenny Gast.
- Will the parties please introduce themselves for
- the record, beginning with the Appellant. And please
- state any title that you would like to have as part of the
- 18 record.
- MS. PINKSTON: My name is Linda Pinkston, and I'm
- the president of Pinkston Productions, Inc.
- 21 MR. SMITH: My name is Joel Smith. I'm a tax
- 22 counsel with Respondent Franchise Tax Board.
- JUDGE TAY: Thank you very much.
- The issue today is whether Appellant is entitled
- 25 to interest abatement for the 2004 tax year. Prior to the

```
1 hearing we circulated the exhibits submitted by both
```

- 2 parties in a file we call the hearing binder. It contains
- 3 Appellant's Exhibits 1 through 11 and Respondent's
- 4 Exhibits A though F. Appellant also submitted an exhibit,
- 5 Exhibit 12, which we will allow into submission into the
- 6 record. There were no objections to these -- to these
- 7 exhibits.
- 8 Is that right, Appellant?
- 9 MS. PINKSTON: That's correct.
- JUDGE TAY: And Respondent?
- 11 MR. SMITH: Joel Smith. Correct. No objections.
- 12 JUDGE TAY: Thank you.
- 13 The exhibits will now be admitted into evidence.
- 14 (Appellant's Exhibits 1-12 were received
- in evidence by the Administrative Law Judge.)
- 16 (Department's Exhibits A-F were received in
- evidence by the Administrative Law Judge.)
- We'll start with Appellant's presentation, which
- includes testimony from Ms. Pinkston. You will have
- 20 15 minutes. I'd like to swear you in at this time. Would
- 21 you please raise your right hand;
- 22 ///
- 23 ///
- 24 ///
- 25 ///

1	LINDA PINKSTON,
2	produced as a witness, and having been first duly sworn by
3	the Administrative Law Judge, was examined and testified
4	as follows:
5	
6	JUDGE TAY: Great. Thank you very much.
7	Ms. Pinkston, feel free to begin your presentation when
8	you're ready. You'll have 15 minutes.
9	MS. PINKSTON: Okay. And I apologize. I'm not
10	good at speaking, so I've just kind of written it out.
11	I'm going to read it out if that's okay?
12	JUDGE TAY: That would be perfectly fine. Thank
13	you.
14	
15	PRESENTATION
16	MS. PINKSTON: Okay. Well, first I'd like to
17	thank you, Judge Tay and the panel and Mr. Smith from the
18	Franchise Tax Board for allowing me to be here today and
19	plead my case. As you know I'm here requesting a refund
20	of interest paid associated with our 2004 state tax
21	return. The state.
22	A quick history. Pinkston Production,
23	Incorporated, is an entertainment corporation, which
24	consist of one employee, and actor, and my son Ryan
25	Pinkston. We were incorporated in Maryland on

- 1 February 12, 2004, with the right to work in California in
- 2 July of 2004. So really the year in question was only six
- 3 months as noted on Exhibit 4, page 10.
- We proceeded as a corporation, and from 2004 to
- 5 2007 with our Maryland accountant filing on time our
- 6 federal and Maryland State tax returns. Shortly after we
- 7 were notified that we were being audited by the IRS for
- 8 that 2004 year. Simultaneously, with the advice of Ryan's
- 9 people, his manager, agent, and lawyer, it was suggested
- 10 that we obtain a California accountant. Someone with the
- 11 knowledge of entertainment field that would allow us to
- reap the benefits and understand the process better in
- 13 California.
- 14 The new accountant began filing our past state
- 15 taxes for California State but informed me that we should
- 16 not file 2004 until the audit was complete. Moving
- 17 forward, I was in contact with the California Franchise
- Board consistently, and sometimes it became a little
- 19 frustrating. If you could understand my notes on page 13
- 20 and 16, Exhibit 6, it shows that I was told different
- 21 answers on different days to the same questions. Or on
- 22 many occasions it would literally take me all day to reach
- 23 a representative just to be told that I was speaking to
- the wrong person.
- This was an individual, not this corporate line;

- or I need to speak to the polling department, not this
- department. On page 17, Exhibit 7, it show I even tried
- 3 sending a message to the California Franchise Board
- 4 through their website under our account. This was a few
- 5 years ago, and to this day I've never received a response.
- Again, my main reason for these exhibits is to
- 7 show that throughout the years I was in constant contact
- 8 with the Franchise Board and in good faith try to clear
- 9 our account with the goal of getting back into good
- 10 standings. On page 18, exhibit 7, it's an example that
- shows that I would send a letter to be very specific on
- 12 whatever year it applied to and apply to it. Otherwise,
- it would be credited to the oldest year, which a few times
- 14 it was. I did this quite often and pay one or two years
- off at a time after receiving a notice or reaching a
- 16 representative for balances.
- 17 The IRS audit was completed at the end of 2011.
- 18 Immediately, the California return was prepared for 2004.
- 19 Prior to the accountant doing so, I received an e-mail,
- 20 Exhibit 12, that explained to me -- that was dated
- December 6th, 2011, which explained to me and was, quoted,
- "Luckily you sourced all the income to Maryland thus,
- 23 would file a California return that reflects this.
- Nothing sourced to California. You will pay the minimum
- 25 tax plus penalties, "unquote.

