

BEFORE THE OFFICE OF TAX APPEALS

STATE OF CALIFORNIA

IN THE MATTER OF THE APPEAL OF,)
)
Y. ELTAWIL,) OTA NO. 240415904
)
 APPELLANT.)
)
)

TRANSCRIPT OF ELECTRONIC PROCEEDINGS

State of California

Thursday, June 25, 2026

Reported by:
ERNALYN M. ALONZO
HEARING REPORTER

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IN THE MATTER OF THE APPEAL OF,)
Y. ELTAWIL,) OTA NO. 240415904
APPELLANT.)
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Transcript of Electronic Proceedings,
taken in the State of California, commencing
at 12:58 p.m. and concluding at 1:42 p.m. on
Thursday, June 25, 2026, reported by
Ernalyn M. Alonzo, Hearing Reporter, in and
for the State of California.

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APPEARANCES:

Panel Lead:	ALJ SUZANNA B. BROWN
Panel Members:	ALJ JOSH LAMBERT HEARING OFFICER KIM WILSON
For the Appellant:	NADER SHAHATIT
For the Respondent:	STATE OF CALIFORNIA DEPARTMENT OF TAX AND FEE ADMINISTRATION RAVINDER SHARMA CHRISTOPHER BROOKS JASON PARKER

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I N D E X

E X H I B I T S

(Department's Exhibits A-J were received into evidence at page 8.)

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California; Thursday, June 25, 2026

12:58 p.m.

JUDGE BROWN: We will go on the record.

And we are now on the record for the Appeal of
Eltawil, and this is OTA Case No. 240515904. Today is
Thursday, June 25th, 2026, and it is almost 1:00 p.m. I
have 12:58 p.m. We are holding this hearing
electronically over ZOOM with the agreement of all
parties.

I will start by asking each of the participants
to please state their names for the record. And I will
start with the representatives for CDTFA, if you could go
first.

MR. SHARMA: Good afternoon. This is Ravinder
Sharma, hearing representative for CDTFA.

MR. PARKER: Jason Parker, Chief of Headquarters
Operations Bureau with CDTFA.

MR. BROOKS: Good afternoon. This is Christopher
Brooks, attorney for CDTFA.

JUDGE BROWN: Thank you.

And now if I could ask the representative for
Appellant to introduce himself.

And Mr. Shahatit, you are muted. So, please
unmute yourself.

1 MR. SHAHATIT: Nader Shahatit, the representative
2 for Mr. Eltawil.

3 JUDGE BROWN: Thank you very much, everyone.

4 I'm Administrative Law Judge Suzanne Brown, and
5 I'm the lead panel member for this case. My co-panelists
6 today are Hearing Officer Kim Wilson and Administrative
7 Law Judge Josh Lambert. Although, I am lead for purposes
8 of conducting this hearing, all three panel members are
9 co-equal decision makers in this process and are free to
10 ask questions or otherwise, speak up at any time.

11 I think everyone knows that this is hearing is
12 before the Office of Tax Appeals, which we refer to
13 sometimes as OTA. OTA is not a court but is an
14 independent appeals body. OTA is staffed by tax experts
15 and is independent from the State's tax agencies,
16 including independent from CDTFA. Because OTA is a
17 separate agency from CDTFA, arguments and evidence that
18 were previously presented to CDTFA are not necessarily
19 part of the record before OTA, unless they've been
20 specifically submitted to OTA.

21 OTA's written opinion for this appeal will be
22 based upon the briefs that the parties have submitted to
23 OTA, the exhibits that will be admitted into evidence, and
24 the arguments presented at the hearing today. As I
25 reminder, the panel does not engage in what's called ex

1 parte communications, meaning that the panel members don't
2 speak to one party without the other party present.

