

BEFORE THE OFFICE OF TAX APPEALS

STATE OF CALIFORNIA

IN THE MATTER OF THE APPEAL OF,)
G. HYATT,) OTA NO. 22039964
APPELLANT.)

TRANSCRIPT OF PROCEEDINGS

Sacramento, California

Tuesday, April 21, 2026

Reported by:
ERNALYN M. ALONZO
HEARING REPORTER

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Transcript of Proceedings, taken at
400 R Street, Sacramento, California, 95811,
commencing at 1:05 p.m. and concluding
at 2:10 p.m. on Tuesday, April 21, 2026,
reported by Ernalyn M. Alonzo, Hearing Reporter,
in and for the State of California.

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APPEARANCES:

Panel Lead: ALJ HUY "MIKE" LE

Panel Members: ALJ JOSH ALDRICH
ALJ CHERYL L. AKIN

For the Appellant: MATHEW CARLSON

For the Respondent: STATE OF CALIFORNIA
FRANCHISE TAX BOARD
NOEL GARCIA-ROSENBLUM
BRAD COUTINHO

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I N D E X

E X H I B I T S

(Appellant's Exhibits 1-10 were received into evidence at page 6.)

(Department's Exhibits A-K were received into evidence at page 6.)

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1 Sacramento, California; Tuesday, April 21, 2026

2 1:05 p.m.

3
4 JUDGE LE: We are opening the record in the
5 Appeal of G. Hyatt. This matter is being held before the
6 Office of Tax Appeals. The OTA Case Number is 22039964.
7 Today's date is April 21st, 2026, and the time is
8 1:05 p.m. This hearing is being held in person in
9 Sacramento, California.

10 Today's hearing is being heard by a panel of
11 three Administrative Law Judges. My name is Mike Le, and
12 I will be the lead judge. Judge Cheryl Akin and
13 Judge Joshua Aldrich are the other members of this tax
14 appeals panel. All three judges will meet after the
15 hearing and produce a written opinion as equal
16 participants. Although the lead judge will conduct the
17 hearing, any judge on this panel may ask questions or
18 otherwise participate to ensure we have all the
19 information needed to decide this appeal.

20 Now, for the parties introductions, for the
21 record, will the parties please state their names and who
22 they represent, starting with Respondent.

23 MR. GARCIA-ROSENBLUM: Noel Garcia-Rosenblum,
24 representing Respondent Franchise Tax Board.

25 MR. COUTINHO: Good afternoon. Brad Coutinho,

1 also representing Respondent Franchise Tax Board.

2 JUDGE LE: Thank you.

3 And turning to Appellant.

4 MR. CARLSON: Matthew Carlson on behalf of
5 Appellant Gilbert Hyatt.

6 JUDGE LE: Thank you. Thank you both.

7 Let's move on to my Minutes and Orders. As
8 discussed with the parties at a prehearing conference on
9 March 16, 2026, and notated in my Minutes and Orders, the
10 issue in this appeal is whether OTA has jurisdiction to
11 review the post-amnesty penalty imposed under R&TC section
12 19777.5. During the presentation, the parties may provide
13 a brief statement outlining how they think the issue
14 should be phrased in this appeal. Appellant's Exhibits 1
15 through 10 were entered into the records in my Minutes and
16 Orders.

17 (Appellant's Exhibits 1-10 were received into
18 evidence by the Administrative Law Judge.)

19 JUDGE LE: Respondent's Exhibits A through K were
20 also entered into the record in my Minutes and Orders.

21 (Department's Exhibits A-K were received into
22 evidence by the Administrative Law Judge.)

23 JUDGE LE: No witnesses will be testifying at
24 this hearing. Both parties submitted a list of names and
25 cases to the stenographer, so thank you both.

And let's see. After the prehearing conference, Appellant submitted a motion to compel. As to the supervisory approval aspect of the post-amnesty penalty, Respondent replied, and Respondent stated that "Written supervisory approval of the post-amnesty penalty imposed on Appellant was not and cannot be obtained." So, I believe that resolves the parties' dispute as to that matter.

Let me first turn to Respondent.

Any questions or comments before we begin with
Appellant's presentation?

MR. GARCIA-ROSENBLUM: No questions. Thank you.

JUDGE LE: And turning to Appellant.

Any questions or comments before you begin with
your presentation?

MR. CARLSON: No questions, Your Honor. Thank you.

JUDGE LE: Okay. And with that, the time is 1:07 p.m. You have up to 25 minutes. Please begin.

MR. CARLSON: Thank you, Your Honor.

PRESENTATION

MR. CARLSON: Respondent Franchise Tax Board has recently admitted that it did not get written supervisory approval for the post-amnesty penalty in this case.

1 Section 19187(b) requires all penalties to be approved in
2 writing by a supervisor, unless the penalties meet narrow
3 exceptions that do not apply in this case. Because
4 Respondent did not get written supervisory approval, the
5 post-amnesty penalty is invalid.

6 OTA has jurisdiction to hear this case because
7 its timely appeal from a timely refund claim. OTA has the
8 authority to enforce the written supervisory approval for
9 requirement because it is a statutory element of the
10 post-amnesty penalty. Respondent should have
11 accountability for failure to follow the mandatory
12 supervisory approval requirement, and OTA should hold that
13 the post-amnesty penalty --

14 JUDGE LE: I'm sorry. Can you move the
15 microphone a little bit closer to you.

16 MR. CARLSON: Oh, I'm sorry. You can't hear.

17 JUDGE LE: Thank you.

18 MR. CARLSON: Okay. So, first, OTA should follow
19 the federal precedent in this case. So, supervisory
20 approval is a statutory element of the penalty claim, and
21 OTA can enforce it in the same way that the federal courts
22 have been enforcing this element for years at the federal
23 level. So first, California law has long held that
24 federal decisions interpreting substantially identical
25 federal statutes are unusually strong persuasive precedent

1 on the construction of California provisions; and that's
2 People versus Hagen.

3 The same rule applies for federal regulations.
4 So, federal regulations also apply in interpreting
5 California statutes where the federal and state statutes
6 are substantially identical, and that's the Rihn versus
7 Franchise Tax Board case. In both, the federal case law
8 and the federal regulations are relevant in this case for
9 a few reasons. First, the federal case law makes clear
10 that the supervisory approval elements, it's an element of
11 the penalty; and that comes from that Chai opinion.

