

**OFFICE OF TAX APPEALS**  
**STATE OF CALIFORNIA**

In the Matter of the Appeal of: ) OTA Case No. 21057792  
**RASHID & SONS, INC.** ) CDTFA Case IDs: 848559, 241046  
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**OPINION**

Representing the Parties:

For Appellant: Jafar Rashid, President  
Omar Sharif, Representative

For Respondent: Jason Parker, Chief of  
Headquarters Operations

For the Office of Tax Appeals: Deborah Cumins,  
Business Taxes Specialist III

J. ALDRICH, Administrative Law Judge: Pursuant to California Code of Regulations, title 18, section 5220(a),<sup>1</sup> Rashid & Sons, Inc. (appellant) appeals a Decision and Recommendation (decision) issued by respondent California Department of Tax and Fee Administration (CDTFA)<sup>2</sup> in response to appellant’s administrative protest of the Notice of Determination (NOD) dated August 21, 2014.<sup>3</sup> The NOD is for a tax liability of \$307,238.59, applicable interest, and a negligence penalty of \$30,723.96 for the period January 1, 2010, through December 31, 2012 (audit period). Since appellant did not pay the tax liability or file a

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<sup>1</sup> Under regulations promulgated by California Department of Tax and Fee Administration and applicable at the time the petition was filed, if a taxpayer files a petition for redetermination after the 30-day time period specified in Revenue and Taxation Code section 6561, CDTFA may accept it as an administrative (late) protest. (Cal. Code Regs, tit. 18, § 5220.)

<sup>2</sup> Sales and use taxes were formerly administered by the State Board of Equalization (BOE). In 2017, functions of BOE relevant to this case were transferred to CDTFA. (Gov. Code, § 15570.22.) For ease of reference, when this Opinion refers to acts or events that occurred before July 1, 2017, “CDTFA” shall refer to BOE.

<sup>3</sup> The NOD was timely issued because on September 7, 2013, appellant signed the most recent in a series of waivers of the otherwise applicable three-year statute of limitations, which allowed CDTFA until October 31, 2014, to timely issue an NOD. (See R&TC, §§ 6487(a), 6488.)

petition for redetermination within 30 days of the NOD, the determination became final and CDTFA added a finality penalty of \$30,723.96. In its subsequent decision, CDTFA reduced the tax liability and each of the penalties to \$297,380.00 and \$29,738.05, respectively, and denied the remainder of the protested amount.<sup>4</sup>

Appellant waived the right to an oral hearing; therefore, the Office of Tax Appeals (OTA) decides this matter on the written record.

### ISSUES<sup>5</sup>

1. Whether further adjustments to the audited understatement of reported taxable sales are warranted.
2. Whether CDTFA properly imposed the negligence penalty.

### FACTUAL FINDINGS

1. Appellant has operated a Chevron gas station with a mini-mart in Los Angeles since June 2004. Appellant sells three grades of gasoline (i.e., regular, midgrade, and premium grade), but not diesel, and sold both taxable and nontaxable products in its mini-mart.
2. Appellant was previously audited for the period January 1, 2007, through December 31, 2009 (prior liability period). CDTFA issued a NOD for the prior liability period on April 28, 2010. The NOD is for \$274,806.52 tax, plus applicable interest, and a negligence penalty of \$27,480.6. The NOD was based on an audit wherein CDTFA determined unreported taxable sales of \$5,145,373, which was subsequently reduced to \$4,416,650 and a corresponding reduction for the negligence penalty. CDTFA imposed the negligence penalty because of the large measure of unreported taxable gasoline sales, the error ratio of 72.33 percent, and incomplete records (i.e., only incomplete cash register tapes, which were provided after CDTFA held an appeals conference).
3. For the audit period at issue, appellant reported total sales of \$15,432,772 and claimed deductions of \$146,970 for exempt sales of food products and \$13,301,833 for the

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<sup>4</sup> CDTFA implemented these reductions via reaudit. There is a minor discrepancy between this figure, \$297,380.00, and the amount of tax computed in the reaudit, \$297,368.00. OTA notes that, in a December 15, 2020 letter to appellant describing the reaudit results, CDTFA deducted the adjustment of tax, \$9,870.00, from \$307,250 rather than \$307,239 (the amount determined in the NOD). OTA could not find an explanation in the record for this minor discrepancy and will not address the matter herein.

<sup>5</sup> Appellant has not requested relief of the finality penalty, although CDTFA did provide a form that it could use to do so. Therefore, OTA will not address the finality penalty herein.

