BEFORE THE OFFICE OF TAX APPEALS STATE OF CALIFORNIA

IN THE MATTER OF THE APPEAL OF,)
)
J. GOLDSTEIN and A. GOLDSTEIN,) OTA NO. 220410145
APPELLANT.)
)
)

TRANSCRIPT OF ELECTRONIC PROCEEDINGS

State of California

Wednesday, November 15, 2023

Reported by: ERNALYN M. ALONZO HEARING REPORTER

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2	STATE OF CALIFORNIA
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14	Transcript of Electronic Proceedings,
15	taken in the State of California, commencing
16	at 10:30 a.m. and concluding at 11:04 a.m.
17	on Wednesday, November 15, 2023, reported by
18	Ernalyn M. Alonzo, Hearing Reporter, in and
19	for the State of California.
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1	APPEARANCES:	
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3	Panel Lead:	ALJ EDDY LAM
4	Panel Members:	ALJ SHERIENE RIDENOUR
5	raner Members.	ALJ ASAF KLETTER
6	For the Appellant:	J. GOLDSTEIN
7	For the Respondent:	
8		STATE OF CALIFORNIA FRANCHISE TAX BOARD
9		LAWRENCE XIAO ADAM SUSZ
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1	<u>I N D E X</u>	
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3	<u>EXHIBITS</u>	
4		
5	(Appellant's Exhibits 1-6 were received at page 7.)	
6	(Department's Exhibits A-H were received at page 7.)	
7		
8	PRESENTATION	
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California; Wednesday, November 15, 2023
10:30 a.m.

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JUDGE LAM: We are opening the record in the Appeal of J. Goldstein and A. Goldstein. This matter is being held before the Office of Tax Appeals. The OTA Case No. is 220410145. Today's date is Wednesday, November 15th, 2023, and the time is approximately 10:30 a.m. This hearing is being conducted electronically with the agreement of the parties.

Today's hearing is being heard by a panel of three Administrative Law Judges. My name is Eddy Lam, and I will be the lead judge. Sheriene Ridenour and Asaf Kletter are the other members of this tax appeals panel. All three judges will meet after the hearing and produce a written opinion as equal participants. Although the lead judge will conduct the hearing, any judge on this panel may ask questions or otherwise participate to ensure that we have all the information needed to decide this appeal.

Now for introductions. Can the Appellant start introducing yourself on the record.

MR. GOLDSTEIN: Jonathan Goldstein.

JUDGE LAM: Thank you.

And can we have Respondent introduce themselves on the record.

MR. XIAO: Lawrence Xiao, attorney for the
Franchise Tax Board.

MR. SUSZ: Adam Susz, attorney for the Franchise
Tax Board.

JUDGE LAM: Thank you.

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Before I move onto the next step, can we have everyone mute their microphones if they're not speaking to avoid any feedback. We're hearing some feedback. Okay. That's better now. Okay. Thank you.

And as discussed and agreed upon by the parties at the prehearing conference on October 9th, 2023, and notated in my minutes and orders, the issue in this matter is whether Appellants have shown error in Franchise Tax Board's application of the California method of computing Appellants' tax. No objections were raised, and we'll move onto the next item on the agenda, which is the exhibits.

Appellants' have identified Exhibits 1 through 6 and have no other exhibits to offer as evidence.

Respondent has no objections to them. Let me see. Is that -- I want to confirm with Appellant if that's correct.

Appellant?

MR. GOLDSTEIN: Confirmed. I guess for simplicity, I will refer to -- it's exhibit -- I think it