- 1 The original California return was sent to me on
- 2 12/07/2011, Exhibit 7, page 2. And on page 6, Exhibit 2,
- 3 on line 43, the tax owed to California was \$2,751. Before
- 4 it even reached me in Maryland, I received a call telling
- 5 me to hold off on the return since another one was coming.
- Now, please refer to page 8, Exhibit 2, line 43, that now
- 7 states the new tax return, that we owed \$5,892. I'm not
- 8 100 percent sure what day this letter arrived, but I'm
- 9 assuming it's close to the date I mailed it to California
- on 12/22/11. It was filed by the California Franchise Tax
- 11 Board on 1/5/2012.
- 12 Over the next few years whenever a job was
- 13 booked, I would pay what we could to clear our account.
- 14 Although every year after 2004 there was only the minimum
- 15 \$800 tax due, historically, we paid many penalties, late
- 16 fees, and interest on those years. And since we were not
- in good standing because of the past tax owed, all jobs
- 18 booked through Ryan and loaned out through Pinkston
- 19 Productions had a 7 percent withholding attached.
- 20 Several times our \$800 minimum was paid through
- 21 the withholding and not a personal check or web pay. This
- 22 was always hard to explain to a representative whenever I
- called for updates or balances. By 2017 the only back tax
- left was for 2004. Several payments were made, including
- a payment of \$5,767 on page 19, Exhibit 8. This was paid

- on 5/22/2017, which represented the balance of the
- 2 original tax due.
- 3 On several occasions I would inquire about the
- 4 penalties and interest of these charges and was always
- 5 told that we couldn't even entertain the thought of having
- 6 them reduced until all was completely paid in full. In
- July 17, 2017, I arranged an installment agreement,
- 8 page 20, Exhibit 9. Beginning August 2017, all monthly
- 9 payments of \$415 were made. A one-time payment and a last
- payment of \$474.58 was paid on 7/5/2018. Total payment
- for 2004 California tax \$13,981.84. You'll see that on
- 12 page 21, Exhibit 10.
- On page 11, Exhibit 4, you will see that on
- 14 12/17/2018 I filed an application for Certificate of
- 15 Revivor for Pinkston Productions. I received confirmation
- on 1/11/2019 that we were back in good standings. On
- 17 February 20th, 2019, I filed a Form 2924, page 23 and 24,
- 18 Exhibit 11, requesting a refund of interest paid. More
- 19 than -- without any contact, more than four months later
- on 6/29/19, I received a form letter stating that my
- 21 statute of limitations expired three years earlier on
- 22 1/6/2016. You'll see page 22, Exhibit 11.
- I immediately called the number on the form. The
- lady, Janet, was not very kind, and said it's a final
- letter and that nothing could be done. She would not put

- 1 me through to her supervisor, but it was too late --
- 2 because it was too late in the day but assured me that
- 3 somebody would call back. 20 days later I never received
- 4 a call. I called back again, and I reached Joanie. She
- 5 was very helpful and suggested that I appeal, which brings
- 6 us here today.
- 7 So in closing, I just wanted to say that it's
- 8 been a long drawn-out process for all of us. I know I've
- 9 made some mistakes along the way; so did my accountant in
- 10 Maryland and California; so did the California Franchise
- Board. But I want to make clear that at no time were we
- ever trying to get over on the system, cheat, or pay
- our -- not pay our fair share.
- Actually, as you will see on page 3 and 4,
- 15 Exhibit 1, we filed our original Maryland taxes in 2005 on
- 16 time and paid the State \$3,975. By the time we filed
- 17 California, the statute of limitations had closed, and it
- 18 was too late to recoup those funds. In summary, Pinkston
- 19 Productions paid a total of \$17,960 in state taxes for
- 20 2004. I would have much rather paid the \$6,994 and called
- 21 it a day.
- Thank you and I welcome your questions.
- JUDGE TAY: Thank you, Ms. Pinkston, for that
- 24 presentation.
- MS. PINKSTON: Thank you.