3 Now, we had a prehearing conference for this
4 matter on May 27th where we discussed the topics that were
5 going to be presented at the hearing. Afterwards, I
6 issued a document called a Prehearing Conference Minutes
7 and Orders that summarized what we discussed. At the
8 prehearing conference, we identified two hearing issues
9 which are: Issue 1, whether adjustments are warranted to
10 the measure of tax; and Issue 2, whether the negligence
11 penalty should be deleted. And I will note that the
12 measure of tax and the amount of the negligence penalty
13 are all following the reductions pursuant to the multiple
14 reaudits. There were, I believe, three reaudits.

15 So, first I want to confirm with the parties that
16 these are an accurate description of the issues.

17 Can I ask Mr. Shahatit is that Issue 1 and 2, did
18 I state them accurately?

19 MR. SHAHATIT: Yes, ma'am.

20 JUDGE BROWN: Okay. And, CDTFA, does that also
21 reflect your understanding of the issues?

22 MR. SHARMA: This is Ravinder Sharma. That is
23 correct, Judge. Thank you.

24 JUDGE BROWN: Okay. Thank you.

25 Then if we've confirmed the issues, I will move

1 on to addressing the exhibits. We had a 15-day deadline
2 for submitting exhibits. That was June 10th. Appellant
3 did not submit any exhibits, but he indicated that he will
4 use CDTFA's exhibits. And as I mentioned earlier, we will
5 also be relying on the parties' briefs, and Appellant did
6 submit briefs, which are part of the record. CDTFA timely
7 submitted its proposed Exhibits A through J. And during
8 the prehearing conference, Appellant indicated that he had
9 no objection to CDTFA's exhibits.

10 Mr. Shahatit, can I confirm that you do not
11 object to CDTFA's Exhibits A through J being admitted?

12 MR. SHAHATIT: Yes, Your Honor. That's fine.

13 JUDGE BROWN: Okay. Then I will say that
14 Exhibits A through J are admitted into evidence.

15 (Department's Exhibits A-J were received into
16 evidence by the Administrative Law Judge.)

17 JUDGE BROWN: And neither party is calling any
18 witnesses to testify, so we'll just be hearing the
19 parties' arguments today. And the timeline for the
20 hearing, I have that Appellant indicated his presentation
21 will be about 25 minutes.

22 Is that still correct, Mr. Shahatit?

23 MR. SHAHATIT: Yes. Maybe less but --

24 JUDGE BROWN: Okay.

25 MR. SHAHATIT: -- yes.

1 JUDGE BROWN: All right. Well, we're the only
2 hearing this afternoon, so I'm not concerned with us
3 running too late.

4 And CDTFA indicated that it will also be taking
5 about 25 minutes.

6 Is that still correct?

7 MR. SHARMA: This is Ravinder Sharma. That is
8 still correct. Thank you, Judge.

9 JUDGE BROWN: Okay. Thank you. And as you know,
10 the panel may have questions for one or both parties. And
11 then after the panel's questions, we will have Appellant
12 will have an opportunity to make a rebuttal. And then
13 we -- I scheduled approximately five minutes for that. If
14 at some point anyone needs a short break, please speak up
15 and say so.

16 Does anyone have any questions about anything at
17 this point or anything that you wanted to mention before
18 we begin with the presentations? If not, then I will say
19 we can go ahead with Appellant's presentation.

20 Mr. Shahatit, you can begin whenever you are
21 ready.

22 MR. SHAHATIT: Okay. Thank you.

23

24 PRESENTATION

25 MR. SHAHATIT: The case is involved of a Syrian

1 restaurant in San Francisco. They have one location, and
2 they have one cash register, and they have two employee.
3 Appellant operate a small independent Syrian restaurant in
4 the Lower Height of San Francisco. Following an
5 examination of the Department, they issued a massive
6 \$1,900 -- I mean, \$1,906,287 unreported taxable sales,
7 measure \$340,000 of in-store sales, and \$1,566,217 million
8 of third-party sales, for the period of April 1, 2019,
9 through March 31st, 2022.

