

BEFORE THE OFFICE OF TAX APPEALS

STATE OF CALIFORNIA

IN THE MATTER OF THE APPEAL OF,)
)
T. MAGGIORE,) OTA NO. 240917539
)
 APPELLANT.)
)
)

TRANSCRIPT OF ELECTRONIC PROCEEDINGS

State of California

Wednesday, June 24, 2026

Reported by:
ERNALYN M. ALONZO
HEARING REPORTER

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IN THE MATTER OF THE APPEAL OF,)
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Transcript of Electronic Proceedings,
taken in the State of California, commencing
at 9:09 a.m. and concluding at 10:38 a.m. on
Wednesday, June 24, 2026, reported by
Ernalyn M. Alonzo, Hearing Reporter, in and
for the State of California.

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APPEARANCES:

Panel Lead:	ALJ SUZANNE B. BROWN
Panel Members:	ALJ STEVEN KIM HEARING OFFICER KIM WILSON
For the Appellant:	T. MAGGIORE CARLOS MEZA MITCHELL SMITH
For the Respondent:	STATE OF CALIFORNIA DEPARTMENT OF TAX AND FEE ADMINISTRATION SUNNY PALEY CARY HUXSOLL JASON PARKER

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I N D E X

E X H I B I T S

(Appellant's Exhibits 1-5 were received into evidence at page 8.)

(Appellant's Exhibit 6 was received into evidence at page 64.)

(Appellant's Exhibit 6 was removed from evidence at page 65.)

(Department's Exhibits A-N were received into evidence at page 9.)

P R E S E N T A T I O N

P A G E

By Mr. Meza	11
By Ms. Paley	41

A P P E L L A N T ' S
W I T N E S S E S :

	<u>D I R E C T</u>	<u>C R O S S</u>	<u>R E D I R E C T</u>	<u>R E C R O S S</u>
M. Smith	20			
T. Maggiore	23			

C L O S I N G S T A T E M E N T

P A G E

By Mr. Meza	59
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California; Wednesday, June 24, 2026
9:09 a.m.

JUDGE BROWN: We will go on the record.

And we are on the record for the Appeal of
Maggiore. This is OTA Case No. 240917539. Today is
Wednesday, June 24th, 2026. It's approximately 9:09 a.m.
We are holding this hearing electronically over Zoom with
the agreement of all parties.

I will start by asking each of the participants
to state their names for the record, starting for with the
representatives for the Department of Tax and Fee
Administration.

MS. PALEY: Sunny Paley, attorney-client with
CDTFA.

MR. HUXSOLL: Cary Huxsoll, supervising attorney
with CDTFA.

MR. PARKER: Jason Parker, Chief of Headquarters
Operations Bureau with CDTFA.

JUDGE BROWN: Thank you.

And next, I will ask Appellant's attorney and
Appellant to identify themselves.

MR. MEZA: Good morning, Your Honor. Carlos Meza
for taxpayer, Tommaso Maggiore.

MR. MAGGIORE: And Tommaso Maggiore of taxpayer.

1 JUDGE BROWN: Thank you.

2 And if I can have Appellant's witness identify
3 himself.

4 MR. SMITH: Sure. Mitchell Smith.

5 JUDGE BROWN: Thank you very much, everyone.

6 I'm Administrative Law Judge Suzanne Brown, and
7 I'm the lead panel member for this case. My co-panelists
8 today are Hearing Officer Kim Wilson and Administrative
9 Law Judge Steven Kim. Although I am the lead for purposes
10 of conducting this hearing, all three panel members are
11 co-equal decision makers in this process and are free to
12 ask questions or otherwise, speak up at any time.

13 This hearing is before the Office of Tax Appeals
14 or OTA. OTA is not a court but is an independent appeals
15 body. OTA is staffed by tax experts and is independent
16 from the state's tax agencies, including from CDTFA.
17 Because the Office of Tax Appeals is a separate agency
18 from CDTFA, arguments and evidence that were previously
19 presented to CDTFA are not necessarily part of the record
20 before OTA, unless they've been specifically submitted to
21 OTA.

22 OTA's written opinion for this appeal will be
23 based upon the briefs the parties have submitted to OTA,
24 the exhibits that will be admitted into evidence, and the
25 arguments presented at the hearing today. As a reminder,

1 the panel does not engage in what's called ex parte
2 communications, meaning that the panel members don't speak
3 to one party without the other party present.

4 We had a prehearing conference in this matter
5 back in May on May 27th, and afterwards I issued
6 prehearing conference minutes and orders that summarized
7 what we discussed. And at the prehearing conference, we
8 confirmed that there are two issues to be decided in this
9 appeal. And the first issue is whether the Notice of Dual
10 Determination was timely issued to Appellant for the
11 unpaid sales and use tax liabilities of Coastal Public and
12 Ale House, Inc. And the second issue is whether interest
13 relief is warranted for the period October 2016 to
14 October 2020.

15 Let me stop and confirm first with Appellant.

16 Is that an accurate statement of the two issues
17 for hearing?

18 MR. MEZA: Yes, Your Honor.

19 JUDGE BROWN: Thank you.

20 And let me ask CDTFA.

21 Is that also CDTFA's understanding of the issues
22 for hearing?

23 MS. PALEY: Yes, thank you.

24 JUDGE BROWN: Okay. Thank you.

25 Next, let's address the exhibits. The 15-day

1 deadline for submitting exhibits was June 9th. Both
2 parties timely submitted exhibits, and neither party
3 raised any objection to the other party's exhibits being
4 admitted into evidence.

5 First, I'll address Appellant's exhibits, which
6 are numbered 1 through 5. And we did -- I'll just confirm
7 with Appellant -- well, let Appellant know that we did
8 receive Appellant's Exhibit 3 that I requested a copy of.
9 We received that timely. And I will confirm with CDTFA
10 that there's no objection to admitting Appellant's
11 Exhibits 1 through 5.

12 MS. PALEY: Correct.

13 JUDGE BROWN: Okay. Then Appellant's Exhibits 1
14 through 5 are admitted.

15 (Appellant's Exhibits 1-5 were received into
16 evidence by the Administrative Law Judge.)