- 1 JUDGE TAY: I'm going to give an opportunity for
- 2 Franchise Tax Board to ask any questions of the witness
- 3 testimony. Mr. Smith do you have any questions?
- 4 MR. SMITH: Joel Smith. No I do not have any
- 5 questions.
- 6 JUDGE TAY: Okay. Thank you.
- 7 I'm going to open it up to my panelists.
- 8 Judge Akin, do you have any questions for Appellant?
- 9 JUDGE AKIN: Judge Akin speaking. No questions
- 10 at this time. Thank you.
- JUDGE TAY: And Judge Gast?
- 12 JUDGE GAST: Thank you. This is Judge Gast.
- 13 Ms. Pinkston, I had a question about Exhibit 12 that you
- 14 submitted. It seems to indicate that all the income was
- going to be sourced for the 2004 tax year to Maryland.
- 16 Did you file a return sourcing all of that income outside
- 17 of California? Because the amended return -- or I should
- just say the return we have in the record seems to suggest
- 19 there was income sourced to California, and it wasn't just
- 20 the \$800.00 minimum tax.
- 21 MS. PINKSTON: We originally in 2005 filed
- 22 Maryland 2004. My Maryland accountant did not know that
- 23 we should be filing in California. Years later my
- 24 California accountant says we need to file. His e-mail
- 25 says to me right before -- two days before he was getting

- 1 ready to file the California tax, he -- and I quoted, and
- 2 that's what Exhibit 12 is, saying this is what's going to
- 3 happen.
- 4 Then he sent me one that said he sourced -- it
- 5 looked like he sourced half of it to California, half to
- 6 Maryland. And then the one that we finally filed, he
- 7 sourced it all to California. I hope that answered your
- 8 question.
- 9 JUDGE GAST: Yes, it does. Thank you very much.
- 10 I'll turn it back to Judge Tay.
- 11 JUDGE TAY: Thank you Judge Gast.
- I have no questions for Appellant. So at this
- 13 time I'd like to give Franchise Tax Board the opportunity
- 14 to make its presentation and closing statement.
- You'll have 10 minutes, Mr. Smith.

16

17 PRESENTATION

- 18 MR. SMITH: Joel Smith. Thank you.
- 19 As stated, the issue on appeal is whether
- 20 Appellant has shown she is entitled to an abatement of
- 21 interest under Revenue & Taxation Code Section 19104. The
- 22 relevant facts are not in dispute.
- 23 Appellant filed its 2004 California tax return on
- January 5ht, 2012. Appellant entered into an installment
- 25 agreement to pay its balance -- to pay the balance in full

- on July 5th, 2018. Interest accrued on Appellant's 2004
- 2 tax year from the tax due date. March 15th, 2005, the
- 3 balance was paid. If tax is not paid by the due date, as
- 4 was the case for Appellant's 2004 tax year, interest
- 5 accrues on the balance until the balance is paid. The
- 6 position of interest is mandatory, and Respondent can only
- 7 abate interest as authorized by law.
- 8 As explained in the precedential Appeal of Moy
- 9 (sp*) under Section 19104, the Office of Tax Appeals has
- jurisdiction to determine if Respondent's decision not to
- 11 abate interest was an abuse of discretion. Section 19104
- grants abatement of interest if Appellant can establish
- interest accrued due to an unreasonable error or delay
- 14 committed by Respondent in performance of a managerial or
- 15 ministerial act, provided no significant aspect of the
- delay is attributable to the taxpayer.
- 17 Appellant has cited to Exhibit 7, page 1, as a
- 18 potential example of an error or delay. This is a screen
- shot of an online message regarding the potential for an
- installment agreement that Appellant sent to Respondent on
- July 24, 2017 at 9:00 a.m. That being the -- the message
- 22 was sent at that time. In fact, Respondent did respond to
- 23 this message. Review of Appellant's account indicates
- 24 Respondent talked to Appellant's representative at
- 25 10:00 a.m., an hour later, on that same day. I can

- 1 provide a printout of that contemporaneous record if the
- 2 panel would like.
- In addition, Appellant's Exhibit's 9, which
- 4 Appellant referenced in its argument, this is further
- 5 evidence that Respondent did respond to Appellant's
- 6 message. Exhibit 9 is an installment agreement
- 7 acceptance, which was issued on July 28, 2020; four days
- 8 after Appellant's online message was sent. Appellant has
- 9 not made any other allegation, and there's nothing in the
- 10 record to suggest Respondent made any error or delay
- 11 throughout the processing of the 2004 tax year balance.
- 12 Therefore, consistent with the law, there was not
- an abuse of discretion for Respondent to deny Appellant's
- request to abate interest. Based on statutory authority
- and the evidence and the record, Respondent request you
- sustain its position. I can answer any questions you
- 17 might have.
- JUDGE TAY: Thank you, Mr. Smith.
- 19 I'd like to turn to my panelists. Judge Akin, do
- 20 you have any questions for Respondent?
- JUDGE AKIN: Judge Akin, speaking. No questions
- 22 for Respondent.
- JUDGE TAY: Thank you, judge Akin. And
- Judge Gast, any questions?
- 25 JUDGE GAST: Thank you. This is Judge Gast. I