12 Federal case law also holds that the written
13 supervisory approval and retirement can be enforced in
14 cases even where the penalty cannot otherwise be
15 challenged on the merits. And also in cases where the
16 taxpayer is not allowed to raise the usual defenses to a
17 penalty. That comes from the ATL and Sons case and also,
18 the Patel cases. And finally, both federal case law and
19 federal regulations provide that a penalty is only
20 accepted from the written supervisory approval
21 requirements if the penalty is proposed in a notice
22 generated by a by computer without human involvement.
23 This is an extremely narrow exception that does not apply
24 in this case, and this comes from the Walquist versus
25 Commissioner case in final Regulation under 6751(b).

1 And so, 6751(b) of the Internal Revenue Code and
2 then 19187(b) of the Revenue & Taxation Code are
3 substantially --

4 JUDGE ALDRICH: Mr. Carlson?

5 MR. CARLSON: Yes.

6 JUDGE ALDRICH: Sorry to interrupt, but could you
7 slow it down a bit for --

8 MR. CARLSON: Oh, am I going fast?

9 JUDGE ALDRICH: -- the Hearing Reporter?

10 MR. CARLSON: Sure. Yeah. Of course. Of
11 course.

12 So -- so, these supervisions are substantially
13 identical, the federal and state supervisory approval
14 provisions. If you take a look at Exhibit A to
15 Appellant's reply brief, there's a chart or a table. You
16 can see the language side by side. It's nearly verbatim.
17 This is because the state supervisory approval requirement
18 was modeled after the federal provision. So, 19187(b) was
19 part of Senate Bill 94, which provided specified
20 conformity to the Federal Restructuring and Reform Act
21 of 1998, which enacted 6751(b). So, OTA should follow the
22 federal courts here in enforcing the written supervisory
23 approval requirement because federal courts have spent a
24 lot of time analyzing the penalty approval language over
25 the last 10 years.

1 So, in general, in both the deficiency cases and
2 post-assessment proceedings, like, collection due process
3 cases, the -- the Tax Court has consistently enforced this
4 requirement. And so -- and the Tax Court invalidates the
5 penalty if it hasn't been followed. So, the Tax Court
6 initially grappled with the issue of whether 6751(b) could
7 be enforced at all in prepayment deficiency proceedings.
8 But ultimately, in the Chai case, the Second Circuit found
9 that the written supervisory approval requirement is an
10 element of the penalty claim as long as the electronic
11 means exception does not apply.

12 And so, a quote from that opinion it said, "The
13 Second Circuit held the written approval requirement of
14 6751(b) (1) is appropriately viewed as an eliminate of a
15 penalty claim and therefore, part of the IRS's prima facie
16 penalty case," end quote.

17 And so, the current state of the federal law is
18 that if the penalty was not approved in writing, that's
19 the end of the inquiry. The penalty is invalid because
20 this is a threshold element. And so, the Tax Court does
21 not address any other elements in the penalty like,
22 negligence or substantial understatement or fraud. The
23 Tax Court doesn't get into any defenses to the penalty,
24 like computational defenses or reasonable cause or good
25 faith. The court simply invalidates the penalty once that

1 threshold element is not satisfied.

2 So, OTA should construe 19187(b) the same way
3 that the federal courts have construed 6751(b). Written
4 supervisory approval is a statutory element of the penalty
5 claim in this case, and the penalty cannot be sustained
6 without it. The cases cited by Respondent in its briefs
7 regarding the post-amnesty penalty just simply don't deal
8 with this issue. You know, one thing to note is that the
9 supervisory approval requirement, it's an element of the
10 penalty. It's not -- it's not a normal defense. And so,
11 this isn't like reasonable cause or a good faith. The
12 case is cited in Respondent's briefs. They say this over
13 and over again that OTA does not have jurisdiction to
14 determine that there is a reasonable cause or a good faith
15 exception to the post-amnesty penalty.

16 Other common defenses that aren't available,
17 include substantial authority, reliance on tax advice,
18 inadequately disclosed tax positions. So, none of these
19 defenses appear in the post-amnesty penalty provisions
20 anywhere. However, even without these defenses, the
21 supervisory approval requirement is very different. It's
22 the threshold elements of the penalty claim against the
23 taxpayer. And this is from the Chai case and other
24 federal cases. And because the supervisory approval
25 requirement is -- it's a statutory element of the penalty,

1 the Tax Court has the authority to enforce it, even where
2 the taxpayer is specifically precluded by statute from
3 disputing that penalty or from raising defenses to it.

4 And so, we have a couple of examples that are
5 relevant at the federal level. We've got 6330(c)(2)(B).
6 That's in the collection due process context. It says
7 that a taxpayer cannot challenge an underlying liability
8 if the Tax Court already had a prior opportunity to
9 dispute the penalty or the liability, and it precludes the
10 taxpayer from running -- raising any other defenses to it.
11 So, the taxpayer is not able to raise reasonable cause or
12 good faith if the taxpayer already had a prior opportunity
13 to dispute the penalty. And -- and yet, the Tax Court has
14 still found that if the IRS has not obtained written
15 supervisory approval for a penalty, the penalty is
16 invalid.

17 So, this is very similar to the restrictions that
18 we have in this case. So, there's a restriction to
19 penalty defenses for the post-amnesty penalty, and -- and
20 it's a very comparable provision at the federal level.
21 And so -- so the CDP, the collection due process context,
22 we have a situation where the Tax Court has successfully
23 harmonized competing provisions in the Internal Revenue
24 Code, and has given effect to both provisions. So the Tax
25 Court easily could have side-stepped this issue and said

1 the taxpayer can't dispute this penalty because the
2 taxpayer had a prior opportunity under section
3 6330(c)(2)(B), but the court still found a way to read
4 both statutes together, and to read -- and to give effect
5 to both provisions, even though there was some tension
6 between the two statutes.