17 JUDGE BROWN: Next, I'll move on to CDTFA's
18 exhibits, which are marked A through N, and CDTFA timely
19 submitted those exhibits. Appellant did not raise any
20 objection to those exhibits being admitted into evidence.
21 I'll just confirm with Appellant's representative that
22 there's no objection to CDTFA's Exhibits A through N being
23 admitted into evidence.

24 Mr. Meza?

25 MR. MEZA: No objection.

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JUDGE BROWN: Thank you.

CDTFA's Exhibits A through N are admitted into evidence.

(Department's Exhibits A-N were received into evidence by the Administrative Law Judge.)

JUDGE BROWN: And next, I will move onto confirming the witnesses. We have two witnesses identified to testify today, Mr. Maggiore and Mitchell Smith, and both witnesses are present; and CDTFA did not raise any objection to either witness testifying.

So, I will just move on and confirm the timeline of the hearing. I anticipate Appellant's presentation will take approximately 40 minutes.

And is that correct, Mr. Meza?

MR. MEZA: That is correct, Your Honor.

JUDGE BROWN: Okay. And we also have five minutes for a rebuttal scheduled for you at the end.

And CDTFA's presentation will take approximately 30 minutes.

Is that correct, CDTFA?

MS. PALEY: Yes. Thank you.

JUDGE BROWN: Thank you.

And as you know the panel may have questions for any party or any witness at any time. If at some point anyone needs a short break, please speak up and say so.

1 I am going to swear in the witnesses in a moment.
2 I'll swear them both in at the same time. Does anyone
3 have any questions or anything else to mention before I
4 swear in the witnesses; if there's anything I've forgotten
5 or any questions that you have?

6 If not, I will move on, and I will ask both
7 witnesses if you can please unmute your microphones, if
8 they are muted. And if you can please each raise your
9 right hand.

10
11 T. MAGGIORE,
12 produced as a witness, and having been first duly sworn by
13 the Administrative Law Judge, was examined, and testified
14 as follows:

15
16 M. SMITH,
17 produced as a witness, and having been first duly sworn by
18 the Administrative Law Judge, was examined, and testified
19 as follows:

20
21 JUDGE BROWN: Thank you, both.
22 Then we can begin with Appellant's presentation.
23 Mr. Meza, you can begin whenever you are ready.

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1 regulations, and the law. The CDTFA attempts to hide
2 their failures and punish Mr. Maggiore with a liability
3 largely composed of interest. Denying Mr. Maggiore's
4 request for relief of interest unjustly burdens and
5 punishes Mr. Maggiore, a taxpayer who attempted to pay the
6 CDTFA in good faith.

7 The CDTFA was wrongfully -- sorry. The CDTFA
8 wrongfully issued a dual determination against
9 Mr. Maggiore for the liability owed by Coasted Public and
10 Ale House, Inc., and they currently lack authority to do
11 so. They lacked authority to do so at the time when they
12 issued the Notice of Dual Determination on
13 June 24, 2022 -- sorry -- sorry -- to personally asses
14 Mr. Maggiore for the unpaid and sales use tax interest and
15 penalties owed by Coastal Public & Ale Houses for periods
16 October 1, 2021, spanning to December 231, 2017.

17 For Revenue & Taxation Code section 6829 and
18 Regulation 1702.5 subsection (c)(2)(a), the CDTFA has
19 three years after the last day of the calendar month
20 following the quarterly period in which the Board obtains
21 actual knowledge through its audit or compliance
22 activities or by written communication by the business or
23 its representatives of the determination, dissolution, or
24 abandonment of the business of the corporation,
25 partnership, limited partnership, limited liability

1 partnership, or limited liability company.

2 It is Mr. Maggiore's position that CDTFA had a
3 clear and actual knowledge that Mr. Maggiore had closed
4 the business entity Coastal Public & Ale Houses, Inc.
5 There were multiple events that alerted the CDTFA of the
6 closure more than three years after the last day of the
7 calendar month following the quarterly period in which the
8 CDTFA obtained actual knowledge of Coastal Public & Ale
9 Houses termination had passed. At the time, the CDTFA
10 attempted to issue the Notice of Dual Determination
11 against Mr. Maggiore.

12 Coastal Public & Ale Houses formally operate two
13 restaurant bar locations, the Encinitas Ale House and the
14 Public House. These locations were operated by its former
15 president Mr. Tommaso Maggiore. The Public House location
16 was closed and sold on October of 2016. The location was
17 sold for financial reasons, primarily to help pay the
18 CDTFA's outstanding taxes owed. Mr. Maggiore's intention
19 has been to pay the CDTFA and any tax liability rightfully
20 owed. \$202,443.08 were assigned in escrow to be paid to
21 the CDTFA, funds which the CDTFA unreasonably failed to
22 accept for four years up until 2020.

23 For four years these funds sat in escrow ready
24 for the CDTFA to be -- to accept. These funds were not
25 assessable by Mr. Maggiore. Mr. Maggiore did not have --

1 as mentioned, did not have access to the funds. He did
2 not have these funds for his personal use or gain. They
3 sat there in escrow basically ready for the CDTFA to take
4 any moment. Multiple attempts were made for the funds to
5 be delivered to escrow -- through escrow, but escrow
6 refused -- oh, sorry -- but the CDTFA refused the funds
7 from escrow on those multiple occasions.

8 In 2017, Mr. Maggiore filed the last return for
9 Coastal Public and Ale House and closed the remainder of
10 the business operations for Coastal Public & Ale Houses,
11 Inc. They ceased operations at the end of 2017 because of
12 licensing issues, which Mr. Maggiore will later elaborate
13 little more as to why he was forced to close Coastal
14 Public down. They ceased operation at the end of 2017
15 because of a license issue, you know, in which a
16 three-tier system prohibits one from being a manufacturer,
17 wholesaler, and a retailer of alcohol. Coastal Public &
18 Ale Houses had held retail licenses. Mr. Maggiore closed
19 this entity and continues to operates other entity
20 Acoustic Ales established in May of 2012.

21 Acoustic Ales was set up as a small brewery
22 manufacturer. Coastal Public and Ale Houses' closure was
23 part of the process Mr. Maggiore initiated to transition
24 into just a manufacturer and wholesaler. Mr. Maggiore has
25 operated Acoustic Ales as a manufacturer and wholesaler by

1 operating a brewery and tasting room. By the end of 2017,
2 Mr. Maggiore had been in communication with the CDTFA for
3 a while regarding this matter.