- do have a question for Mr. Smith. What is the basis of
- 2 FTB's denial of the refund claim? Because in the opening
- 3 brief, it seems to be suggested that the refund claim was
- 4 not timely filed. So is this a statute of limitations
- 5 issue or interest abatement issue?
- 6 MR. SMITH: Joel Smith. The initial appeal claim
- 7 for refund referenced a \$60 tax overpayment. And so that
- 8 is what the reference to statute of limitations applies
- 9 to. Throughout the course of this appeal, it's determined
- 10 that request for additional overpaid tax was not at issue.
- 11 However, interest abatement and statute of
- 12 limitation are separate issues. And if the panel were to
- determine if there was an abusive discretion and reason to
- 14 abate interest, that may -- the statute of limitations may
- 15 then apply.
- 16 JUDGE GAST: Okay. Thank you. No further
- 17 questions.
- 18 JUDGE TAY: Thank you, Judge Gast.
- I have no additional questions for Franchise Tax
- 20 Board. So at this time I'd like to give Appellant an
- 21 opportunity to present her rebuttal and a closing
- 22 statement.
- 23 So Ms. Pinkston, you have five minutes whenever
- 24 you're ready.
- 25 MS. PINKSTON: Thank you, Judge Tay. Am I

- 1 allowed to ask Mr. Smith a question?
- 2 JUDGE TAY: No. That's not allowed because
- 3 Mr. Smith is not testifying. He's not a witness. So you
- 4 can just state your presentation to the panel.
- 5 MS. PINKSTON: Okay. I -- I had it as a
- 6 question. So I'm going to try to reform it.

7

8 CLOSING STATEMENT

- 9 MS. PINKSTON: On Exhibit E on page 39 of
- 10 California Franchise Board, it was suggested that I had
- 11 filed an amended return, which I have never done. So I
- was a little confused about that. So I just wanted to
- make it clear. And in his exhibit, it was just a blank
- 14 form. So I wanted to make it clear that we had never. It
- was the only -- it was the 2934 Form for a request for
- 16 refund, not a, I guess, 100-X or something.
- 17 JUDGE TAY: Okay. Thank you for that
- 18 clarification.
- MS. PINKSTON: Thank you.
- 20 JUDGE TAY: Is there anything else you would like
- 21 to make in your presentation to end your presentation?
- MS. PINKSTON: No, sir. It's just been a
- learning experience. So I just want to thank everybody
- 24 for taking the time today.
- 25 JUDGE TAY: Okay. I will turn it over to my

Τ	panelist one more time just to ask any remaining
2	questions.
3	Judge Akin, any last questions before we include?
4	JUDGE AKIN: Judge Akin speaking, no questions
5	for either party. Thank you.
6	JUDGE TAY: And Judge Gast?
7	JUDGE GAST: This is Judge Gast. No further
8	questions. Thank you.
9	JUDGE TAY: Okay. Thank you everyone for your
10	presentations.
11	I'd like to keep the record open for another
12	15 days to allow Franchise Tax Board to submit the
13	evidence in their response. And after that we will close
14	the record, and the appeal will be submitted for decision.
15	After the record is closed, we will endeavor to send our
16	written decision no later than 100 days.
17	The hearing is now adjourned, and we're
18	completely concluded.
19	(Proceedings adjourned at 10:19 a.m.)
20	
21	
22	
23	
24	
25	

1	HEARING REPORTER'S CERTIFICATE
2	
3	I, Ernalyn M. Alonzo, Hearing Reporter in and for
4	the State of California, do hereby certify:
5	That the foregoing transcript of proceedings was
6	taken before me at the time and place set forth, that the
7	testimony and proceedings were reported stenographically
8	by me and later transcribed by computer-aided
9	transcription under my direction and supervision, that the
10	foregoing is a true record of the testimony and
11	proceedings taken at that time.
12	I further certify that I am in no way interested
13	in the outcome of said action.
14	I have hereunto subscribed my name this 20th day
15	of October, 2020.
16	
17	
18	
19	ERNALYN M. ALONZO
20	HEARING REPORTER
21	
22	
23	
24	
25	