was sent twice, Exhibit 5 and 6. So it's the one that is 1 Exhibit 5 I will refer to in this proceeding. 2 3 JUDGE LAM: Thank you for the clarification. 4 And moving onto Respondent. Respondent has 5 identified Exhibits A through H and no other exhibits to 6 offer as evidence. Appellant has no objections to them as 7 well. Since no objections were raised, these exhibits are admitted in the record. 8 (Appellant's Exhibits 1-6 were received 10 in evidence by the Administrative Law Judge.) (Department's Exhibits A-H were received in 11 12 evidence by the Administrative Law Judge.) 13 JUDGE LAM: Appellants have not identified any 14 witnesses or submitted a witness list as prescribed from the date of the minutes and orders. 15 16 Are there any questions so far? I want to start 17 out with Appellant. 18 MR. GOLDSTEIN: No. 19 JUDGE LAM: Thank you. 20 And how about Franchise Tax Board? 21 MR. XIAO: Lawrence Xiao. No. 22 JUDGE LAM: Okay. Thank you. 23 Before we begin the hearing, I would like to have 2.4 the record reflect that notwithstanding FTB's Notice of 25 Action in which it assesses an additional tax of \$3,640,

it is stipulated and agreed upon by both Appellant and FTB that the maximum additional tax amounts collectible by FTB upon the conclusion of this appeal is \$2,482.

This oral hearing will begin. Mr. Goldstein, you can begin your presentation for about 15 minutes. And as the reminder, Mr. Goldstein, you will be offered a final statement after FTB's closing remarks for about five minutes. You can begin at any time.

MR. GOLDSTEIN: Thank you.

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PRESENTATION

MR. GOLDSTEIN: Jonathan Goldstein. Good afternoon, Your Honors. I am Jonathan Goldstein for the Appellant. For the record I am also an attorney, although, I am not a tax attorney.

This case is reference to an additional tax that the State of California has requested to be levied against myself and my spouse for the fiscal year 2016 in the stipulated amount of \$2,482. For the simplicity of this presentation, I'm just going to refer to one of my exhibits, which is Exhibit 5. I believe Exhibit 6 is just pretty much a restatement of Exhibit 5. And in that exhibit, I will highlight for you the facts and legal evidence that supports my position today.

So very quickly, a brief summary of the material

relevant facts for this case. In both 2016, both myself and my spouse were full-year residents of the State of New York, where we both have been residents since birth. So we've never changed. We had no property or assets in the State of California and were also never physically present in the State of California.

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In 2016, my wife was a teacher at a non-profit school where she was a W-2 employee and earned \$55,426 for which she got a W-2. And I refer what is noted at the bottom right as page 78 of 110 of Exhibit 5 to support this statement. I myself started my year as a non-equity partner between January 1st, 2016, to February 2nd, 2016, at the law firm Katten, Muchin, and Rosenman. Now, as a non-equity partner, I had no equity. I made zero dollars in capital contributions, and 100 percent of my income from this firm was treated as salary. That is on line 7 of my K-1 as a guaranteed payment. Okay. To support this position, I refer again to my exhibit. The bottom right is page 90 of 110, which supports all of these facts.

Moving on, from February 3rd, 2016, to

December 31st, 2016, I again was a non-equity partner at
the law firm Pillsbury Winthrop Shaw Pittman as a
non-equity partner. Again, I had no equity. I made zero
dollars in capital contribution and 100 percent of my
income was treated as salary. Again, a full guaranteed

payment on line 7 of my K-1 from that firm. I refer again to the bottom right of page 91 of 110 of Exhibit 5 to support this fact.

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In 2016, I rolled over certain retirement funds from investments at my prior law firms, which I treated on federal tax return as a nontaxable event on line 16. On October 9th, 2018, the IRS notified me that it disagreed with this treatment because it took the position that the account to which it was rolled over was a non-qualifying account. While Appellants disagreed with this position, we did not legally contest it and paid the additional tax assessment in early 2019.

Between March 20th and November 2022, the State of California sent various notices to me arguing that additional California tax was payable in 2016 as a 2016 IRS assessment. Initial assessment that the State of California imposed was \$1,537. In October of 2020, I got a second notice from the State of California revising this amount from \$1,537 to \$3,688. Now, it should be noted that between that period I did not support -- present any additional supporting information. The additional assessment was at -- solely as a result of whatever was going on internally by the State of California.