- exempt portion of the sales of motor vehicle fuel.<sup>6</sup> Appellant reported taxable sales of \$1,983,969 subject to the state portion of the sales and use tax and taxable sales of \$15,285,802 subject to the local tax and transactions and use tax.<sup>7</sup>
4. For audit, appellant only provided federal income tax returns (FITRs) for 2010, 2011, and 2012.
  5. CDTFA found that the sales amounts appellant reported on its FITRs reconciled with the amounts it reported on its sales and use tax returns. However, in the absence of records, CDTFA concluded that it needed to investigate further. To establish the audited number of gallons of gasoline purchased, CDTFA used the total amount of sales tax appellant prepaid to vendor(s), as reported to CDTFA by the vendor, and the per gallon prepayment rate in effect for each quarter of the audit period.<sup>8</sup>
  6. CDTFA found that appellant had claimed \$474,369 in prepayments to vendors, while the vendors had reported receiving prepayments of \$483,657 from appellant. CDTFA used the lower figure to compute the audited number of gallons purchased.
  7. To establish audited selling prices, CDTFA used the average weekly prices published by the United States Department of Energy (DOE), adjusted for an observed differential between the average weekly prices and the prices charged by appellant.<sup>9</sup>

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<sup>6</sup> Effective July 1, 2010, legislation increased the state excise tax rate on sales of motor vehicle fuels (i.e., gasoline, not diesel fuel) while correspondingly decreasing the sales and use tax rate on the same. (See R&TC, §§ 6357.7, 7326 & 7360.) This legislation is referred to as the “fuel tax swap.”

<sup>7</sup> On and after July 1, 2010, sales of gasoline are exempt from the state portion of the sales and use tax. (R&TC, § 6357.7(a).) The exemption does not apply with respect to tax levied in accordance with the Bradley-Burns Uniform Local Sales and Use Tax Law (commencing with R&TC, § 7200) or the Transactions and Use Tax Law (commencing with R&TC, § 7251). The exemption also does not apply with respect to tax levied pursuant to temporary sales tax increases (R&TC, §§ 6051.2, 6051.5), temporary use tax increases (R&TC, §§ 6201.2, 6201.5), or temporary local or transactions tax increases (Section 35 of Article XIII of the California Constitution). On and after July 1, 2011, in addition to the sales and use taxes imposed on retail sales of tangible personal property in general, an additional tax is imposed upon retailers of diesel fuel. The rate of increase was originally 1.75 percent, and the rate of increase has varied in subsequent years. (R&TC, § 6051.8.) R&TC sections 6357.7, 6051.8 add a level of complexity to the computation of the amount of tax. However, it is not necessary to incorporate that complexity into the present analysis of appellant’s arguments.

<sup>8</sup> CDTFA concluded that appellant’s reported taxable mini-mart sales were substantially accurate. Accordingly, OTA will address only the audited understatement of reported taxable gasoline sales.

<sup>9</sup> The DOE surveys gasoline stations in various areas one day each week (typically on Monday) and computes an average selling price for that day for each grade of gasoline. OTA refers to the DOE prices herein as the average weekly prices.

- a. To establish the differential, CDTFA observed appellant's posted prices for each of the three grades of gasoline it sold on the following five days: one Tuesday (April 2, 2013) and four Mondays (April 8, 15, and 29, 2013, and May 13, 2013).<sup>10</sup> For each day of observation, CDTFA compared the DOE average weekly price and appellant's posted price for each grade of gasoline, computing the difference. CDTFA then used the ratio of the sales of each grade to total gasoline sales, published by DOE,<sup>11</sup> to compute a volume-weighted price difference for all grades of gasoline for that day. For each observation day, appellant's selling prices were less than the DOE prices, and CDTFA computed an average differential of 7.5 cents per gallon.<sup>12</sup>
  - b. For each week of the audit period, CDTFA scheduled the DOE average weekly prices for regular, mid-grade, and premium gasoline. It used the percentages of sales of each grade of gasoline, published by DOE, to compute the volume-weighted average selling price for each week. CDTFA then computed the average selling price for each quarter of the audit period, using the selling prices for each week in each quarter.
  - c. CDTFA reduced the average selling price per quarter, computed from DOE data, by \$0.075 to compute the audited selling price, including sales tax reimbursement.<sup>13</sup>
8. CDTFA established the audited sales of gasoline for each quarter using the audited number of gallons purchased for the quarter and the audited selling price, including sales tax reimbursement. It then reduced the amount for each quarter by the amount of sales

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<sup>10</sup> The days of CDTFA's observations are relevant because DOE typically conducts its price surveys on Mondays. Thus, prices observed on Monday are most comparable to the DOE average weekly prices.