10 I also want to mention that this period is the
11 COVID period, COVID-19, and at this time people did not
12 dine-in. So, I'm not sure how does that work with the
13 Department that they estimated that much money for dining
14 in. The Department assessment rely entirely on two
15 fundamental flaw pillars. One, is a one-day stand-alone
16 observation test conducted on a Tuesday in June 2022 to
17 project three years of in-store sales. The second one is
18 unverified 1099-K data to project third-party delivery
19 sales without providing proper market place facilitators.
20 Appellant request a full reimbursement redetermination of
21 the tax measure and an abandonment of the 10 percent
22 negligent penalty.

23 The Department stand-alone one-day observation
24 test violate the CDTFA Audit Manual and precedent. The
25 Department calculated a 49.63 percent overall unreported

1 in-store sales error based exclusively on a single-site
2 test conducted on Tuesday, June 21, 2022. That's we find
3 it on schedule 12A-1A from the Department paperwork,
4 violation of the Audit Manual 0810.30. CDTFA Audit Manual
5 specified that a standard reliable observation test must
6 be three days to smooth out daily economic and
7 environmental variables in a sufficient sample size. A
8 single sunny Tuesday in mid-2022 mathematically or
9 logically present an operational reality from 2019 to
10 2022 -- I mean, 2020 and 2021.

11 The OTA has consistently held that a standalone
12 one-day observation test is legally insufficient to
13 project years of liability, unless heavily supported
14 business extensive historical record is available. The
15 state administrative deadline did not grant them license a
16 substitute guesswork for rational auditing. The
17 Department concluded fraud its method to present moving
18 target by doing three audits. On April 29, 2026, here in
19 the appeal, the Department issue a third reaudit. This
20 reaudit arbitrarily altered the credit card sales
21 percentage for the year '20 to 100 percent and 92 percent
22 for third quarter '20 and fourth quarter 2020.

23 By altering these percentage, the Department
24 openly admitted that its original one-day observation
25 ratio, which is 84.97, was completely invalid when applied

1 to the peak of COVID-19 pandemic era, when San Francisco
2 strictly banned in-door dining and post transaction
3 entirely to credit card. The Department knew
4 92.33 percent ratio is a self-admitted halfway
5 mathematical guess if the underlying one-day test is fruit
6 from a poison tree. The Department cannot legally fix it
7 by inventing speculative percentage to backfill the audit
8 measure and -- and substandard third-party assessment and
9 double taxation risk.

10 The Department has assessed an astronomic
11 one million and a half, approximately, in unreported
12 third-party delivery based on aggregated 1099-K record.
13 Usually, the market -- the third-party by the -- by
14 California is supposed to help the taxes, not my client
15 responsibility to report the taxes. The Department bears
16 the initial burden to show its assessment is rational in
17 the absence of un -- under -- un -- data showing
18 transparencies for information.

19 The No. 4, rent assessment reasoning test used to
20 rational the geographical bench mark, to defend its
21 inflated audit measure, the Department claimed that the
22 Appellant rent expense equal to 9 1/2 percent of the audit
23 sales, which they argue is reasonable compared to generic
24 state-wide restaurant benchmark of 5 to 8 percent.
25 Applying the generic state-wide rent benchmark to the

1 Lower Height neighborhood of San Francisco, one of the
2 most expensive commercial real estate, is irrational.

3 A higher rent sales percentage does not prove
4 hidden cash sales. It proves the hyperinflation of San
5 Francisco commercial real estate leases. And the
6 Department has imposed 10 percent negligent penalty, which
7 is around \$16,000. Appellant maintain that any lack of
8 the extensive recordkeeping was driven by entirely by
9 severe operational and financial disruption caused by the
10 COVID-19 lockdown, not willful negligence under California
11 law.