Based on subsequent discussions and correspondences, as has been stipulated, Appellant and

Respondent have agreed that the maximum amount that can be assessed from this proceeding is \$2,482. And by the way, for the record, you can see from Exhibit 6 this is something that I offered to settle for a long time ago on the condition that it included all penalties and interest.

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Now, Your Honors, the Supreme Court has held as recently as 2003 in Clackamas Gastroenterology Associates versus Wells that non-equity partners are employees. And as highlighted on page 90 and 91 of my Exhibit 5, my K-1s reflect that I was, for all purposes, an employee, even though I got my tax form in the form of a K-1. I received no profits, and I didn't have a single penalty -- a penny -- I'm sorry. I didn't have a single penny of capital invested in either of these firms.

And in summary, based on that alone, Appellants take the position that the State of California had no basis to tax any of our income, let alone the authority to impose additional assessments that is the subject of today's hearing. Accordingly, when you couple Clackamas with Brady, there's no nexus here between Appellants and the State of California to tax our income in 2016. And while these cases are quite old, I was surprised to see that the case law has not been tested insofar as Appellants' specific fact patterns are concerned since that date.

Now, regardless of whether or not the bench agrees with that position or not, it's the burden on the Respondents to demonstrate that additional taxes are payable to the State of California indirectly on our non-California income as a result of the IRS assessment. And to prove Respondent's case, they've argued that the California method enables them to do so, indirectly of The Respondents, of course, concede that the course. subject assessment does not include any income whatsoever that was sourced in California. And there is no nexus whatsoever from such income to the State of California, whether or not that's in 2016 or for that matter because we are talking about retirement income where the funds were paid into the original account in prior years. of those years, for the record, had any income whatsoever and sourced to California.

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In fact, I was a pure employee from the years in which that money was sourced. But instead, it argues that the California method, like I said, enables it to charge additional taxes, basically, using a higher rate of tax on the income tax that was reportedly as being taxable in the State of California. Which, again, for the record, we argue that under Brady and Clackamas that ability itself is questionable.

Now, ignoring the fact that the California method

in form over substance, like I said, does exactly what it is purporting to do, okay, which is indirectly taxing my non-California income. What cannot be ignored is that the method in which the Respondents calculated my tax is questionable in both law and in fact.

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First, let's talk about the facts, which I incorporate for reference of ease pages 2 and 3 of Exhibit 5. And I've highlighted, of course, certain material items but not all of the items that have been part of my presentation. But notably I reference the fact that State of California recalculated on its own over the period of two years the alleged additional tax liability using the so-called California method. Now, why did it do so? Meaning why did it take them three times to come up with a supposed revised analysis?

I mean, it's not like it's in theory using the formula would have been a complicated process. Okay. But we would -- I would argue that the reason why that happened is -- and the reason why the Respondents wrong on all three occasions is because 100 percent of the additional income that's subject to the IRS assessment should have been a zero-sum event under the State of California, even using the so-called California method. Because even though you may add it to Column A of the California income tax, it should have been 100 percent

taken out and subtracted under Column B, yielding a no sum taxable event, at least insofar as computation of taxes in California are concerned.

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And for supporting evidence to support this position, I point you to page 17 of my Exhibit 10 -- I'm sorry -- of my Exhibit 5 to highlight that under California Personal Income Tax Sections 17952 and 17955, it's clear that this income is a 100 percent nontaxable event in the State of California. You can't say on one hand it's a nontaxable event in the State of California yet, on the other hand, it's a taxable event under the federal law. So, therefore, under the one hand you can use it and one hand you can't for purposes of calculating your California tax. It's inconsistent, and my opinion wrong by virtue of the expressed meaning of those statutes.

Now, let's go to the law. Does the State of California even have jurisdiction and the right to tax a non-resident employee who has no income or assets on a portion of his income simply because the federal form evidencing his income is in the form of a K-1? Again, I argue, and the answer -- under Clackamas and Brady, the answer is no. However, again, even if you disagree, I argue that even applying said California method, the State of California improperly assessed additional amounts

because the additional assessment is a zero-sum event under the State of California's own California method.

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And for that, I will yield the rest of my time, and I thank you for your attention.