<sup>11</sup> The DOE publishes ratios of sales of each grade of gasoline (e.g., for 2010, DOE published sales ratios of 75.60 percent regular grade, 9.81 percent mid-grade, and 14.59 percent premium).

<sup>12</sup> Appellant's selling prices were less than the DOE prices: by 13.7 cents per gallon on April 2, 2013, by 10.7 cents on April 8, 2013, by 3.9 cents on April 15, 2013, by 5.8 cents on April 29, 2013, and by 3.2 cents on May 13, 2013.

<sup>13</sup> Sales or use tax applies to retail sales of fuel taxed under the Motor Vehicle Fuel License Tax Law. The tax applies to the total selling price of such motor vehicle fuel, inclusive of federal and state excise taxes. (See Cal. Code of Regs., tit. 18, § 1598(c)(1); <https://www.cdtfa.ca.gov/lawguides/vol3/mvftl/motor-vehicle-fuel-tax-law.html>.) For this reason, CDTFA did not deduct excise taxes from the selling price.

- tax reimbursement included, using the sales tax rate in effect for gasoline for each quarter.
9. CDTFA established an understatement of reported taxable gasoline sales of \$6,396,291 (\$21,554,802 audited - \$15,158,511 reported). CDTFA then computed the understatement of tax of \$307,238, using a 9.75 percent tax rate for the period January 1, 2010, through June 30, 2010, and a 3.75 percent tax rate for the remainder of the audit period, as a result of the exemption from the state portion of the sales and use tax established by Revenue and Taxation Code (R&TC) section 6357.7, mentioned in footnote 7, above.
  10. CDTFA concluded that the understatement resulted from negligence because of the following: appellant had previously been audited, and similar reporting errors occurred in both audits; appellant understated 42.2 percent of its gasoline sales; and appellant failed to maintain and make its records available.
  11. On August 21, 2014, CDTFA issued the NOD.
  12. Since appellant did not file a petition for redetermination or pay the tax within 30 days of the NOD, the liability became final, and CDTFA added a finality penalty of \$30,723.96.
  13. Appellant had filed a protest of the liability, on a Petition for Redetermination form, on August 14, 2014, before the NOD was issued. CDTFA rejected that protest as premature. On October 20, 2014, appellant wrote a letter to CDTFA protesting the NOD, which CDTFA accepted as an administrative protest.
  14. CDTFA held an appeals conference on March 1, 2016. Based on documentation appellant provided after the appeals conference, CDTFA concluded that an adjustment for pilferage was warranted.
  15. On August 25, 2016, CDTFA issued the decision, which reduced the audited understatement of reported taxable sales of fuel by \$215,548, from \$6,396,291 to \$6,180,743, which was computed by reducing the audited number of gallons sold by 1 percent, an estimated amount of pilferage.

16. CDTFA prepared a reaudit and notified appellant on December 15, 2020, via letter that it had reduced the amounts of the tax liability and negligence penalty to \$297,380.00 and \$29,738.05, respectively.<sup>14</sup>
17. This timely appeal followed.

### DISCUSSION

#### Issue 1: Whether further adjustments to the audited understatement of reported taxable sales are warranted.

California imposes sales tax on a retailer's retail sales of tangible personal property sold in this state measured by the retailer's gross receipts, unless the sale is specifically exempt or excluded from taxation by statute. (R&TC, §§ 6012, 6051.) For the purpose of the proper administration of the Sales and Use Tax Law and to prevent the evasion of the sales tax, the law presumes that all gross receipts are subject to tax until the contrary is established. (R&TC, § 6091.) It is the retailer's responsibility to maintain complete and accurate records to support reported amounts and to make them available for examination. (R&TC, §§ 7053, 7054; Cal. Code Regs., tit. 18, § 1698(b)1.)