4 Throughout 2017, there were attempts by
5 Mr. Maggiore and Heritage Escrow to pay the liability
6 owed. Throughout this period, the issue of the business
7 closing was brought up in these conversations. The CDTFA
8 claims they gained knowledge of the closure on May 17th of
9 2019. This claim is incorrect. They gained knowledge of
10 the closure prior to this date. The CDTFA was actively
11 attempting to collect from Mr. Maggiore throughout 2016,
12 '17, and '18. This evidence from a department notice in
13 which multiple CDTFA representatives attempted to contact
14 or did contact Mr. Maggiore about Coastal Public & Ale
15 Houses compliance issues. You may refer to Department's
16 Exhibit F's Exhibit 3 which identifies multiple instances
17 of communication with Mr. Maggiore.

18 Since 2016, Mr. Maggiore has attempted to address
19 the liability at various times, including the sale of the
20 Public House and attempts to use the sale proceeds to pay
21 the CDTFA. The sales tax returns filed on May 18th, 2018,
22 for the corporation was for 2017 quarter 4 sales taxes,
23 the last quarter of the corporation operated. In a
24 conversation between the CDTFA and Mr. Maggiore dated
25 May 17, 2018, the issue delinquent quarter '17 quarter 4

1 return was addressed. Mr. Maggiore, at this time,
2 communicated that he believed he had paid all the sales
3 taxes for the corporation's final operating quarter. He
4 requested information to verify the liability of the
5 corporation's final operating quarter, which was
6 2017 quarter 4. This instance was previously noted in
7 petitioner's response to Department's response dated
8 May 16, 2024.

9 The Department's Exhibit F or our Exhibit 5,
10 actually, also provides information regarding the closure
11 of the business. The bus -- FTB's information provides
12 that the business end date was March 1, 2018, after it was
13 suspended. This information has been readily available on
14 the California Secretary of State site. In effort to
15 collect -- or the audit process, a competent CDTFA
16 representative would have seen this information in their
17 investigation or ordinary course of business. Throughout
18 the audit process and subsequent appeal and collection
19 process, it is reasonable to conclude Department would
20 have obtained and did obtain knowledge of the business
21 closure on more than one occasion prior to May 2019
22 through its audit and compliance actions. In efforts to
23 collect the liability owed, the Department would have
24 looked at multiple ways to collect for Mr. Maggiore,
25 including looking up the online status of the business.

1 Our firm was retained on March 2018 by
2 Mr. Maggiore to present him and Coastal Public & Ale
3 Houses regarding the sales and use liability and related
4 compliance issues for Coastal Public. Since then our firm
5 has been in open communication with CDTFA. These
6 communications have included discussions of the business
7 being closed down, and the CDTFA's failure to accept the
8 funds from escrow.

9 Mr. Mitchell Smith, a former associate of our
10 firm worked on Mr. Maggiore and Coastal Public & Ale
11 Houses case. His work dates to the inception of our
12 representation. Mr. Smith communicated to the CDTFA that
13 the business was closed on multiple occasions between the
14 start of our representation up until the date the CDTFA
15 claims they allegedly gained knowledge of the closure. It
16 is our position the CDTFA's records are inaccurate and
17 incomplete. They are relying on incomplete note entries
18 to support the claim. Exhibit F's Exhibit 3 communicates
19 with Tommaso Maggiore. There are several entries showing
20 multiple CDTFA represent attempting to communicate with
21 Mr. Maggiore. These attempts span from a period prior to
22 representation and during our representation.

23 What I find particular of interest is the
24 numerous attempts of actual communications with
25 Mr. Maggiore after our POA was filed with the CDTFA. For

1 March 14th, 2018, through May 17, 2019, at least four
2 entries were noted by the CDTFA regarding attempts to
3 contact or actual contact with Mr. Maggiore, completely
4 ignoring the fact that a POA was on file for -- for us to
5 represent Mr. Maggiore. Interestingly enough, the CDTFA
6 does not record any note of any communication with
7 Mitchell Smith or from between March 14, 2018, the date
8 the POA is registered on their records, and July 17, 2019.
9 Please refer to Exhibit 5, page 29.

10 However, the CDTFA does try to communicate
11 directly with Mr. Maggiore despite knowing the existence
12 of a POA during this time on multiple occasions.
13 Mr. Smith had been in ongoing communications with Juanita
14 Chandler, the auditor, and Esther Perez, a collector. We
15 strongly question the accuracy and completeness of the
16 records kept by the CDTFA, and their lack of current
17 testimony with respect to this matter. The subject of the
18 closure was raised throughout the years 2018 and onward
19 after our firm was retained on March 2018. This
20 effectively sets the date of statute of limitations for
21 dual determination, per section 6829; at the earliest on
22 July 31st, 2021, three years and one month from 2018
23 quarter 2, and no later than April 30, 2022, three years
24 and one month from 2019 quarter 1.

25 The CDTFA's claimed statute date of

1 July 31, 2022, is erroneously based on events during 2019
2 quarter 2. These events were preceded by over a year of
3 open communication with CDTFA, including an audit and
4 collections matter in which the subject of the closure was
5 mentioned. As previously stated, Mr. Maggiore's intention
6 has been to pay the true liability owed. At the time he
7 sold the Public House in 2016, the sale proceeds would
8 have paid most of the liability owed back then. However,
9 the CDTFA's unreasonable delays caused the penalties and
10 interest to accrue and double the liability owed.

11 The CDTFA's actions result in a grossly
12 inequitable unjust financial burden on Mr. Maggiore. The
13 funds that sat in escrow were never accessible to
14 Mr. Maggiore, and they sat there ready for the CDTFA to
15 collect. On multiple occasions, Mr. Maggiore expresses to
16 CDTFA and -- we have expressed to the CDTFA that
17 Mr. Maggiore would be the one to pay the true and just
18 remain tax interest owed by Coastal Public Ale Houses had
19 the payment been accepted back in October of 2016 or
20 during any of the multiple attempts to send the funds
21 throughout 2017. The CDTFA had reasonably delayed the
22 payment on money they knew was -- they sat -- that sat in
23 escrow with their name on it. They attempt to hide their
24 unreasonable delay behind the bureaucratic process and
25 convoluted technicalities that yield a grossly inequitable

1 results that run afoul of common sense.