12 I just want to say that this audit is not
13 reasonable and not -- and overinflated. And my client
14 reported the sales tax collected to the Department, and
15 the Department agree and approve it. And this is for the
16 last about three years five years. None of the Department
17 came back and told them -- told my client that what he
18 report is wrong, or there is a problem with it. The
19 Department says that they are doing this because they want
20 to keep state interest, and there is a waiver problem.
21 However, that's not an excuse to -- to put an instrumental
22 amount on him.

23 He came from Syria, and he tried this -- this
24 operation, and they're trying to help to -- you know, to
25 support themselves during the pandemic and by working hard

1 and reporting what they collect. The difference between
2 the 1099 and what he report is the amount of nontaxable
3 sales for the third party or for the -- for total sales.
4 And the amount that is collected, it has been reported to
5 the Department, and there was no extra amount due, I
6 believe.

7 Thank you.

8 JUDGE BROWN: Thank you Mr. Shahatit. I may have
9 a question or two for you now, and then I may have some
10 after I hear the Department's presentation. My question
11 is with your argument about the observation test and you
12 point -- about how it was only one day and the Audit
13 Manual said that it says that it should be three days. I
14 saw in the records that Appellant did not -- Mr. Eltawil
15 did not agree to additional days of the observation test.
16 Is that your understanding?

17 MR. SHAHATIT: No. We -- we -- the -- the
18 restaurant was open, and they can come any time. I don't
19 know why they -- the reason that they did not come back,
20 they say that the waiver is -- it will expire, and we did
21 not sign a waiver for them. But the business was
22 operating more than three years. I don't know why the
23 State comes at the last minute and saying, "Oh, by the
24 way" -- and I was an auditor. If there's a problem with
25 the waiver, usually we drop the one quarter and add

1 another quarter at the end of the audit, and that will
2 give them another three months to conduct an audit.

3 JUDGE BROWN: And then my other question is, are
4 there other business records that you're arguing CDTFA
5 should have relied on, other than the records that it
6 used, like the 1099 data?

7 MR. SHAHATIT: The problem is this business is a
8 small pop business. They have one cash register tape
9 only, and they have two employee. So -- and they're
10 coming from -- you know, this is their first time doing
11 business in the United States, so they were not sure what
12 they -- what they collect is what they report. That's the
13 only thing that they have. So, they don't have the, you
14 know, the records that's -- when -- when this happened.
15 When the audit happened, they asked for the record, but
16 these are the most reliable information that's available,
17 which is the 1099.

18 JUDGE BROWN: Those are all my questions right
19 now. I'm going to turn to my co-panelist and see if they
20 have any questions right now or whether they may want to
21 wait until they hear both presentations.

22 Hearing Officer Wilson, do you have any questions
23 at this time?

24 HEARING OFFICER WILSON: I will hold my questions
25 until CDTFA makes their presentation. Thank you.

1 JUDGE BROWN: Okay. Thank you.

2 And, Judge Lambert, do you have any questions at
3 this time?

4 JUDGE LAMBERT: This is Judge Lambert. I have no
5 questions. Thanks.

6 JUDGE BROWN: Thank you.

7 Okay. Then I will turn to CDTFA and say that
8 CDTFA can make its presentation whenever its ready. Thank
9 you.

10 MR. SHARMA: Thank you, Judge.

11

12 PRESENTATION

13 MR. SHARMA: This is Ravinder Sharma.

14 Appellant operates a restaurant in San Francisco,
15 California, since January 2011 selling hot prepared food,
16 some cold food, and beverages for either dining in or
17 to-go. Appellant also sells through third-party service
18 providers, such as Grubhub.

19 The Department performed an audit examination for
20 the period April 1, 2019 through March 31, 2022.

21 Appellant reported total sales of around \$743,000 and
22 claimed sales tax included deduction of \$58,000, resulting
23 in reported taxable sales of \$685,000 for the audit
24 period; Exhibit J, page 159. However, Appellant failed to
25 report its third-party sales to the Department during the

1 audit period.