7 Another example from the -- from the federal case
8 law is the Patel case. So, Patel involved economic
9 substance penalties. And for these penalties, Congress
10 has specifically eliminated reasonable cause and good
11 faith defenses to that penalty. And yet, the Tax Court
12 still found the IRS failed to comply with 6751(b), and
13 this is for penalties that don't have the normal defenses
14 available. And it makes sense because the written
15 supervisory approval requirement is an element of the
16 penalty claim. And the Patel case illustrates that
17 supervisory approval is a distinct issue from penalty
18 defenses. It goes to the threshold validity of the
19 penalty. It's an element of the penalty.

20 And so, these cases show that, you know, the OTA
21 can easily find a way to harmonize these competing
22 provisions and give effect to both, even though the
23 provisions have some tension.

24 Pardon me for a moment.

25 So, in summary, on -- on the federal precedent

1 issue, OTA should follow federal precedent here in
2 enforcing the written supervisory approval requirement in
3 this case because 6751(b) and 19187(b) are substantially
4 identical. And federal case law and -- and regulations
5 are unusually strong persuasive authority in this context.
6 OTA should follow the federal cases and regulations by
7 giving effects to 19187(b) as an element of the
8 post-amnesty penalty, and finding that the penalty is
9 invalid in this case. So that's -- that's the federal --
10 federal precedent.

11 I want to parse the language of
12 section 19777.5(e) a little bit more closely and talk
13 about a case that -- that gets into that kind of language.
14 So, Respondent cites several OTA opinions stating that the
15 general rule -- the general rule that a refund may only be
16 allowed on the grounds that the post-amnesty penalty was
17 not properly computed. And there are also no exceptions
18 for reasonable cause or good faith, and this is from the
19 Kiss opinion; and other opinions say the same thing. But
20 none of these cases that -- none of the cases cited by
21 Respondent address the supervisory approval issue in that
22 context.

23 And so again, 19187(b) is very different than
24 standard penalty defenses because it is elements of the
25 penalty claim rather than a defense, like reasonable cause

1 or a good faith. And so useful case that does parse the
2 same kind of penalty defense limitation language is in
3 Kimberly Clark. So, Kimberly Clark discusses OTA's
4 authority to consider penalty defenses in the large
5 corporate underpayment penalty context. So, the LCUP
6 penalty has the same defense limitation language. It
7 says, "A refund may only be allowed on the grounds that
8 the amount of the penalty was not properly computed by the
9 Franchise Tax Board," and that comes from section 19138
10 subdivision (e); and this -- I call it defense limitation
11 language.

12 This -- this language from the LCUP penalty
13 provisions is almost identical to the post-amnesty penalty
14 language, which is contained in 1977.5(e). It's -- the
15 language is nearly verbatim. And so even though the LCUP
16 penalty has this, you know, language limiting defenses,
17 the LCUP penalty also has several statutory exceptions.
18 So section 19138 provides no penalty shall be imposed on
19 any understatement to the extent the understatement is
20 attributable to a change in law, or the imposition of an
21 alternative apportionment, or allocation method by the
22 FTB, a change in the federal accounting method, or
23 reasonable reliance on written advice of the Franchise Tax
24 Board.

25 And so, these are all statutory components of the

1 LCUP penalty. There's specific codified exceptions. So,
2 even though reasonable cause and good faith are not
3 codified exceptions to the penalty, there are -- there are
4 penalty defenses available. And these statutory
5 exceptions all use the same prohibitive language. They
6 all say no penalty shall be imposed. And that's the same
7 language that appears in 19187(b) under the supervisory
8 approval requirement. And so, for the LCUP penalty, it
9 says no penalty shall be imposed if any of the exceptions
10 apply." Just like section 19187(b) says no penalty shall
11 be imposed if the written supervisory approval is not
12 obtained.

13 And so, the use of the prohibitive language
14 reiterates why the tax court has held that the supervisory
15 approval requirement is a threshold element for penalties.
16 And if the element is not satisfied, the remedy is that
17 the penalty must be invalidated because it specifically
18 says no penalty shall be imposed. And so going back to
19 Kimberly Clark, the OTA in that opinion restates the
20 general rule that the LCUP penalty can only be challenged
21 on computational grounds, and that there is so reasonable
22 cause exception.

23 And so shouldn't that be end of the inquiry, if
24 the LCUP penalty can only be challenged on computational
25 grounds? It seems like that should be the end of the

1 opinion and yet, the OTA does not stop there. The OTA
2 goes on to discuss and make specific findings about the
3 statutory exceptions to that penalty. So, OTA ended up
4 holding that none of the four statutory exceptions were
5 applicable, but this holding wasn't just a passing
6 reference to the exceptions in the opinion. OTA pointed
7 out on three separate occasions that none of these four
8 exceptions apply.

9 And so why would OTA bother to consider these
10 statutory exceptions if 19138(e) limits OTA's authority or
11 jurisdiction for the LCUP penalty to computational issues
12 only? And so a reasonable reading of that case and of
13 this language is that while subdivision (e) may limit
14 OTA's ability to consider penalty defenses, like
15 reasonable cause and good faith, OTA still must consider
16 other statutory elements or components or exceptions to
17 the penalty. So, in OTA, Kimberly Clark had to consider
18 and determine whether the statutory exceptions to the LCUP
19 penalty applied, even though the defenses to that penalty
20 are specifically restricted. So, Kimberly Clark
21 illustrates that OTA does not have to read 1977.5(e) to
22 erase other statutory components of the penalty.

23 OTA gave effect to both provisions in Kimberly
24 Clark by finding that subdivision (e) did not allow OTA to
25 create a reasonable cause exception, but is also held and

1 made findings that these other statutory exceptions were
2 not applicable. And so that analysis makes sense because
3 otherwise, this defense limitation language that we have
4 in the post-amnesty provision, it would eat up these
5 statutory exceptions and render them meaningless.

6 So, in Appellant's case, the supervisory approval
7 requirement, it's a statutory element of the post-amnesty
8 element; and that comes from Chai. And that's just like
9 the exceptions to the LCUP penalty in Kimberly Clark where
10 they were statutory components of the LCUP penalty. One
11 thing to note about Kimberly Clark is that the taxpayer's
12 argument was that the FTB didn't include certain
13 information about the penalty or provide an explanation of
14 the penalty in a notice, but that's -- that's a different
15 issue. It doesn't -- it -- there's no case law holding
16 that a failure to include information in a notice create
17 results in elements for the penalty. Whereas, in -- in
18 the case of written supervisory approval, there's
19 significant authority holding that the failure to obtain
20 approval results in the invalidation of the penalty.