2 Even the CDTFA had trouble following their own
3 rules and procedures. In our response to Department's
4 Exhibit 4, we point out that the CDTFA failed to adhere to
5 compliance policy and procedure manual section 650.023
6 subsection (k). On October 4, 2016, the Department sent
7 an email to Heritage Escrow stating, "This account will be
8 audited," a statement that expresses intent to audit, not
9 that the account was being audited or that it was selected
10 for audit. If the account was not being audited, then
11 section 650.023 did not apply to the Department, and they
12 should accept the money from escrow.

13 Alternatively, if the account was already in
14 audit or selected for audit at the time of
15 October 4, 2016, the Department's email to Heritage
16 Escrow, please refer to Exhibit A, page 16, this email did
17 not constitute a valid letter or a communication
18 conforming to the requirements. Furthermore, the email
19 failed to provide the information required to be provided
20 in a valid letter per section 650.023. This is another
21 instance in which the CDTFA failed to comply to policy and
22 procedure. We understand interest accruing and subject
23 Mr. Maggiore to pay interest if he purposely chose not to
24 pay the CDTFA. However, Mr. Maggiore did not choose to
25 ignore a liability. He attempted to pay it.

1 For my first testimony, I will call Mitchell
2 Smith.

3 MR. SMITH: Yes.

4

5 DIRECT EXAMINATION

6 BY MR. MEZA:

7 Q Hi, Mitchell. How are you doing today? Can you
8 please state your full name?

9 A Mitchell Smith.

10 Q Thank you, Mitchell, Mitchell, what is your
11 current profession?

12 A I'm an attorney.

13 Q Attorney. How long have you practiced as an
14 attorney?

15 A I was sworn in December of 2015.

16 Q Okay. Were you formally employed by Richard
17 Carpenter Law Office?

18 A Yes, I was.

19 Q Okay. During your time of employment, what was
20 your role at the Richard Carpenter Law Office during 2018
21 and '19?

22 A So, I was a tax attorney. I represented
23 businesses and individuals against various taxing
24 agencies.

25 Q Okay. Do you recall when Mr. Maggiore retained

1 our firm to represent him?

2 A Yes. I believe it was around March 2018.

3 Q Did you personally work on Mr. Maggiore's case?

4 A Yes. I spent a substantial amount of time
5 working on his case.

6 Q Okay. What was the scope of Mr. Maggiore's case?

7 A Well, his business was being audited and
8 additionally, there was a collection matter; and like you
9 mentioned, the escrow issue as well.

10 Q Okay. During this time, did you contact the
11 CDTFA regarding Mr. Maggiore's case?

12 A Yes, many times.

13 Q Do you recall who you contacted from the CDTFA?

14 A Yes, there were several individuals that I
15 contacted. I recall contacting Juanita Chandler, Esther
16 Perez, additionally, Ms. Corpus; those three individuals.
17 There was likely more, but this was some years ago.

18 Q Okay. Do you recall what these conversations
19 were about with, for example, Ms. Juanita Chandler and
20 Esther Perez?

21 A Yes. They were regarding the audit and regarding
22 the collection issues. There was numerous conversations
23 with collections, and they were well aware that the
24 business was closed during these discussions. It came up
25 explicitly numerous times.

1 Q Okay. So, you would say you had multiple
2 conversations between the period of March 2018 and May
3 2019 with the CDTFA?

4 A Yes, numerous conversations.

5 Q During these conversations, did you inform the
6 CDTFA over the business closure and termination?

7 A I did. Yes.

8 Q Okay. Would you say that it was repeat -- it was
9 more than one instance that you provided this information?

10 A Many instances.

11 Q Okay. Did you inform them prior to the
12 closure -- sorry. Did you inform them of the closure
13 prior to May 17, 2019?

14 A Yes, I did.

15 MR. MEZA: Okay. Thank you.

16 Next testimony from Mr. Tommaso Maggiore.

17

18 DIRECT EXAMINATION

19 BY MR. MEZA:

20 Q Hi, Mr. Maggiore. Can you please say your full
21 name?

22 A It's Tommaso Maggiore.

23 Q What is your current profession, Mr. Maggiore?

24 A I currently operate restaurant brewery wholesale
25 sales.

1 Q Okay. How long have you operated breweries?

2 A Since 2012.

3 Q Okay. Did you formally own and operate Coastal
4 Public and Ale Houses?

5 A Yes.

6 Q For what periods did you operate Coastal Public
7 and Ale Houses?

8 A I think it was approximately 2010 to 2017.

9 Q Okay. How many locations did you operate under
10 Coastal Public and Ale Houses, Inc.?

11 A There was two locations.

12 Q When did you close the Public House?

13 A The Public House was sold, I believe, in October
14 of 2016. It's still operating to this day, so it was
15 technically never closed.

16 Q But it was closed for your purposes?

17 A For my purposes, yes.

18 Q Okay.

19 A It was sold to another operator.

20 Q Okay. Why did you do this with Public House?

21 A It was to, essentially, generate revenue to take
22 care of the liabilities that we had at the time and work
23 on a future brewery wholesale business.

24 Q Was it -- what was your intention with the funds
25 from the sale of Public House?

1 A The funds were set in escrow, and it was under my
2 impression that they would be utilized to pay for the
3 liability that was outstanding at the time.

4 Q Okay. Was there an issue with the escrow funds
5 that were designated to the CDTFA?

6 A I mean, other than the fact that they were never
7 applied to the liability, despite multiple occasions of
8 talking to Mitchell Smith and multiple people at the BOE
9 slash CDTFA.

10 Q Okay. Did you close down the corporation Coastal
11 Public & Ale Houses, Inc.?

12 A Yeah.

13 Q When did you close the entity?

14 A That was closed at the end of 2017.

15 Q Okay. Why did you close down this corporation?

16 A So, that was done in an effort to open the
17 wholesale distribution side of things for the brewery.
18 And in order to do that, we were no longer able to hold
19 retail licensing through the ABC so that we didn't violate
20 any sort of three-tier system.

21 Q Okay. Between March 2018 and May 2019, did you
22 have multiple communications with the CDTFA?

23 A I believe so, yes. So, it was multiple emails
24 between escrow, CDTFA, people at the -- I believe it was
25 Juanita Chandler at the audit department. So, there was

1 definitely several communications.