If CDTFA is not satisfied with the amount of tax reported by the taxpayer, or in the case of a failure to file a return, CDTFA may determine the amount required to be paid on the basis of any information which is in its possession or may come into its possession. (R&TC, §§ 6481, 6511.) In the case of an appeal, CDTFA has a minimal, initial burden of showing that its determination was reasonable and rational. (*Appeal of Talavera*, 2020-OTA-022P.) If CDTFA carries its initial burden, the burden of proof shifts to the taxpayer to establish that a result differing from CDTFA's determination is warranted. (*Ibid.*) Unsupported assertions are not sufficient to satisfy a taxpayer's burden of proof. (*Ibid.*)

Here, appellant provided only FITRs. It did not provide profit and loss statements; sales journals, purchase journals or other summary records; cash register tapes, purchase invoices or other source documents; bank statements; or any other records. In other words, appellant provided virtually no evidence to show that its reported taxable sales were accurate. Under those

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<sup>14</sup> Based on the December 15, 2020 letter it is unclear whether interest continued to accrue. However, appellant has not raised interest relief as an issue. Therefore, OTA does not discuss it further. The letter also does not mention the finality penalty. However, that penalty would also be reduced to \$29,738.05 (i.e., 10 percent of the remaining tax due). The letter also indicates that CDTFA applied \$9,870 in credit towards the tax liability.

circumstances, CDTFA had no option other than to use an alternate audit method. CDTFA conducted a standard audit of a retailer of gasoline that provides inadequate records. In this audit, CDTFA computed the number of gallons of gasoline sold each quarter using amounts reported to CDTFA by appellant's vendor(s) of total prepayments of sales and use tax to suppliers and the prepayment rate per gallon in effect in each quarter. Both elements of that computation are objective, documented figures. Further, CDTFA noted that appellant had reported a lower total of prepayments than appellant's suppliers had reported. CDTFA used appellant's figures, thus computing fewer gallons of gasoline available for sale than if it had used the prepayments reported by the suppliers. To establish the audited selling prices, CDTFA began with average weekly prices published by DOE, which is a reliable source for gasoline prices. CDTFA then reduced those prices by a 7.5 cent differential, and further reduced for sales tax reimbursement included, as described above. OTA finds that CDTFA used a standard audit procedure, based on objective, verifiable figures. In light of the absence of business records, OTA finds that CDTFA has shown that its determination is reasonable and rational. Therefore, appellant has the burden to establish that further adjustments are warranted.

Appellant disputes both the audited selling prices and the audited number of gallons of gasoline sold, each of which OTA addresses individually below.

#### *Audited selling prices*

Appellant disputes the audited selling prices. Appellant first notes that the differential used to establish audited selling prices was based on five days of field observation. Appellant acknowledges that most of the observation days were Mondays, which corresponds to the typical day of the DOE survey. However, appellant asserts that its selling prices change every day to compete with other stations. On that basis, appellant asserts that five days of observation is not a sufficient test of the difference between its selling prices and the average weekly prices published by DOE.

Appellant is correct that CDTFA compared appellant's selling prices to DOE average weekly prices for five days. The purpose of CDTFA's observation of prices on Mondays was to compare "apples to apples" (Monday average weekly prices compared to Monday prices at appellant's gas station). As appellant notes, gasoline selling prices do change frequently, perhaps every day. It is for that very reason that it is preferable to compare the station's selling prices on Monday to the average weekly selling prices also established for the same day.

Appellant also observes that, in the prior audit of the period 2007-2009, CDTFA used a price differential of almost 26 cents. Appellant argues that a similar differential should be used in this audit because, according to appellant, nothing has changed in its business operations since 2009.

CDTFA clarifies that the price differentials for sales of gasoline in the prior liability period were 25.63 cents per gallon for 2007, 25.60 cents per gallon for 2008, and 19.18 cents for 2009. Those price differentials, however, were established after CDTFA reviewed cash register tapes appellant presented during the appeals process for the prior liability period. In contrast, appellant has not provided a single cash register tape or any other reliable evidence for this audit period. Thus, CDTFA argues that no further adjustments are warranted to the audited selling prices.

Here, appellant has not provided records to support its argument that the price differential should be increased to 26 cents. Appellant had been audited previously, and OTA finds that appellant has not provided a credible rationale for the absence of records in this audit period. In the absence of records, CDTFA used a logical process to evaluate the relationship of appellant's selling prices to DOE average weekly prices. CDTFA observed appellant's actual, posted selling prices on five separate days over a period of about seven weeks. OTA finds that CDTFA's test was sufficient. Further, OTA notes that the price differentials for the test weeks varied broadly (13.7 cents, 10.7 cents, 3.9 cents, 5.8 cents, and 3.2 cents, as noted in footnote 12, above). The highest differential is 13.7 cents, and only two of the five differentials exceed 10 cents.