2 Despite various requests, Appellant did not
3 provide any books and records for the audit period. The
4 Department obtained 1099-K data showing Appellant's credit
5 card receipts from its customers and from the third-party
6 ordering service providers for the audit period. Due to
7 lack of books and records, the Department used indirect
8 audit method to verify the accuracy of reported amounts
9 and to determine unreported taxable sales for the audit
10 period. The Department performed an observation test on
11 June 21, 2022, and determined credit card sales ratio of
12 around 85 percent, credit card tips ratio of 9 percent,
13 nontaxable sales ratio of 10 percent for pre-COVID period,
14 and 17 percent for the COVID period and subsequent period;
15 Exhibit J, page 170 and 171.

16 For the COVID period, the Department expected an
17 increase in the credit card sales ratio due to lack of
18 dine-in options and corresponding increase in online and
19 phone orders prepaid with credit cards. So, the
20 Department estimated the credit card sales ratio for
21 second quarter 2020 was 100 percent and, estimated the
22 ratio for third quarter 2020 and fourth quarter 2020 was
23 92 percent; Exhibit J, page 165. From the dine-in
24 restaurant sales, the Department used 1099-K data to
25 determine credit card receipts of a little more than

1 \$1.2 million for the audit period; Exhibit J, page 172.

2 The Department used credit cards receipts of
3 \$1.2 million, applied credit card sales ratio, tips ratio,
4 nontaxable food sales ratio, based on the observation test
5 of June 21, 2022, and applicable sales tax rate to
6 determine audited taxable dine-in sales of \$1.02 million
7 for the audit period. Appellant reported taxable sales of
8 around \$685,000, resulting in unreported taxable sales of
9 \$341,000 for the audit period; Exhibit J, page 165. For
10 the third-party service provider sale, the Department used
11 1099-K data and applicable sales tax rate to determine
12 audited taxable third-party sales of \$1.6 million for the
13 audit period. Appellant reported zero taxable sales for
14 the third-party service providers, resulting in unreported
15 taxable sales of \$1.6 million for the audit period;
16 Exhibit J, page 177 and 178. As a result, the Department
17 determined unreported total taxable sales of \$1.9 million
18 for the audit period; Exhibit J, page 163.

19 When the Department is not satisfied with the
20 amount of tax reported by the taxpayer, the Department may
21 determine the amount required to be paid based on any
22 information which is in its possession or may come into
23 its possession. In the case of an appeal, the Department
24 has a minimal initial burden of showing that its
25 determination was reasonable and rational. Once the

1 Department has met its initial burden, the burden of proof
2 shifts to the taxpayer to establish that a result
3 differing from the Department's determination is
4 warranted. Unsupported assertions are not sufficient to
5 satisfy a taxpayer's burden of proof.

6 The Department used observation test and 1099-K
7 data to determine the audit liability. Doing so produced
8 a reasonable and rational determination. Appellant raised
9 four contentions. First, Appellant contends that the
10 Department improperly relied on estimated calculation and
11 assumptions instead of obtaining sufficient information
12 reflecting actual business operations. In response, the
13 Department submits that despite various requests,
14 Appellant did not provide any books and records for the
15 audit period. Due to lack of books and records, the
16 Department use indirect audit methods and other best
17 available information to determine unreported taxable
18 sales for the audit period.

19 Second, Appellant contends that the Department
20 relied heavily on a single observation test to project
21 taxable sales over approximately three years. In
22 response, the Department submits that Appellant and the
23 Department agree to perform an observation test on
24 June 21, 2022. After the observation test on
25 June 22, 2022, the Department asked the representative to

1 sign a waiver so that it could expand the test period. In
2 addition, the Department asked the representative to start
3 keeping sales records for the period June 22nd, 2022, to
4 July 5, 2022.