21 The case is cited by Respondent in the amnesty
22 penalty context repeatedly state the proposition that
23 there's no reasonable cause; there's no good faith
24 exceptions. And that makes sense, but even if reasonable
25 cause and good faith can't be read into the code section

1 as defenses, other statutory elements or components of the
2 penalty still have to be considered; and this is
3 consistent with federal law.

4 So, the Tax Court treats supervisory approval as
5 statutory threshold element of penalties even where the
6 merits of the penalty are not at issue, and even where
7 reasonable cause or good-faith defenses are not available
8 to the taxpayer. And so the take away on this point is
9 that Kimberly Clark illustrates that even where there's
10 language limiting refund defenses, OTA can still consider
11 other statutory components to the penalty, including
12 exceptions or statutory elements of the penalty, even if
13 the OTA does not have authority or jurisdiction to apply a
14 reasonable cause or good faith defense.

15 So, in -- I want to talk about the Burlington
16 case and some other principals related to the Burlington
17 case. So, OTA should harmonize these statutes, rather
18 than erasing 19187(b). OTA does not have to apply
19 1977.5(e) in a way that would render the written
20 supervisory approval requirement meaningless. So, the
21 supervisory approval requirement, it's an element of the
22 penalty, and so OTA should maintain its integrity in this
23 case. Taxpayers faces with this penalty don't have the --
24 they don't have the ability to challenge the penalty until
25 after it's already been imposed and paid in full.

1 Deficiency proceedings are not applicable to this penalty.

2 And so, if the FTB does not get supervisory
3 approval of the penalty, the taxpayer would be left
4 without a mechanism to dispute a statutory element of the
5 penalty. And this would be contrary to the Kimberly Clark
6 case that specifically considered other statutory elements
7 of -- of the penalty. These sections can and should
8 operate together without displacing one another, and they
9 should be harmonized just as the Tax Court has harmonized
10 potentially conflicting federal provisions.

11 And so, this is where the Burlington case is
12 helpful to consider. Burlington tells us that OTA as an
13 agency has the authority to refuse to enforce a statute in
14 a way that would be inconsistent with another statute.
15 Burlington also says that if statutes are so inconsistent
16 that OTA cannot enforce both, OTA could decide which to
17 enforce. And this goes to OTA jurisdiction. OTA does
18 have jurisdiction or authority to consider how to enforce
19 statutes that are potentially inconsistent. So, if
20 necessary, OTA could decide not to enforce subdivision (e)
21 to the extent it purports to erase supervisory approval
22 requirement.

23 And so this is supported in Burlington and also,
24 Attorney General Opinion 23-701, which said OTA has
25 authority to find a tax regulation that would conflict

1 with the statute and decline to apply that regulation.
2 And that Attorney General Opinion cites Burlington as
3 authority for that proposition.

4 This -- this isn't necessary in this case because
5 the statutes can easily be harmonized. We've seen the Tax
6 Court do it at the federal level with similar competing
7 provisions, and OTA can do the same thing here.

8 Supervisory approval is a statutory element of the penalty
9 claim. So, OTA can determine whether it has been
10 satisfied, the same way that OTA considered whether the
11 statutory exceptions to the LCUP penalty applied in
12 Kimberly Clark. Burlington also says there is a strong
13 presumption against repeal by application. It only -- it
14 only occurs where two statutes are so inconsistent that
15 there's no possibility of concurrent operation, or the
16 latter statute gives undebatable evidences of an intent to
17 supersede the earlier statute. Burlington also states
18 courts are bound to maintain the integrity of both
19 statutes if they may stand together.

20 Same rule applies at the federal level. So, the
21 Williams versus Commissioner case states that it is the
22 duty of courts to give effect to both statutes. And in
23 that case, Williams was construing section 6751(b). The
24 post -- post-amnesty penalty and the supervisory approval
25 statutes can both stand together. The federal cases show

1 that similar provisions can easily be harmonized and can
2 work together and courts can give effect to both.
3 Subdivision (e) should not be read to -- to imply a repeal
4 of section 19187(b) because there is a strong presumption
5 against appeal by implication. And so there is no
6 undebatable evidence of an intent to supersede section
7 19187(b) .

8 And so, under Burlington, OTA can find a way to
9 maintain the integrity of both statutes in this case.
10 They're not too inconsistent to work together. And so,
11 the takeaway is that OTA should hold subdivision (e)
12 limits OTA's authority or jurisdiction to consider usual
13 penalty defenses like reasonable cause or good faith, but
14 that supervisory approval remains a threshold element for
15 the valid imposition of any penalty. And so, this is a
16 reasonable reading that allows both statutes to operate
17 concurrently, which is the stated goal in Burlington. And
18 so, Appellant is not asking OTA to ignore or invalidate
19 subdivision (e). OTA can construe it so it does not erase
20 section 19187(b), and that is permissible under
21 Burlington.

22 I want to move on to the question of whether one
23 19187(b) applies to the post-amnesty penalty. In general,
24 a written supervisory approval is a procedural requirement
25 for all penalties, unless accepted -- the post-amnesty

1 penalty is not specifically accepted. It does not fall
2 under the narrative definition of a penalty automatically
3 calculated by electronic means. Section 19187(b)(1) says
4 no penalty under this part shall be imposed unless the
5 initial determination is personally approved in writing by
6 the immediate supervisor of the individual making that
7 determination.

8 And so, the post -- the post-amnesty penalty,
9 it's a penalty under the same part as 19187 -- 19187(b).
10 Both are contained in part 10.2. The specific exceptions
11 listed in 19187(b)(2) are specific, and the post-amnesty
12 penalty is not concluded on that list as an exception.
13 And the penalty does not fall under the narrow exception
14 for penalties automatically calculated through electronic
15 means. This is a narrow section that -- sorry. It's a
16 narrow exception that only applies to automated penalty
17 notices generated entirely by computers. And we know this
18 because it comes from the federal definition.