JUDGE LAM: Thank you, Mr. Goldstein.

I'm going to turn to my Panelist to see if they have any questions. I'm going to start off with Judge Ridenour.

Do you have any questions?

JUDGE RIDENOUR: Thank you. Yes, I do have a question.

Mr. Goldstein, can you please clarify for the record, from your arguments it appears you're saying you have no California source income, but yet you filed a 540NR for 2016. So can you please clarify if you had any California source income for 2016.

MR. GOLDSTEIN: My position is regardless of whether or not I technically filed, the answer is no. I have no California sourced income. If you look at the fact that all of my income was in the form of guaranteed payments, I think it's a lot easier to pay effectively \$1,000 a year to the State of California than to start a class action lawsuit to go up to the Supreme Court to challenge whether or not you have authority or not.

JUDGE RIDENOUR: Okay. Thank you for the

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1
      clarification.
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               MR. GOLDSTEIN: Yes.
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               JUDGE LAM: This is Judge Lam speaking. And then
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      I'm going to move on to Judge Kletter.
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                               This is Judge Kletter.
               JUDGE KLETTER:
                                                        I do not
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      have any questions for Appellant. Thank you so much.
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               JUDGE LAM: This is Judge Lam speaking. Thank
8
      you.
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               I have a question for Appellant.
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               Can you please -- I know that you cited Clackamas
      Gastroenterology Associates versus Wells. Can you please
11
12
      provide the spelling of that case for us on the record.
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               MR. GOLDSTEIN: Sure give me a second.
14
      Apologies. It's C-l-a-c-k-a-m-a-s,
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      G-a-s-t-r-o-e-n-t-e-r-o-l-o-g-y, A-s-s-o-c-i-a-t-e-s V.
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      Wells, W-e-l-l-s, and it's 123 S. Ct. 1673 the year of
      2003.
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               JUDGE LAM:
                          Thank you, Mr. Goldstein. And also
19
      you cited Brady; is that correct?
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               MR. GOLDSTEIN: Brady, the 2000 -- 1977 case,
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      yes.
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               JUDGE LAM: Yes. Can you also add a spelling for
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      our stenographer.
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               MR. GOLDSTEIN: Sure. One second.
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               JUDGE LAM: Thank you.
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MR. GOLDSTEIN: It's complete, C-o-m-p-l-e-t-e

Auto, A-u-t-o, Transit T-r-a-n-s-i-t, comma Inc, I-n-c. V

Brady, B-r-a-d-y. I don't have the rest of the statutes,
but it's 1977.

JUDGE LAM: Thank you.

This is Judge Lam speaking. I don't have any further questions. I'm going -- I'm going to move on to Franchise Tax Board.

You can begin your presentation whenever you're ready.

MR. XIAO: Lawrence Xiao. I'm ready.

JUDGE LAM: Thank you.

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PRESENTATION

MR. XIAO: So first off, I would look to explain the different numbers that FTB has sent to the Appellant, Mr. Goldstein. We have no records of any kind of statement or numbers in the amount of \$1,537 or anything in the range of \$1,000 for the 2016 tax year. So we would be happy to review any of that information if that can be provided to us. We do have records of the \$3,000 -- around \$3,600 on the NPA and on the NOA and the \$2,482.

And the number for the letter that we sent out agreeing to \$2,482 was a mistake because FTB had taken into account certain payments twice, so that reduced.

That reduction, however, is an agreement from FTB. So we're agreeing that's the maximum number that FTB is allowed to collect. The \$3,600-ish is also supported from the PERFORMA that FTB used as an exhibit.

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So now to start our position, the burden of proof is on the taxpayer to show that FTB's assessment is incorrect, and this is California method case. So until up to this point, Appellant has not claimed that none of his income is supposed to be sourced to the State of California. And the assessment itself was based on Appellants' 540NR filed with the State of California Appellants' tax return. That's Franchise Tax Board's Exhibit A. And on the Appellants' tax return on page 2, line 32, Appellant did report over \$200,000 of California adjusted gross income and also \$50,000 of California taxable income.