Accordingly, OTA finds that there is no evidence of any price differentials approaching 26 cents in this audit period. If there were other weeks during the audit period for which appellant's price differentials were greater, it was appellant's responsibility to provide records to support those lower selling prices. Since it has not done so, OTA finds that no further adjustments to the audited selling prices for gasoline are warranted.

*Audited number of gallons of gasoline sold*

Appellant has not disputed the audited number of gallons of gasoline purchased. Appellant argues, however, that the audited allowance of 1 percent for pilferage should be increased. Appellant states that its gas station is located in a neighborhood with an unusually high crime rate. Appellant also asserts that gasoline theft is very common, and that its cashiers



are afraid to confront thieves, especially at night. Appellant argues that the adjustment for theft should be 10 percent of the number of gallons purchased.

In response to appellant's assertion that the pilferage allowance should be increased to 10 percent, CDTFA notes that the allowance of 1 percent represents an adjustment of 61,540 gallons of gasoline, or 56 gallons per day ( $61,540 \div 1095$ ). CDTFA asserts that an allowance of 1 percent for pilferage is reasonable and sufficient, and it refers to Section 0407.10 of its Audit Manual,<sup>15</sup> which provides that an allowance of 1 percent for shrinkage may be allowed without specific documentation. CDTFA notes that appellant has provided no police reports or other evidence to support a pilferage allowance in excess of 1 percent, and it argues that no further adjustment is warranted.

OTA finds that the pilferage allowance represents regular losses of about 56 gallons per day, which would be three to five "fill-ups" for which appellant did not receive payment, every single day. In contrast, appellant asserts that the allowance should be 10 times higher, or 560 gallons per day (about 30 to 50 unpaid sales). However, appellant has provided no documentation of the allegedly numerous daily thefts, such as police reports, surveillance footage, or insurance claims.<sup>16</sup> In the absence of supporting evidence, OTA finds no further adjustment is warranted for pilferage.

Issue 2: Whether CDTFA properly imposed the negligence penalty.

R&TC section 6484 provides that if any part of the deficiency for which a deficiency determination is made is due to negligence or intentional disregard of the law or authorized rules and regulations, a penalty of 10 percent of the amount of the determination shall be added thereto. Although the term "negligence" is not specifically defined in the Sales and Use Tax Law, it is a common legal concept and is generally defined as a failure to act as a reasonably

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<sup>15</sup> Section 0407.10 of CDTFA's Audit Manual provides that the taxpayer must provide evidence of losses in excess of 1 percent. CDTFA's Audit Manual is an advisory publication providing direction to CDTFA staff administering the Sales and Use Tax Law and Regulations. OTA is not required to follow CDTFA's Audit Manual. (See *Appeal of Micelle Laboratories, Inc.*, 2020-OTA-290P.)

<sup>16</sup> Appellant asserts that it provided a point of sale (POS) report for another gas station (RD 786) which showed a difference of about five percent between purchased gallons and sold gallons. However, an audit of RD 786 Enterprises, Inc. was appealed for a prior audit period (RD 786 Enterprises Inc. is one of the related appeals listed in CDTFA's April 24, 2012 decision regarding the audit of appellant for the years 2007 through 2009), but there is no current appeal for RD 786 Enterprises, Inc. Moreover, the POS report referred to by appellant is not in the record, and, if it were, it would be applicable to a different business. Thus, OTA will not discuss it further herein.

prudent person would have acted under similar circumstances.<sup>17</sup> (*Acqua Vista Homeowners Assn. v. MWI, Inc.* (2017) 7 Cal. App. 5th 1129, 1157; *Warner v. Santa Catalina Island Co.* (1955) 44 Cal.2d 310, 317.) The pertinent circumstances here are that of a corporate entity operating as a retailer with a seller's permit. Therefore, the question is whether the underreporting occurred despite appellant's exercise of ordinary business care and prudence.

Taxpayers are required to maintain and make available for examination on request by CDTFA, or its authorized representative, all records necessary to determine the correct tax liability under the Sales and Use Tax Law and all records necessary for the proper completion of the sales and use tax returns. (R&TC, §§ 7053, 7054; Cal. Code Regs., tit. 18, § 1698(b)(1).) Such records include, but are not limited to, the following: (a) the normal books of account ordinarily maintained by the average prudent businessperson engaged in the activity in question; (b) bills, receipts, invoices, cash register tapes, or other documents of original entry supporting the entries in the books of account; and (c) schedules or working papers used in connection with the preparation of the tax returns. (Cal. Code Regs., tit. 18, § 1698(b)(1).) Failure to maintain and keep complete and accurate records, including all bills, receipts, invoices, or other documents of original entry supporting the entries in the books of account, will be considered evidence of negligence and may result in the imposition of penalties. (Cal. Code Regs., tit. 18, § 1698(k).) Imposition of a negligence penalty is warranted where errors are continued from one audit to the next. (*Independent Iron Works, Inc. v. State Board of Equalization* (1959) 167 Cal.App.2d 318, 321-324.)