19 In this case, we know that FTB employees and not
20 computers manually generated -- generated the relevant
21 penalty notices, both before and after the penalty was
22 imposed. And going through the notices on Exhibit C
23 through G in Appellant's reply, Respondent did not allege
24 that any of these were generated by a computer with the
25 exception of Exhibit G, which was allegedly system

1 generated. But that penalty was issued well after the
2 penalty had already been imposed. So, it's not relevant.
3 Through informal discovery, Respondent didn't identify
4 which employee prepared any of the notices.

5 So, we can't tell who the employees were or who
6 their supervisor might have been, but we don't need to
7 determine who actually approved the -- or who should have
8 approved the penalty because Respondent has conceded that
9 the penalty was never approved in writing. So regardless,
10 under the federal definition, the post-amnesty penalty is
11 not calculated by electronically -- sorry -- calculated
12 automatically by electronic means because humans generated
13 the notices proposing the penalties, not computers. In
14 its briefs, Respondent contends that the penalties are
15 mathematical in nature and therefore, should be considered
16 accepted from -- from the written supervisory approval
17 requirement.

18 But all penalties are mathematical in nature.
19 Computers are used to calculate every penalty. Nobody at
20 the FTB is calculating them with a pencil, so mathematical
21 in nature. It's just not -- it's not the test. The test
22 is whether the penalty is automatically calculated through
23 electronic means, and that only applies to fully automated
24 penalty notices. Respondent also contends the
25 post-amnesty penalty is mandatory. There's no discretion

1 to impose the penalty, but that's not the test either.

2 So -- so, all penalties are definitely mandatory
3 because they all say shall be imposed. None of them say
4 may be imposed at the FTB's discretion, but that does not
5 mean -- go ahead.

6 JUDGE LE: We are now over the 25-minute mark.
7 Please try to wrap up your presentation, Mr. Carlson.

8 MR. CARLSON: Sure. Sure. Sure.

9 JUDGE LE: Thank you.

10 MR. CARLSON: And so being mandatory is not the
11 test. And so -- but the penalty isn't mandatory really
12 anyway. Section 19735 says FTB may issue forms,
13 instructions, rules, guidelines, and take any other
14 necessary actions needed to implement the amnesty program.
15 And so, this language is very broad. It's more than
16 adequate to give the FTB discretion to determine not to
17 impose penalties in appropriate cases. So, it's not
18 accurate to say that this penalty is strictly mandatory.

19 And so, I'll skip through some of my comments
20 here.

21 And so here, the federal control -- the federal
22 definition is either controlling or highly persuasive. A
23 penalty is automatically calculated through electronic
24 means if is proposed by an IRS computer program without
25 human involvement. That comes from the final regulations,

1 and it comes from Walquist versus commissioner. The final
2 regulations say a penalty is automatically calculated
3 through electronic means if an IRS computer program
4 automatically generates a notice to the taxpayer that
5 proposes the penalty. And that comes from the Walquist
6 case and other cases. And so, the FTB does not
7 complain -- does not claim that the relevant notices were
8 generated by computers in this case.

9 So, in summary, because the post-amnesty penalty
10 is not specifically accepted, it's not calculated
11 automatically by electronic means. The penalty must be
12 approved in writing by a supervisor, and this is an
13 element of the penalty claimed in this case. OTA has
14 jurisdiction to consider it, just like any -- just like
15 the statutory exceptions in Kimberly Clark. We request
16 that the OTA find that the penalty is invalid.

17 Thank you.

18 JUDGE LE: Thank you so much for your prevention.

19 Let me first turn to my panel members to see if
20 they have any questions.

21 Judge Akin, any questions for Appellant?

22 JUDGE AKIN: Yes, just a quick follow up. You
23 referenced your Exhibits C through F, I think it was.
24 Which ones were you saying were generated by human versus
25 computer? I just wanted you to repeat that.

1 MR. CARLSON: So, the only one of those that was
2 not generated by a human, according to the Franchise Tax
3 Board, is Exhibit G. So, the -- so the -- for the rest of
4 the notices, the FTB declined to identify who had prepared
5 the penalties. Exhibit G, the FTB alleged that it was an
6 automated penalty notice but -- so Exhibits C through F
7 were all prepared by human.

8 JUDGE AKIN: Thank you. That answered my
9 question. Perfect.

10 JUDGE LE: And turning to Judge Aldrich, any
11 questions?

12 JUDGE ALDRICH: Yeah. I have a couple of
13 questions. So, in your presentation you made a broad
14 reference to federal authority. Is the federal authority
15 a uniform or are there splits depending upon Circuits?

16 MR. CARLSON: Yeah, there are Circuits -- Circuit
17 splits on a number of the issues. Sorry. So, there are
18 Circuit splits on a number of the issues. So, for
19 instance, in the Ninth Circuit, there's an issue of when
20 does the penalty have to be approved in writing by a
21 supervisor. And so the -- in the Tax Court, generally the
22 rule outside of the Ninth Circuit is that the penalty has
23 to be approved in writing before the IRS submits its first
24 formal communication of the penalty in writing, and the
25 Ninth Circuit diverges on that. So that's one example.

1 There's a few different Circuit splits on the
2 relevant issues -- on some of the aspects of the penalty.
3 But in general, the penalties need to be approved in
4 writing, or they're invalidated. There's not a Circuit
5 split on that.

6 JUDGE ALDRICH: Okay. Thank you.

7 MR. CARLSON: Thank you.

8 JUDGE LE: Thank you. And I have a question.
9 You mentioned the Treasury Regulation 301.6551B-1. Sorry.
10 In paragraph F of that regulation, it states that the
11 rules of this section apply to penalties assessed on or
12 after December 23rd, 2024. So, my question is, does this
13 regulation apply to this case?

14 MR. CARLSON: So, that -- so, that regulation is
15 a restatement of the Tax Court cases. And so it's --
16 you're correct that it applies to penalties after the
17 regulation became final. But it's a restatement of, you
18 know, the -- the rules set out in Walquist, for example.
19 So, that case describes specifically the issue of whether
20 a penalty is automatically calculated by electronic means.
21 The regulation adopted that portion of -- of the holding
22 in that case. And so really, the relevant part is -- for
23 that regulation is whether a penalty is computed
24 automatically by electronic means. The federal case law
25 is uniform in that issue. And so, the regulation restates

1 it, even though it's applicable only after the regulation
2 became final.