So FTB only assessed additional tax using federal information from Appellants' additional pension income not related to any sort of partnership income or anything else. And FTB applied the California method to calculate Appellants' additional tax liability using that additional pension income and information on Appellants' tax return for the 2016 tax year.

FTB does agree with Appellants that they were California non-residents for the 2016 tax year. And so

they should only be taxed on their California source income, which was based on California's 2016 tax return. And although California does tax on non-resident pension income, California does determine the applicable tax rate and the deductions exemptions ratio based on non-resident income from all sources. And this is called the California method.

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There is precedential case with identical issues and almost identical facts, the Appeal of A. Williams, which was decided less than a year ago. And in Appeal of A. Williams, the FTB changed the taxpayer's liability after receiving federal information about additional pension income. So OTA held in that case that FTB properly assessed additional tax by applying the California method because the California method did not result any tax on the taxpayer's pension income. It merely considers that income in computing the applicable tax rate as required by California law.

The California method requires FTB to first, prorate the deductions as to determine the amount that may be deducted from Appellants' total taxable California income as set forth under Revenue & Taxation Code Section 17304; and two, to calculate the tax rate using taxpayer's total income set forth under Revenue & Taxation Code Section 17041; and finally three, to prorate the

credits under Revenue & Taxation Code 17055. So please know that FTB actually didn't have to prorate Appellants' exemption credits in this case because Appellants claimable credits was reduced to zero due to their substantial federal AGI. This was reduced under Revenue & Taxation Code 17054.1.

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So the computation of California -- of
Appellants' tax rate is the first step using the
California method. Based on Appellants' reported income,
initially the tax rate was 2.5 percent. But using that
additional pension income of approximately \$62,000, the
tax rate changed to about 5.37 percent. This is also
shown on the PERFORMA. But the most important factor that
increased Appellants' tax liability is the deductions that
was reduced, the ratio used for Appellants' deductions.

So Section 17304 of the Revenue & Taxation Code requires the Franchise Tax Board to calculate the ratio for itemized deductions or deductions in general using the ratio of Appellants' California AGI to Appellants' total AGI. And on Appellants' 2016 tax return, Appellant reported a ratio of 89 percent because Appellants' reported \$211,000 of California AGI and \$237,000 of total AGI. So the ratio of California AGI over total AGI is \$211,000 over \$37,000, which is 89 percent. But this ratio is reduced to 70 percent where FTB took into account

of Appellants' pension income, about \$62,000.

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The pension income increased Appellants' total AGI from \$237,000 to \$299,000. So using the ratio of California AGI to total AGI, which is now \$211,000 over \$299,000, it's about 70 percent. And this resulted in a notable reduction in Appellants' itemized deductions because Appellants claimed a very significant amount of itemized deductions, and this what led to the increase or attributed to the majority of increase in Appellants' total tax liability.

The application of the California method is required under California law, and the OTA consistently upheld the use of the California method to compute the tax liability of non-residents California source income, which was not up for dispute until this point. And based on the issue that was stipulated during the prehearing conference, FTB did properly apply the California method to assess Appellants' tax liability based on the nontaxable pension income.

I'd be happy to take any questions you may have.

JUDGE LAM: Thank you.

Judge Lam speaking. FTB, does that conclude your presentation and your final remarks.

MR. XIAO: Lawrence Xiao. Yes, Your Honor.

JUDGE LAM: Thank you.