2 Q What were the subject of these conversations with
3 the CDTFA?

4 A I mean, it was more or less trying to close out
5 the liability and figure out why the funds were being
6 essentially held hostage in escrow for as long as they
7 were.

8 Q At any point, did you discuss the closure --
9 termination of Coastal Public and Ale Houses with the
10 CDTFA?

11 A On multiple occasions with Juanita Chandler,
12 specifically. She was the one that was doing the audit.
13 I think there was some issues with some filings at the
14 beginning of 2018 that were filed improperly with the
15 CDTFA under the incorrect account, and those were
16 rectified. So, upon having the conversation with her, I
17 specifically asked about -- I believe it was either email
18 or phone, about that account being closed, and that there
19 no longer being any sort of liabilities associated with
20 that account moving forward.

21 Q Okay. Did you inform them of the closure and
22 termination prior to May 17, 2019?

23 A I mean, on multiple occasions.

24 Q Okay. I understand you also wanted to provide a
25 narrative of what happened. So, I want to give you some

1 time to present some information.

2 A Yeah. I mean, I just put together a statement.

3 So, good morning, and thank you the panel for the
4 opportunity to be heard. My name is Tommaso Augustino
5 Maggiore. I'm currently a restaurant and brewery
6 operator, and have spanned approximately 20 years owning
7 and operating bars, restaurants, breweries, and
8 hospitality businesses in California. I'm here today
9 because this matter has been a part of my life for nearly
10 a decade. I believe the circumstances surrounding this
11 case warrants serious consideration. I want to be very
12 clear. I'm not here seeking special treatment. What I am
13 seeking is fairness, accountability, and a resolution that
14 reflects what actually occurred.

15 I formally owned and operated Coastal Public and
16 Ale Houses, Inc., which operated two locations. I
17 operated Coastal Public Ale Houses for -- from
18 approximately 2010 through the end of 2017. One of those
19 locations was the Public House located in La Jolla. In
20 2016, I sold the Public House to another operator and
21 remains open and operating to this day under the -- the
22 new operators. Primary reason for selling the business
23 was to generate funds to address and satisfy outstanding
24 BOE liabilities was absolutely my intention that the
25 proceeds from the sales be used to pay for those

1 obligations. For nearly 10 years, I've lived with the
2 financial, professional, and personal consequences of a
3 matter that I believe should have been resolved years ago.
4 During that time, businesses were built, businesses were
5 sold, records became more difficult to obtain. Yet, this
6 issue remained unresolved.

7 I'm a hard-working honest small business owner
8 that has dedicated years of effort to building businesses,
9 creating jobs, serving customers, and contributing to my
10 community. Like many small businesses, I've endured
11 extraordinary challenges over the past years. In 2017, as
12 this process was unfolding, I was caring for my father
13 during his battle of cancer and helping care for my mother
14 during that difficult time, which he ultimately succumbed
15 to. In the years that followed, I faced government
16 mandated shutdowns, economic uncertainty, labor shortages,
17 inflation, and dramatic increase of cost of doing
18 business.

19 But despite those challenges, I continually
20 worked diligently to meet my obligations and navigate the
21 many difficulties that small business owners have faced.
22 Carrying the burden of this unresolved matter for nearly a
23 decade while simultaneously dealing with those challenges,
24 has imposed a tremendous amount of stress and uncertainty.
25 This is particularly troubling to me that I specifically

1 sold one of my businesses in an effort to address this
2 obligation. Funds were made available through escrow as
3 early as late 2016 for the purpose of satisfying the
4 outstanding liability. Those funds remained available for
5 years. Yet, the State did not ultimately collect the
6 remaining escrow proceeds until approximately 2020. That
7 reality raises a simple and important question. If the
8 money was there, why was it not applied to the liability
9 sooner?

10 Between approximately January 17th and May 2019,
11 there were numerous communications involving escrow
12 representatives, BOE, CDTFA, auditors, and personnel, and
13 legal counsel regarding the status of the escrow, the
14 closure, and termination of the business, and why the
15 escrow had not been finalized despite funds being
16 available to satisfy the outstanding liability.
17 Throughout that period, efforts were made to answer -- to
18 obtain answers regarding the unresolved escrow process and
19 the disposition of funds that had been specifically set
20 aside for the payment of the BOE, CDTFA liability. From
21 my perspective, these communications provided the agency
22 with multiple opportunities to address the matter, clarify
23 any outstanding issues, and bring the process to a timely
24 conclusion.

25 To this day, I've still never been provided with

1 a clear explanation as to why funds were specifically
2 designated and available through escrow were not applied
3 sooner. I had multiple communications involving escrow,
4 BOE, CDTFA, auditor Juanita Chandler, and other personnel,
5 and legal counsel regarding the status of those funds and
6 the unresolved escrow process, but I was never given a
7 satisfactory explanation for the delay.

8 I also want the panel to understand that Coastal
9 Public and Ale Houses ceased the operation, and it was
10 closed at the end of 2017. The corporation was closed as
11 part of operational changes in ABC licensing conflicts
12 associated with brewery operations. Importantly, prior to
13 May 17, 2019, there are multiple communications regarding
14 the closure and termination of the business. I
15 communicated with Juanita Chandler who was involved in the
16 audit process, and there were numerous communications
17 through my attorney, at the time, Mitchell Smith. From my
18 perspective, BOE, CDTFA was informed of the closures and
19 terminations of the business on multiple occasions well
20 before May 17th, 2019.

21 In addition, the second location was transitioned
22 into a brewery operations due to ABC licensing
23 requirements and operational conflicts. These changes
24 were not hidden. They were discussed and communicated as
25 part of the ongoing interactions concerning the business,

1 the closure of the corporation, and the unresolved escrow
2 process. What makes this especially difficult to
3 understand is that, from my perspective, the delays appear
4 to have resulted from administrative failures, oversight
5 issues, or bureaucratic inefficiencies within the system,
6 not from any action by me as the taxpayer.

7 Having spent years operating businesses and
8 interacting with various state agencies, including
9 numerous conversations with representatives from the
10 Taxpayer Right Advocate Office and other departments
11 within the BOE, CDTFA, my understanding has always been
12 that the agency generally acts promptly when funds are
13 available to satisfy outstanding liabilities. That's why
14 the situation has never made sense to me. So, the funds
15 were made available to escrow in late 2016. Yet, the
16 remaining escrow proceeds were not collected until
17 approximately 2020. During that same period, interest
18 continued to accrue and the financial burden continued to
19 increase. Whatever the reason for the delay, the
20 consequences were borne by me, not by the agency.