3 JUDGE LE: That answers my questions. Thank you.

4 MR. CARLSON: Thank you.

5 JUDGE LE: Let me now turn to Respondent.

6 | Are you ready for your presentation?

7 MR. GARCIA-ROSENBLUM: Before -- excuse me.

8 Before Respondent begins, we'd like to request a brief
9 recess.

10 JUDGE LE: Okay. And how long of a recess do you
11 need?

12 MR. COUTINHO: Can we get 10 minutes?

13 JUDGE LE: Ten minutes. Okay. Let's go ahead
14 and take a 10-minute recess.

15 We are going off the record.

16 (There is a pause in the proceedings.)

17 JUDGE LE: Okay. Let's go back on the record.

18 Tuning to Franchise Tax Board, are you ready for
19 your presentation?

20 MR. GARCIA-ROSENBLUM: Yes, we are.

21 JUDGE LE: Okay. You have up to 20 minutes
22 starting at 1:49 p.m. Please proceed.

23 MR. GARCIA-ROSENBLUM: Thank you.

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1 has the discretion to give or withhold it. When a taxing
2 agency has discretion, it's a crucial factor in
3 determining whether supervisory approval is required for
4 the penalty at issue, under both the Internal Revenue Code
5 section 6751(b) and Revenue & Taxation Code section
6 19187(b).

7 In Williams v Commissioner, the United States Tax
8 Court held that the supervisory approval does not apply
9 when a Tax Court imposes a penalty on the taxpayer that
10 makes a frivolous and groundless claims reasoning that the
11 legislative intent of the supervisory approval requirement
12 is to prevent IRS employees from improperly using
13 penalties when they're within their power to determine to
14 course settlements and not intended as a restriction. As
15 relevant to this appeal, the post-amnesty penalty is not
16 imposed during audit where Respondent has the discretion
17 to threaten the penalty to achieve resolutions, but is
18 rather imposed once the underlying tax deficiency on which
19 the penalty rest has been determined with finality, giving
20 Respondent no discretion on whether or not to impose the
21 penalty. Similar to the penalty in Williams, the
22 legislative purpose of the post-amnesty penalty would be
23 frustrated if a non-participating non-compliant taxpayer
24 were to escape the post-amnesty penalty because Respondent
25 did not provide supervisory approval to a penalty that is

1 automatically calculated and imposed.

2 Furthermore, under Revenue & Taxation Code
3 section 19187(b), supervisory approval is not required if
4 the penalty is calculated through electronic means. In
5 Walquist v Commissioner, the U.S. Tax Court determined
6 that the substantial understatement penalty was
7 automatically calculated through electronic means because
8 the penalty is mathematically calculated, according to a
9 formula derived from the statutory text, is mandatorily
10 imposed unless the statutory exception applies. It cannot
11 be used as a bargaining chip to induce settlement. In
12 this case, the post-amnesty penalty is calculated
13 according to a formula set forth in the statute and is
14 mandatory to impose after a deficiency assessment becomes
15 final; meaning that this penalty cannot be used as a
16 bargaining chip to induce resolution.

17 Further, Appellant erroneously claims that the
18 post-amnesty penalty was not calculated through electronic
19 means without human involvement. Appellant is unable to
20 point to any conversation, discussion, or any other human
21 involvement he had prior to the post-amnesty penalty being
22 imposed in late 2018 that would reflect that the penalty
23 was used as a bargaining chip to induce him to settle.
24 Therefore, the imposition of the post-amnesty penalty is
25 automatic without allowing for human input or review, and

1 the procedural requirements of Revenue & Taxation Code
2 section 19187 do not apply.

3 Going back to the central issue at appeal today,
4 Appellant does not contend that the post-amnesty penalty
5 was improperly calculated but instead, attempts to
6 circumvent the statutory limitation by arguing that
7 Respondent did not satisfy the procedural requirements of
8 section 19187(b). As stated previously, this section
9 requires written supervisory approval for certain
10 penalties, but provides exceptions for specific penalties
11 that are automatically calculated through electronic
12 means.

13 In 2004, the California legislature authorized
14 Respondent to institute an income tax amnesty program for
15 taxable years beginning before January 1st, 2003. This
16 program was enacted with the goal to accelerate the
17 collection of unreported tax liabilities by providing the
18 opportunity to individuals to satisfy unpaid tax balances
19 without penalties, fees, or fear of criminal prosecution.
20 However, eligible taxpayers who chose not to participate
21 were subject to a post-amnesty penalty, under Revenue &
22 Taxation Code section 19777.5, equal to 50 percent of the
23 accrued interest calculated from the original due date to
24 the last date of the amnesty period.

25 Respondent has no discretion to determine whether

1 the post-amnesty penalty should be imposed when a taxpayer
2 chooses not to participate in the tax-amnesty program.
3 And there are no statutory exceptions for taxpayers who
4 may have acted in good faith or with reasonable cause.
5 Under Revenue & Taxation Code section 19777.5(e), the
6 Office of Tax Appeals review of the post-amnesty penalty
7 is strictly limited to whether Respondent erred in its
8 computation of the penalty. Under Revenue & Taxation Code
9 section 19777.5(d), a taxpayer does not have the right to
10 an administrative protest or appeal of an unpaid
11 post-amnesty penalty, which cuts off Respondent's and the
12 Office of Tax Appeals' discretion to approve or deny the
13 penalty.

14 Furthermore, the language of the statute
15 restricts a taxpayer's ability to file a claim for refund
16 of a paid post-amnesty penalty on the sole basis of
17 whether the penalty was properly computed. Thus, the
18 language of the statute places clear limitations on how to
19 contest the penalty. Appellant attempts to provide
20 alternative methods to contest the penalty beyond what the
21 California legislature intended. The amnesty penalty and
22 section 19777.5 were enacted in 2004, five years after
23 Revenue & Taxation Code section 19187 was enacted.

24 If the California legislature was concerned with
25 Respondent's imposition of the post-amnesty penalty,

1 section 19777.5 could have included the requirements of
2 section 19187(b). Instead, the legislative intent
3 demonstrates the intention for a streamline program. This
4 intention was repeatedly held in Board of Equalization and
5 Office of Tax Appeals' opinions wherein both agencies held
6 that their jurisdiction to review the post-amnesty penalty
7 is limited to the computation of the penalty. Therefore,
8 Appellant's argument that the Office of Tax Appeals'
9 jurisdiction should extend beyond the California -- beyond
10 what the California legislature intended is incorrect.