1 Next, I'm going turn to my Panelist. Judge Ridenour, do you have any questions? 2 3 JUDGE RIDENOUR: This is Judge Ridenour. No 4 questions. Thank you. 5 JUDGE LAM: Thank you. And, Judge Kletter, do you have any questions? 6 7 JUDGE KLETTER: This is Judge Kletter. I do not 8 have any questions. Thank you. 9 JUDGE LAM: Thank you. 10 This is Judge Lam speaking. I have a question, 11 which is on the --for Appellant, actually -- exhibit -- I 12 want to turn to the filed -- your filed tax return on Exhibit A, page 5. 13 14 I'm sorry. Federal or state? MR. GOLDSTEIN: JUDGE LAM: State. Which is -- should be on 15 16 FTB's Exhibit A, page 5. 17 MR. GOLDSTEIN: Sorry. I didn't print out 18 theirs, so I have it under mine. I'm waiting, just 19 getting it. 20 JUDGE LAM: No rush. Thank you. 2.1 MR. GOLDSTEIN: Exhibit A. Okay. Yeah. 22 JUDGE LAM: Yes. So on Exhibit A, page 5, it's a 23 California adjustment form for non-resident and part year 2.4 residence. On line 17, it says rental real estate 25 royalties, partnership, S corp, trust, et cetera. Let me

1 know if you're seeing the same thing that I'm seeing. 2 MR. GOLDSTEIN: Yes, I see it. 3 JUDGE LAM: Okay. And on Column E, you reported \$211,208 -- sorry -- the \$211,208 figure on Column E. 4 5 MR. GOLDSTEIN: Right. JUDGE LAM: How is that income arrived from? 6 7 MR. GOLDSTEIN: You'll have to ask my law firm that. My understanding is it's based on nuisance payment. 8 9 Meaning, it's like the bare minimum that they charge 10 everybody. They allocate it because it ultimately gets 11 you close to a near zero for the State of California and 12 without going through, I guess, actual detailed 13 calculations. It's a conservative number that they're 14 comfortable in. If you take a look at all of my K-1s from 15 2012 through 2023, even though my income has substantially 16 increased and the law firms have different actual 17 businesses in California, that number seems to be the 18 number, or around that number that they compute every 19 year. 20 So I apologize, but that's really all I can give 2.1 you on that. So -- but it is from the K-1. 22 JUDGE LAM: This is Judge Lam speaking. 23 I have no further questions. 2.4 Moving on, I wanted to give it back to Appellants 25 to see if Appellants have -- if you wanted to state your

1 closing arguments. 2 MR. GOLDSTEIN: No. I think -- I think I'll let 3 my presentation speak for itself. JUDGE LAM: Okay. Thank you. 4 5 Let me see. Give me a moment here. 6 Okay. Thank you so much. 7 Does either parties have any questions? I want to start out with Appellants, before we close the hearing. 8 9 MR. GOLDSTEIN: I guess just quickly, what is the 10 next step? 11 JUDGE LAM: The next would be that the judges 12 would meet and confer, and you should receive a written 13 opinion with our decision within 100 days. 14 MR. GOLDSTEIN: Thank you. 15 JUDGE LAM: Thank you. 16 And how about Franchise Tax Board? 17 MR. XIAO: Lawrence Xiao. No more issues or 18 questions. 19 JUDGE LAM: Thank you. 20 Okay. We're ready to conclude this hearing. 2.1 This case is submitted on November 15, 2023. The record 22 is now closed. Thank you everyone for coming in today. 23 The judges will meet and decide your case later 2.4 on, and we will send a written opinion of our decision 25 within 100 days. Today's hearing in the Appeal of J.

1	Goldstein and A. Goldstein is now adjourned.
2	The next hearing would reconvene at around
3	1:00 p.m. Thank you so much and goodbye.
4	(Proceedings adjourned at 11:04 a.m.)
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1 HEARING REPORTER'S CERTIFICATE 2 I, Ernalyn M. Alonzo, Hearing Reporter in and for 3 the State of California, do hereby certify: 4 5 That the foregoing transcript of proceedings was 6 taken before me at the time and place set forth, that the 7 testimony and proceedings were reported stenographically 8 by me and later transcribed by computer-aided 9 transcription under my direction and supervision, that the 10 foregoing is a true record of the testimony and 11 proceedings taken at that time. 12 I further certify that I am in no way interested 13 in the outcome of said action. 14 I have hereunto subscribed my name this 30th day 15 of November, 2023. 16 17 18 19 ERNALYN M. ALONZO 20 HEARING REPORTER 21 2.2 23 2.4

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