21 As a taxpayer, I believe it's reasonable to ask
22 why the funds were available years earlier were not
23 applied sooner, and why a matter that could have been
24 resolved in such a much shorter period of time was allowed
25 to remain unresolved for nearly four years while the

1 associated liability continued to grow. In my view, the
2 timelines involved in the matter were simply unacceptable.
3 No taxpayer should be forced to spend a better part of a
4 decade obtaining the -- attempting to obtain finality and
5 resolution. Regardless of the outcome, I believe the
6 record demonstrates an extraordinary delay has had real
7 and lasting consequences. I've devoted significant time,
8 resources, and expense attempting to resolve this matter
9 in good faith.

10 I participated in the administrative process,
11 responded to requests, produced documents, retained
12 counsel, and continue to pursue a resolution through the
13 proper channels. I would also ask the panel to carefully
14 consider the reliability and credibility of this timeline
15 that CDTFA now presents and whether the conduct that
16 occurred over the course of nearly a decade reflects the
17 level of diligence, oversight, and accountability the
18 taxpayers are entitled to expect from a government agency.

19 What cannot be disputed is the extraordinary
20 passage of time. We're now approaching 10 years since
21 many of the events that first occurred. During that
22 period, the agency itself underwent a transition from the
23 former BOE, Board of Equalization, to the CDTFA, the
24 California Department of Tax and Fee Administration,
25 personnel changed, records were transferred, institutional

1 knowledge involved, and many of the individuals directly
2 involved in these events may no longer even be employed by
3 the agency. As time passes, memory fades, records become
4 more difficult to locate, and the accuracy of
5 reconstructing timelines becomes increasingly difficult to
6 verify. Yet, despite these realities, I'm being asked to
7 accept the agency's version of events years after the
8 fact, while bearing the financial consequences of delays
9 that were outside of my control.

10 From my perspective, the timelines associated
11 with this matter are extraordinary. Nearly a decade of
12 uncertainty, delay, and unresolved issues is not what a
13 taxpayer should experience when attempting to obtain
14 finality and -- and resolution. The length of time
15 involved raises serious question regarding the adequacy of
16 oversight, case management, and administrative diligence
17 throughout this process. I'm not asking the panel to make
18 exceptions. I'm asking the panel to look at the facts and
19 the chronology. The record reflects years of delay
20 between key events, years during which liabilities
21 continue to grow, and years during the opportunities to
22 exist to bring the matter to a resolution. In my view,
23 the cumulative effect of those delays reflect a process
24 that lack the level of administrative oversight necessary
25 to ensure a fair and timely outcome. At the minimum, the

1 record demonstrates a pattern of delay that is difficult
2 to reconcile with the principles of fairness, efficiency,
3 and accountability that should govern governmental action.

4 This matter has imposed a substantial burden on
5 me for a significant portion of my professional life. I
6 respectfully submit that the extraordinary delay is
7 present, and the case should be given substantial weight
8 when evaluating both the timelines of the dual
9 determination, and whether relief for interest is
10 warranted. From my perspective, the delays that had began
11 when funds were available through escrow in 2016 did not
12 simply affect a discreet period of time, the consequences
13 of those delays have continued to compound ever since.

14 Had this matter been addressed and resolved in a
15 timely manner when funds were available, much of the
16 interest, expense, uncertainty, and hardship that followed
17 could potentially have been avoided. For that reason, I
18 respectfully request the panel to consider a full impact
19 of those delays and the continued consequences that flowed
20 from then, from 2016, through the present day.

21 So, I thank you for your time and consideration
22 on this matter.

23 MR. MEZA: Thank you, Mr. Maggiore.

24 JUDGE BROWN: All right. Does that -- oh, I'm
25 sorry. Go ahead.

1 MR. MEZA: All right. Sorry.

2 After our testimonies, I'd just like to stress
3 out the fact of the inaccuracy in the records. As I
4 mentioned before and provided -- given with Mr. Mitchell
5 Smith's testimony, there were multiple occasions in which
6 the CDTFA was contacted. Yet, those entries aren't logged
7 by CDTFA in their communication notes that they provide in
8 the exhibit. I just want to stress that fact. Today we
9 had Mr. Smith testifying in regards to the accuracy of
10 this. And just to reiterate the point, the CDTFA had been
11 advise -- had been informed of the closure at earlier
12 dates that would have started throughout 2018 up until the
13 claim date they have of May 7 -- of May 2019.

14 Thank you.

15 JUDGE BROWN: Thank you very much.

16 Excuse me. We will now have the opportunity for
17 questions.

18 First, CDTFA do you have any questions for either
19 witness?

20 MS. PALEY: No, thank you.

21 JUDGE BROWN: Okay. Thank you.

22 Next, I will turn to my co-panelists. We may
23 have questions from the panel at this time or the panel
24 members may choose to hold their questions until after
25 they've heard both presentations.

1 First I will ask if, Judge Kim, do you have any
2 questions for Appellant or Appellant's witnesses at this
3 time?

4 JUDGE KIM: I just had one question at this time.
5 Appellant testified that he contacted CDTFA multiple times
6 to inform them of the closure of Coastal's business. Were
7 all of those communications by phone, or were there any
8 letters submitted or emails?

9 MR. MAGGIORE: I believe it was through Juanita
10 Chandler directly. She was the auditor that was handling
11 the audit at that time. I would have to look back through
12 my emails. I -- there may be some emailed correspondence
13 back and forth from her, but I do recall specifically
14 asking about 2017 being the end of that business and
15 trying to confirm with her that there were no future
16 liabilities associated with that account. And as I
17 mentioned before, there was a -- I believe in 2018 I had
18 filed under the incorrect account, which those were, I
19 believe, pulled back and filed correctly after the fact.

20 JUDGE KIM: What was filed?

21 MR. MAGGIORE: So, for the brewery portion of the
22 business was accidentally filed in 2018 at the beginning of
23 2018 under the Coastal Public & Ale Houses account. Those
24 were since rescinded and filed under the appropriate
25 account. And that was done through, I believe, either the

1 office here or through Juanita Chandler directly.