5 Then on June 29, 2022, the Department again asked
6 the representative to sign the waiver that would allow it
7 the additional time to collect the sales data for further
8 analysis, but the representative refused to sign the
9 waiver and failed to provide additional data. For
10 detailed comments, please refer to Exhibit G, page 122.
11 Due to the representative's refusal to sign the waiver and
12 failure to provide requested sales data, the Department
13 used the observation data and 1099-K data to determine
14 unreported taxable sales for the audit period.

15 Third, Appellant contends that the audit
16 methodology using 1099-K data may include gross receipts,
17 rather than taxable receipts, delivery charges, and
18 commissions may distort sales amount. Third-party
19 providers collect and remit taxes differently. And 1099-K
20 information alone does not establish taxable sales. In
21 response, the Department submits that based on the
22 available information on the third-party websites, they
23 collected tax on total sales; Exhibit H. Please refer to
24 comments on page 56 of Exhibit E.

25 Further, as of now, Appellant has not provided

1 any documentary evidence to show that it made any sales,
2 wherein the third-party ordering service providers did not
3 charge sales tax. Due to the lack of any supporting
4 documentary evidence, no adjustments are warranted for
5 this contention.

6 Fourth, Appellant contends that the allowance for
7 the nontaxable sales remains inadequate and does not
8 accurately reflect actual business activity during COVID
9 periods. In response, the Department submits, as
10 explained earlier, due to representative refusal to sign
11 the waiver and provide requested sales data for
12 June 22nd, 2022, to July 5, 2022, it used the observation
13 test data and other best available information to
14 determine unreported taxable sales for the audit period.
15 Further, as of now, Appellant has not provided any
16 documentary evidence to show that nontaxable sales should
17 be higher than 10 percent for pre-COVID period and
18 17 percent during the COVID period and subsequent period.
19 Due to lack of any documentary evidence, no adjustments
20 are warranted for this contention.

21 As you know, California imposes sales tax on a
22 retailer's retail sales of tangible personal property in
23 this state measured by the retailer's gross, receipts,
24 unless the sale is specifically exempt or excluded from
25 taxation by statute. All of a retailer's gross receipts

1 are presumed subject to tax, unless retailer can prove
2 otherwise. As set fourth in Regulation section 30219
3 where the Department's determination is reasonable, the
4 burden of proof is on Appellant to prove all issues of
5 fact by a preponderance of the evidence. Appellant must
6 establish by documentation or other evidence that the
7 circumstances it asserts are more likely than not to be
8 correct.

9 Here, the measure determined by the Department is
10 based on the actual 1099-K data and observation test
11 showing that Appellant underreported its taxable sales
12 during the audit period. Appellant has failed to provide
13 any documentation establishing that 1099-K data was
14 inaccurate or observation test was not correct. The
15 Department assessed 10 percent negligence penalty for the
16 audit period. Unreported taxable sales measure is
17 278 percent of the reported taxable sales. Further, the
18 Department noted that credit card receipts for 1099-K data
19 significantly exceeded the reported taxable sales on
20 Appellant's sales and use tax return. In fact,
21 Appellant's collection of around \$1.7 million from the
22 third-party service providers and reporting zero sales on
23 its sales and use tax return is very strong evidence of
24 its negligence.

25 Based on the foregoing, the Department concluded

1 that understatement cannot be attributed to a bona fide
2 and reasonable belief that the bookkeeping and reporting
3 practices were sufficiently compliant with the
4 requirements of sales and use tax law. Complete lack of
5 books and records and exceptionally high degree of
6 underreporting establish clear evidence of negligence.
7 Therefore, Appellant was negligent and penalty should be
8 upheld.

9 In conclusion, the Department has fully explained
10 the basis for the deficiency and proved that the
11 determination was reasonable based on the available books
12 and records. Further, the Department has used approved
13 audit methods to determine the deficiency. Therefore,
14 based on the evidence presented, the Department requests
15 that Appellant's appeal be denied.