11 In conclusion, the Office of Tax Appeals'
12 jurisdiction over the post-amnesty penalty is limited to
13 whether the penalty was properly calculated. However,
14 even if this limitation placed by the California
15 legislature were not to apply, the supervisory
16 requirements set forth under section 19187 do not apply to
17 the post-amnesty penalty, as Respondent has no discretion
18 whether to impose the penalty and is automatically
19 calculated through electronic means. Accordingly,
20 Respondent's position should be sustained.

21 I'm happy to answer any questions the panel may
22 have. Thank you.

23 JUDGE LE: Thank you for your presentation.

24 Let me turn to the panel.

25 Judge Aldrich, any questions?

1 JUDGE ALDRICH: If you could come back to me.

2 Thank you.

3 JUDGE LE: Okay. Thank you.

4 Judge Akin?

5 JUDGE AKIN: There we go. Got my microphone. No
6 questions. Thank you.

7 JUDGE ALDRICH: Yeah. So, a part of your
8 argument you were referencing the different effective
9 dates of the statutes. How does that compare with the
10 LCUP penalty that Appellant's counsel was raising? So, I
11 think it was effective September 30th, 2015, for section
12 19138. He was referencing it in the Kimberly Clark
13 opinion.

14 MR. COUTINHO: In terms of the five-year
15 difference, the post-amnesty penalty is very unique in the
16 terms of these language provided in 1977.5 subsection --
17 subdivision (e), in that it basically prohibits anything
18 beyond a claim for refund excluding computation of the
19 penalty. And our position is that if it was to be broader
20 and interpreted for 19187, it would have allowed a carve
21 out or would have specifically allowed for more than just
22 the computation of the penalty in that instance.

23 JUDGE ALDRICH: Thank you.

24 JUDGE LE: Thank you. I do have a question. I
25 guess can you address Appellant's argument that there was

1 involvement from FTB employees regarding some of the
2 notices that were sent.

3 MR. GARCIA-ROSENBLUM: Yes. I believe Appellant
4 references the case with Walquist v. Commissioner. The --
5 in that opinion, the court concluded that automatically
6 calculated through electronic means meant that the penalty
7 was determined mathematically by a computer software
8 without the involvement of a human IRS examiner. So, the
9 human involvement was related to the calculation of the
10 penalty, that it was done solely by a computer. The
11 opinion does reference that the notice itself was computer
12 generated and sent out, but it was referencing that -- the
13 specific facts of what had happened, not that that was a
14 requirement for the automatically calculated portion.

15 JUDGE LE: Okay. Thank you.

16 Let me now turn it back to Appellant for
17 rebuttal, closing statements.

18 Appellant, are you ready?

19 MR. CARLSON: Yes, Your Honor. Thank you.

20 JUDGE LE: Okay. You have up to five minutes.

21

22 CLOSING STATEMENT

23 MR. CARLSON: Some comments here regarding the
24 computation -- the computational issue. Respondent
25 mentions there's been 20 years of BOE and OTA precedent

1 addressing the post-amnesty penalty, but none of these
2 cases address 19187(b). And so, the -- the fact that
3 there's precedent is not helpful if none of those cases
4 have addressed 19187(b).

5 In terms of the bargaining chip issue, you know,
6 this is a classic case of using a penalty as a bargaining
7 chip. You know, the federal cases talk about the policy
8 rational for requiring written supervisory approval to
9 ensure penalties are not improperly used as a bargaining
10 chip to extract concessions from taxpayers, and this is a
11 perfect example of that. You know, the amnesty letter
12 in -- sent to Appellant in 2004 -- this is Exhibit C. It
13 basically says, "Give up all your rights to dispute 1991
14 and 1992. Pay us \$18.9 million or else you may end up
15 owing \$33 million and face stepped-up enforcement
16 efforts," and that sounds pretty threatening to me.

17 And so, it sounds like it -- but furthermore,
18 those penalties were not unjustified. I mean, they were
19 completely unjustified. Appellant prevailed at the BOE
20 entirely as to tax year 1992. And Appellant --

21 JUDGE LE: I'm sorry. You reference Exhibit C --
22 oh. What page are you looking at?

23 MR. CARLSON: Exhibit C, page 2.

24 JUDGE LE: Two. Okay. Thank you.

25 MR. CARLSON: So, Exhibit C, page 2, just has the

1 amounts. So, without amnesty, \$33 million. With amnesty,
2 \$18.9 million.

3 Are you able to see it?

4 JUDGE LE: Okay. Thank you.

5 MR. CARLSON: Okay. Thank you.

6 And so, I -- I was saying that, you know, from
7 1992, Appellant prevailed as to all the issues that were
8 on the table here. And so, you know, FTB is threatening a
9 big penalty, you know, with amnesty for that year, or
10 without amnesty \$24.3 million for 1992. Appellant
11 prevailed as to all the issues. And so that penalty, you
12 know, it was not -- it was unjustified.

13 Furthermore, for 1991, at the time the penalty
14 notice was issued, Appellant prevailed as to all the
15 issues that were being examined. So, residency and the
16 fraud penalty, Appellant prevailed as to both of those
17 issues at the time this notice was issued in 2004. FTB
18 later raised an issue of sourcing in 2007. And so that
19 was years after the penalty -- after the amnesty program
20 had been closed. And so, these were definitely used as
21 bargaining chip. They were definitely perceived that way
22 by Appellant because of -- of the large dollar amounts,
23 and it was completely unjustified.

24 Regarding discretion, you know, discretion is
25 really -- it's really only relevant when it comes to

1 timing. And so at the federal level we have delayed law
2 opinion. So, that's the Ninth Circuit. It held that
3 6751(b) (1) requires written supervisory approval before
4 the assessment of the penalty or if earlier, before the
5 relevant supervisor loses discretion whether to approve
6 the penalty assessment. So, you can see in that case
7 really, it's a matter of timing. And so, the penalty had
8 to be approved prior to assessment regardless of
9 discretion. And so 19187(b) doesn't talk about
10 discretion. That's not the test. The test is whether a
11 penalty is automatically calculated by electronic means.