2 JUDGE KIM: You mean their tax returns -- sales
3 and use tax returns?

4 MR. MAGGIORE: Yes.

5 JUDGE KIM: Okay. Thank you. I'll reserve any
6 questions until later.

7 JUDGE BROWN: Thank you.

8 And I will next turn to Hearing Officer Wilson.

9 Do you have any questions for Appellant or
10 Appellant's witnesses at this time?

11 HEARING OFFICER WILSON: I just had a question.
12 I can't recall. When did the Encinitas Ale House close?

13 MR. MAGGIORE: It's still operating.

14 HEARING OFFICER WILSON: Well, when did it stop
15 being under the corporation?

16 MR. MAGGIORE: At the end of 2017. It was then
17 transferred over to brewer operations for ABC licensing
18 issues.

19 HEARING OFFICER WILSON: Okay. Thank you.

20 JUDGE BROWN: Okay. Thank you.

21 I will -- I'll start with this question to
22 Mr. Meza, and then if either witness can add anything, I
23 will let them do so.

24 Mr. Meza, is there any page in the exhibits,
25 yours or CDTFA's, that you want to point us to that

1 indicates any kind of writing? Because I'm assuming you
2 would have looked through any written notice to CDTFA of
3 the closure, not of Coastal Public House, but the second
4 closure of Encinitas Ale House; meaning, as we just
5 discussed, when the corporation stopped operating
6 Encinitas Ale House, and the corporation had terminated
7 business operations. Is there any page that you want us
8 to look at that indicates communication of that fact to
9 CDTFA?

10 MR. MEZA: It would go back to the -- it would
11 actually not be in the exhibits I presented right now, but
12 it would go back to the -- if I recall, there was a
13 communication back during the appeals process. And I
14 believe it was to Counsel Ms. Dillon, in which she was
15 given a sheet; or we have a log of our activity of
16 basically, it's been redacted to hide billable sensitive
17 information regarding Mr. Maggiore's representation. But
18 they do note instances that had dates of communications
19 between Mr. Smith and CDTFA reps.

20 I do want to note out that there was a gap. I
21 mean, there is a significant gap of almost a year where
22 they're not -- they have no notes of any communications
23 with us, but they were trying to collect; and they were
24 still trying to contact Mr. Maggiore about this process.
25 But there is a -- I recall that information was shared

1 with Ms. Dillon, if I'm pronouncing her name. Let me see
2 if I can pull up the name real fast. It would be Ms. -- I
3 don't want to butcher her first name. It's --

4 JUDGE BROWN: I -- I know. I understand your
5 referring to the appeals conference holder --

6 MR. MEZA: Yes.

7 JUDGE BROWN: -- Puneet Dillon.

8 MR. MEZA: Correct.

9 JUDGE BROWN: All right. You're certain that
10 page you're referring to is not in our exhibits, either
11 yours or CDTFA's.

12 MR. MEZA: Correct.

13 JUDGE BROWN: Okay. But it's a timeline that you
14 created?

15 MR. MEZA: It's a timeline that was -- it was
16 kept in our records basically for billing purposes for the
17 client. It just outlines what activity worked on for --
18 on our behalf for the client.

19 JUDGE BROWN: Is there a reason you didn't submit
20 it in your evidence to the panel?

21 MR. MEZA: I believe that was -- I was never
22 going to use it, but it was already there, I believe,
23 since it was part of the appeals process that was being
24 challenged by CDTFA.

25 JUDGE BROWN: Okay. Is it something that would

1 be useful to the panel as evidence of written
2 communication about the closure of the quart -- the
3 closure of the second location and thus, determination
4 of --

5 MR. MEZA: Of the actual --

6 JUDGE BROWN: -- business operations?

7 MR. MEZA: Of the actual communication test -- of
8 actual communication, the detail in the closure, no. Of
9 actual communication from our office the CDTFA, yes.
10 That's the distinction. It doesn't -- the writing itself
11 is basically just out -- it's a log in a way, if you want
12 to see it, that just says these are instances where we
13 communicated with CDTFA, and these aren't there on their
14 records. But it wouldn't be as to specifically show an
15 actual communication, because most of these communications
16 were over the phone.

17 JUDGE BROWN: All right. So, it doesn't
18 indicate -- it's was just billing. It doesn't indicate
19 that -- that your office informed CDTFA that the
20 corporation had terminated business operations?

21 MR. MEZA: No. And like I said, there's no --
22 it's just basically most of the communications were over
23 the phone.

24 JUDGE BROWN: Okay. All right. And then I guess
25 I want to turn to Mr. Smith.

1 MR. SMITH: Sure.

2 JUDGE BROWN: I want to ask, when you said that
3 you communicated with CDTFA employees on multiple
4 occasions about --

5 MR. SMITH: Yeah.

6 JUDGE BROWN: -- the closure, were you talking
7 about the closure specific to the Public House or the
8 closure of both locations?

9 MR. SMITH: Both locations.

10 JUDGE BROWN: But again, there was nothing -- you
11 don't have anything in writing --

12 MR. SMITH: No.

13 JUDGE BROWN: -- conveying this issue?

14 MR. SMITH: The majority of my correspondence
15 between myself and Ms. Chandler and Esther Perez was via
16 telephone.

17 JUDGE BROWN: Okay. Thank you.

18 I think that's all that I have for Appellant
19 right now. As I said, we may have additional questions
20 after we've heard CDTFA's presentation. Therefore, if no
21 one has anything further, we can go ahead and proceed to
22 CDTFA's presentation.

23 Ms. Paley, whenever you are ready, I believe you
24 asked for 30 minutes.

25 MS. PALEY: Yes. Thank you.

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Revenue & Taxation Code section 6829(a) provides that upon termination, dissolution, or abandonment of a corporation's business, anyone having control, or supervision of, or who was charged with the responsibility for filing of returns or the payment of tax, or who was under a duty to act for the corporation in complying with the sales and use tax law, is personally liable for the corporation's unpaid tax, interest, and penalties if the person willfully failed to pay or cause to be paid any taxes due from the corporation.

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1 Determination is barred by the statute of limitations.