16 This concludes my presentation, and I'm available
17 to answer any question you may have. Thank you.

18 JUDGE BROWN: Thank you, Mr. Sharma.

19 Now I will turn to my co-panelists and see if
20 they have any questions for either party. I'll start with
21 Hearing Officer Wilson.

22 Do you have any questions at this time?

23 HEARING OFFICER WILSON: I do. A question for
24 the Department. For the second -- I think it's the second
25 reaudit. There was an adjustment for the cold food for

1 periods March 2020 through December of '21. How did you
2 determine that was an appropriate period for adjustment
3 versus the credit card percentages being adjusted only for
4 2020?

5 MR. SHARMA: The Department has only observation
6 test to work with, and they used the observation test.
7 During the observation test, there was cold food to-go,
8 and there was a cold food on which tax not charged. So,
9 Department assumption is, because the cold food the tax
10 was not charged, those were the items which would have
11 been nontaxable sales during the COVID period because
12 there was no dine-in available. So, that's the reason.
13 Actual test represent 10 percent nontaxable sales, but if
14 we added those things with the cold food, which Appellant
15 failed to charge the tax, would have been exempt sales
16 because those were food to-go. So, that's from 10 percent
17 to 17 percent.

18 HEARING OFFICER WILSON: So, to follow up on
19 the -- the credit card ratio was for 2020. The
20 adjustments were only for 2020. Can you explain why there
21 would only be an adjustment for 2020 for the credit card
22 versus the cold food? I -- I understand they're
23 different, but can you explain why the periods aren't the
24 same?

25 MR. SHARMA: Okay. So, if I understand the

1 question, first thing is adjustment for the credit card.
2 The credit card adjustment is for only for 2020 because in
3 2021 the business was open for dine-in. So, we made
4 adjustment for the second quarter 100 percent, and third
5 quarter and fourth quarter we took an average 100 percent
6 and the test, which is 185. So, we took an average of
7 that. That's what we allowed for third and fourth
8 quarter.

9 For the nontaxable sale, the Department allowed
10 the exemption for the COVID period and any period after
11 that. The 70 percent is allowed for the rest of the audit
12 period.

13 HEARING OFFICER WILSON: Okay. Thank you.

14 MR. SHARMA: Thanks.

15 JUDGE BROWN: Okay. Thank you.

16 And now I will turn to Judge Lambert, and ask if
17 you have any questions for either party?

18 JUDGE LAMBERT: This is Judge Lambert. I have no
19 questions. Thanks.

20 JUDGE BROWN: Okay. Give me just a moment. I
21 don't think I have any further questions at this time.
22 So, I believe we can go back to Appellant for Appellant's
23 rebuttal.

24 Mr. Shahatit, you don't have to repeat anything
25 that you were saying -- that you've said previously, but

1 now you can respond to anything that has been raised after
2 you completed your presentation or just make any other
3 closing remarks whenever you're ready.

4 You are muted. There you go.

5
6 CLOSING STATEMENT

7 MR. SHAHATIT: I just want to say that this is a
8 Middle Eastern food restaurant. Half of their sales is
9 cold food and, if it is to go, it should not be charged
10 tax on it. And that is the reason why that there's a
11 difference between what they report. They report the net
12 sales, which is how much they collect, and then they --
13 they see how much the taxable sales. That's why there's a
14 difference. The -- the Department excuse of waiver should
15 not be a punishment for the taxpayer for all the -- for
16 this overstated taxable sales. The audit should be
17 reasonable. And the -- the restaurant was open for
18 business. They can go there and do the -- another
19 observation test or collect any data that they have, but
20 they choose not to do that. They choose the way that --
21 that's presented in this audit. I think it's unreasonable
22 and my taxpayer is only reporting what he collect, and the
23 other one is for nontaxable sales. He did not charge tax
24 on it.

25 Thank you.

1 JUDGE BROWN: All right. Thank you.

2 And now I will turn one last time to co-panelists
3 and ask if they have any additional questions before we
4 wrap up the hearing.