12 Respondent mentions Williams. So, the Williams
13 case involves a section 6673 opinion for frivolous
14 arguments. That penalty is imposed by the Tax Court.
15 That penalty is not imposed by the IRS in the case where a
16 taxpayer is sanctioned for raising frivolous arguments.
17 And so that is why 6751(b) did not apply in that case. On
18 the Wall case -- on the Walquist case, Respondent mentions
19 it was, you know, 6662 for a substantial understatement.
20 Respondent mentions that this is basically mathematical in
21 nature, but that specific penalty requires written
22 supervisory approval requirement when it's generated by a
23 human. So, in Walquist, the only reason that the
24 supervisory approval requirement did not apply is because
25 a computer generated the penalty notice.

1 And so, a computer doesn't have a supervisor. It
2 doesn't need to get approval. There's no -- there's no --
3 it's not going to make a threat to a taxpayer to extract a
4 concession when it brings up a penalty like that. And so
5 that's the reason that Walquist -- that -- that's the
6 reason that the supervisory approval was not required in
7 Walquist. Respondent infers that there should be a repeal
8 by implication, but that's -- it's disfavored, and that's
9 what the federal case law says. That's what the state
10 case law says. We need a strong showing of an intent to
11 repeal. That comes from the Burlington case. And we
12 don't have that here. There's no indication that when the
13 legislature enacted the post-amnesty provisions that it
14 didn't intend supervisory approval to apply.

15 And I think that's all I have. Thank you, Your
16 Honors.

17 JUDGE LE: Thank you so much for your closing
18 statements.

19 Let me turn to the panel one last time to see if
20 there are any final questions by either party.

21 Judge Akin?

22 JUDGE AKIN: I have the hardest time with that
23 button. Sorry.

24 I do have one question for Appellants, and then I
25 would like Respondent Franchise Tax Board to address it

1 after as well.

2 So, I'm looking at Internal Revenue Code 7491,
3 which is the burden of proof for -- yeah -- in Tax Court
4 for the IRS. And C says that, "Notwithstanding of any
5 other provision of this title, the Secretary shall have
6 the burden of production in any court proceeding with
7 respect to the liability of any individual for any penalty
8 addition to tax or additional amount imposed by this
9 title."

10 I'm not aware of any similar statute for
11 California purposes. I just wanted to ask Appellants, if
12 under their view, this has any impact on some of the
13 federal court precedent that is being relied upon to say
14 that, you know, the Franchise Tax Board needs to show that
15 the supervisor signature was obtained. Does that --

16 MR. CARLSON: That's correct. Yeah, I understand
17 it. And so that's -- that's spelled out in the Chai
18 opinion. They talk about 7491. The IRS has generally the
19 burden of production to -- as to penalties and additions
20 to tax. So that was part of the court's analysis in
21 describing the supervisory approval requirement, but it
22 didn't change the court's analysis of whether or not the
23 supervisory approval requirement is an element of the
24 penalty. It relates to the burden of production.

25 And so, 7491, when there's a penalty on the

1 table, the IRS when it presents its case in Tax Court, it
2 can't simply, you know, allege in pleadings that the
3 penalty applies. It's got to come forward with some
4 evidence to show that there's been negligence, or a
5 substantial understatement of tax, or that a tax return
6 was filed late, or that a tax payment was made late. So,
7 the IRS needs to come forward with some kind of evidence
8 to show -- to meet its burden of production, otherwise
9 the -- the penalty can't be sustained. Once the burden of
10 production has been satisfied, the burden shifts to the
11 taxpayer to raise penalty defenses, like reasonable cause
12 or other defenses. But it doesn't change the fact that
13 supervisory approval is an element of a penalty claim.
14 Just because the FTB doesn't necessarily have a code
15 section that says it has the burden of production, it
16 doesn't mean that this is not an element.

17 And here, Appellant has done the effort of
18 determining whether there has been supervisory approval of
19 this penalty. And we finally have a concession from the
20 FTB that it was never approved in writing. And so, we
21 don't need a burden of production to require FTB to come
22 forward with that evidence. We've met that evidence, and
23 we've met our burden in this case by establishing that
24 element.

25 JUDGE AKIN: Thank you.

1 Franchise Tax Board, I'd like you to respond as
2 well if you had any commentary you'd like to address on
3 that question.

4 MR. COUTINHO: Franchise Tax Board doesn't have a
5 particular opinion on that particular. We're happy to
6 provide additional briefing regarding that particular code
7 section. But we will note, contrary to Appellants'
8 assertion regarding 19187 that every penalty requires
9 supervisory approval, their specific carve outs as noted
10 in(b) (1), (b) (2), (b) (3). And specifically, in the
11 language of 19187. The language talks about the initial
12 determination. And to that point, there's a discretion
13 element that even Appellant kind of concedes with the idea
14 that a computer doesn't have discretion. Discretion is an
15 important part of the determination under 19187 and
16 whether supervisor approval is necessary.

17 Thank you.

18 JUDGE AKIN: Understood. And that answers my
19 question. So, thank you.

20 JUDGE LE: Thank you.

21 Turning to Judge Aldrich, any questions?

22 JUDGE ALDRICH: No further questions.

23 JUDGE LE: Okay. And for me I also don't have
24 any further questions. So, if there's nothing else, that
25 will conclude our hearing.

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Thank you, everyone, for coming in today.

This case is submitted on April 21st, 2026. The judges will meet and decide your case later on, and we will send the parties a written opinion of our decision within 100 days.

Today's hearing in the Appeal of Hyatt is now concluded, and we are off the record.

Thank you.

(Proceedings concluded at 2:10 p.m.)

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HEARING REPORTER'S CERTIFICATE

I, Ernalyne M. Alonzo, Hearing Reporter in and for the State of California, do hereby certify:

That the foregoing transcript of proceedings was taken before me at the time and place set forth, that the testimony and proceedings were reported stenographically by me and later transcribed by computer-aided transcription under my direction and supervision, that the foregoing is a true record of the testimony and proceedings taken at that time.

I further certify that I am in no way interested in the outcome of said action.

I have hereunto subscribed my name this 14th day of May, 2026.

ERNALYN M. ALONZO
HEARING REPORTER