Appellant argues that CDTFA conducted the audit of the prior liability period and the audit under consideration here concurrently and that there was not enough time for it to comply with the requirement to maintain and provide records for audit. However, CDTFA issued the NOD for the prior period on April 28, 2010. Thus, by the end of April 2010, appellant had been fully informed that it was required to maintain records and reminded of its obligation to make them available for audit. The audit period under consideration here was from January 1, 2010, through December 31, 2012. Appellant had ample time during those three years to establish procedures to maintain records. Moreover, appellant had been in business since June 2004, and, during this audit period it reported taxable sales of over \$15 million compared to the audited

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<sup>17</sup> Similarly, among the definitions for the term provided by Black's Law Dictionary (11th ed. 2019) is: "the doing of what a reasonable and prudent person would not do under the particular circumstances, or the failure to do what such a person would do under the circumstances."

sales, which were over \$21 million.<sup>18</sup> A businessperson operating with ordinary business care and prudence when making sales of that volume would recognize that records are required, and appellant is presumed to know the law (*Diaz v. Grill Concepts Services, Inc.* (2018) Cal.App.5th 859, 869.) OTA is not persuaded by appellant's argument that it was unaware that records were required and that it simply did not have time to comply with the requirement to maintain and make available records for audit.

Appellant also states that in 2013 and 2014 it updated its gas pumps and installed a point-of-sale system. According to appellant, an audit of the period 2015 through 2017 resulted in no understatement. Appellant asserts that it complied with CDTFA's "request" (to maintain records) within a reasonable time. The requirement to keep records is not simply a request by CDTFA; the requirement is established by law. (See R&TC, §§ 7053, 7054; Cal. Code Regs., tit. 18, § 1698(b)(1).) Subsequent remedial improvements in recordkeeping for subsequent periods are not relevant to the analysis of negligence for the period under consideration here.

The only records appellant provided for this audit were its FITRs for 2010, 2011, and 2012. It provided no summary records, source documents, or bank statements. Appellant had been audited previously and was notified of the requirement to provide complete records for audit. OTA finds that appellant's failures to maintain and make records available are evidence of negligence in recordkeeping.

The understatement of reported taxable sales after the reaudit was \$6,180,743, and appellant reported taxable sales of \$15,285,802.<sup>19</sup> Thus, the understatement represents 40 percent of reported amounts. Both the amount of understatement and the percentage of error are substantial and represent clear evidence of negligence in reporting. Moreover, the errors CDTFA identified in this audit are the same types of errors found in the audit of the prior period (severely inadequate records, along with substantial understatements of reported taxable sales of fuel). For the prior liability period, the audited understatement was \$4,416,650. The understatement for this audit period was \$6,180,743. While OTA would expect a taxpayer's record keeping and reporting to improve after an audit, appellant's actually worsened. As noted above, imposition of a negligence penalty is warranted where errors are continued from one audit

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<sup>18</sup> Reported taxable sales of \$15,285,802 plus an understatement of \$6,180,743 = \$21,466,545.

<sup>19</sup> Both the understatement and the reported taxable sales are the total amounts, without any adjustment for the sales that were not subject to the state portion of the sales and use tax pursuant to R&TC section 6357.7.

to the next. (*Independent Iron Works, Inc. v. State Board of Equalization, supra*, 167 Cal.App.2d 318, 321-324.)


In sum, there is ample evidence that the understatement resulted from negligence. OTA finds that appellant was negligent, and that CDTFA properly imposed the negligence penalty.

HOLDINGS


1. No further adjustments to the audited understatement of reported taxable sales are warranted.
2. CDTFA properly imposed the negligence penalty.


DISPOSITION

CDTFA’s decision to reduce the tax to \$297,380.00, with corresponding reductions to the penalties, and to otherwise deny the appeal is sustained.

DocuSigned by:  
  
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 Josh Aldrich  
 Administrative Law Judge

We concur:

DocuSigned by:  
  
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 Michael F. Geary  
 Administrative Law Judge

DocuSigned by:  
  
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 Andrew Wong  
 Administrative Law Judge

Date Issued: 3/26/2024