5 Hearing Officer Wilson, anything further?

6 HEARING OFFICER WILSON: Sure. I'll ask a
7 question for Appellant.

8 So, did the taxpayer not have any records
9 available, or they just weren't provided?

10 MR. SHAHATIT: The only tax available -- the
11 books and records that is available only when they collect
12 the tax at the end of the month. They calculate the tax,
13 and they send it to the bookkeeper. The bookkeeper divide
14 the tax to 1. -- the tax rate, and they report it. That's
15 why they did not keep any records. Those are the -- this
16 is the first time doing business in America, and they were
17 not sure what they -- what they need to do. What they
18 thought that they need to do is to report what the tax
19 collected. They were not sure that there was, like,
20 nontaxable sales that they have to document every single
21 thing. They are just mom and pop restaurant. It's not
22 like a very big company.

23 HEARING OFFICER WILSON: So, they didn't keep
24 any, like, worksheets that they did --

25 MR. SHAHATIT: They have the cash --

1 HEARING OFFICER WILSON: -- or sales return --

2 MR. SHAHATIT: They have the cash --

3 HEARING OFFICER WILSON: -- bookkeeper didn't
4 have any --

5 MR. SHAHATIT: The bookkeeper had the cash
6 register tape, and the -- like, only sheets of paper
7 saying how much their sales and how much tax they collect.

8 HEARING OFFICER WILSON: So, was the bookkeeper
9 not able to provide their worksheets on how they prepared
10 the --

11 MR. SHAHATIT: They -- the Department did not ask
12 for the worksheet. They -- they want like the Z-tape, and
13 they don't have it at that time. But after they did the
14 one-day observation test, I don't know why the Department
15 did not come and collect the Z-tape because it was there.
16 I mean, it was available.

17 HEARING OFFICER WILSON: Okay. Thank you.

18 MR. SHAHATIT: Thank you.

19 JUDGE BROWN: All right. And let me follow up on
20 one of -- on that questioning, Mr. Shahatit. The -- the
21 notes in the audit workpapers also said that Appellant did
22 not provide his federal income tax returns. Were those
23 also not available to him to provide to the Department --
24 to the auditor?

25 MR. SHAHATIT: I -- but I asked them, but as a

1 previous auditor, the Department have access to income tax
2 return through just asking them, you know. They can send
3 the request to the IRS, and they have it. But I asked
4 the -- the -- my client to -- to provide it. I don't
5 know. For whatever reason, he did not send it.

6 JUDGE BROWN: All right. Thank you.

7 MR. SHAHATIT: I'm -- I'm not sure why -- why the
8 Department did not ask the IRS for the return because this
9 is the -- a very easy procedural thing that every auditor
10 can do.

11 JUDGE BROWN: All right. Thank you.

12 MR. SHAHATIT: Thank you.

13 JUDGE BROWN: Now, I will turn to Judge Lambert,
14 and ask if you have --

15 Judge Lambert, do you have any final questions
16 before we wrap up the hearing?

17 JUDGE LAMBERT: No final questions. Thanks.

18 JUDGE BROWN: Okay. Thank you.

19 Then I believe I have heard all of the arguments
20 from both parties, and I've admitted the evidence and
21 therefore, we can wrap up the hearing for the day.

22 I will say this concludes the hearing, and the
23 record is now closed, and the case is submitted.

24 The Judges will meet and decide the case based on
25 the evidence, arguments, and applicable law, and we will

1 mail both parties our written decision no later than
2 100 days from the date the record closes, which is today.

3 The hearing is now adjourned, and this completes
4 OTA's hearings for today and for this month.

5 Thank you all very much for your participation.

6 (Proceedings concluded at 1:42 p.m.)

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HEARING REPORTER'S CERTIFICATE

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I further certify that I am in no way interested
in the outcome of said action.

I have hereunto subscribed my name this 21st day
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ERNALYN M. ALONZO
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