2 A determination under section 6829 must be mailed
3 within three years after the last day of the calendar
4 month following the quarterly period in which the
5 Department obtains actual knowledge through its audit or
6 compliance activities or by written communications by the
7 business or its representative of the termination,
8 dissolution, or abandonment of the business of the
9 corporation; Revenue & Taxation Code section (f).

10 Termination is the discontinuance or cessation of
11 all business activities for which the corporation was
12 required to hold a seller's permit; Regulation
13 1702.5(b)(3). Appellant asserts that the Department had
14 knowledge of the corporation's termination prior to
15 May 17, 2019, the Department's actual date of knowledge of
16 the corporation's termination. Appellant claims that in
17 October of 2016, he and Heritage Escrow notified the
18 Department of the sale of the Public House, and that in
19 2017 he filed the corporation's last sales and use tax
20 return and ceased all business operations.

21 However, the June 24th, 2022, Notice of Dual
22 Determination is, in fact, timely because the evidence
23 shows that the Department obtained actual knowledge that
24 the corporation terminated all of its business operations
25 on May 17th, 2019, via a telephone conversation

1 memorialized in the activity notes, AA6. And therefore,
2 under the statute of limitations, had until
3 July 31st, 2022, to timely issue a Notice of Dual
4 Determination to Appellant. As a business practice, the
5 Department keeps a log of contacts pertaining to each
6 account. In October 2016 the escrow for the sale of the
7 Public House is noted and contacts pertaining to the sale
8 are accounted for.

9 However, the Encinitas Ale House continued to
10 operate under the corporation seller's permit. The
11 corporation had the two separate business locations,
12 Encinitas Ale House and the Public House. The
13 corporation's termination only occurred upon cessation of
14 all business activities for which it was required to hold
15 the seller's permit, which included its business
16 activities for both locations. As demonstrated in
17 Exhibit A-6, the activity note from May 17th, 2019,
18 memorializing a telephone call with Appellant, he stated
19 that the business was still open but under a new entity
20 but with the same officers. On that day, in that call,
21 Appellant notified the Department that Coastal Public and
22 Ale Houses, Inc., as an entity closed January 2017. He
23 also refused to give new entity info.

24 Appellant continued to file sales and use tax
25 returns as Coastal Public & Ale Houses, Inc., until

1 May 18th, 2018; Exhibit A-11. Additionally, as shown in
2 Exhibit A-10, on March 31st, 2017, the Department staff
3 member completed an account update information form, which
4 indicated that the business was still operating. As shown
5 in Exhibit A-8, the activity not on July 17th, 2019,
6 memorializing the telephone call with Mitchel Smith,
7 attorney for Appellant as of March 2018, it verifies that
8 Appellant was filing returns as Coastal Public & Ale
9 Houses, Inc., instead of newly formed Acoustic Ales
10 Brewing Experiment, Inc. Mr. Smith also reported that
11 Coastal Public & Ale Houses, Inc., closed as of December
12 31st, 2017. There is no evidence that the Department
13 received Notice of Determination of Coastal Public & Ale
14 Houses, Inc., prior to the May 17th, 2019, telephone call
15 with Appellant. And therefore, the Notice of Dual
16 Determination is timely.

17 Regarding the imposition of interest, it is
18 mandatory, and the law provides for relief of interest
19 only under very narrow circumstances, including a public
20 disaster or unreasonable error or delay by a CDTFA
21 employee in their official capacity; Revenue & Taxation
22 Code sections 6593 and 6593.5 subdivision (a)(1). Where a
23 taxpayer request interest relief due to an unreasonable
24 error or delay by a CDTFA employee, relief is appropriate
25 only when no significant aspect of the error or delay can

1 be attributed to an act or failure to act by the taxpayer;
2 Revenue & Taxation Code section 6593.5 subdivision(b).

3 On April 12th, 2024, Appellant submitted a CDTFA
4 Form 735, request for relief from penalty, collection
5 cost, recovery fee, and/or interest, Exhibit B, seeking
6 relief of interest on the basis that Heritage Escrow
7 attempted to remit funds held in escrow to the Department
8 for the corporation sales and use tax obligations, but
9 that the Department unreasonably refused to accept any
10 such funds. Appellant claims that if the Department had
11 accepted the funds, then Appellant would not have incurred
12 unnecessary accumulated interest charges.

13 However, the Compliance Policy Procedures Manual,
14 CPPM, section 650.010 states, "A tax clearance should not
15 be issued until all tax and fees noted above, collection
16 cost recovery fees and associated penalties and interest
17 of the seller have been determined and paid, including any
18 potential audit liability, or an amount determined by this
19 Department has been posted as outlined in CPPM section
20 650.023(k)." From 2016 through 2017, the corporation was
21 under audit for the period October 1st, 2012, through
22 September 30th, 2015. Heritage Escrow initially submitted
23 a request for a sale and use tax clearance certificate on
24 October 3rd, 2016, months after the business had sold in
25 May of 2016.

1 On October 4th, 2016, the Department replied that
2 the account will be audited, Exhibit A-1, and the business
3 was sent an audit engagement letter on January 27, 2016,
4 and was under audit at the time of notice of the escrow,
5 Exhibit C-1. As a result of the audit, the Department
6 issued three Notices of Determination to Coastal Public &
7 Ale Houses, Inc., on April 19th, 2016, April 14th, 2017,
8 and May 4th, 2017, Exhibits L-1 through L-3, and the
9 corporation petitioned, starting the appeals process. On
10 May 8th, 2017, the escrow company submitted an updated
11 request to the Department for a sales and use tax
12 clearance certificate for the Public House.

13 In a letter to Heritage Escrow dated
14 July 7th, 2017, Exhibit A-2, the Department informed
15 Heritage Escrow that the Department could not process its
16 request for a sales and use tax clearance certificate
17 because the corporation's account was under audit, not
18 final at that time, and requesting sales percentages
19 information. In the same July 7th, 2017, letter, again
20 A-2, the Department advised Heritage Escrow to resubmit
21 its request and to further request a 2B deposit if it
22 wished to expedite the process. Heritage Escrow did not
23 do so. On August 15th, 2017, Heritage Escrow emailed
24 indicating that they had not been able to get ahold of the
25 seller to get the sales percentages needed, Exhibit A-3.

1 On August 17th, 2017, Heritage Escrow emailed Appellant
2 that this security deposit amount would be greater than
3 the funds in escrow, and because the funds were
4 insufficient, the escrow company would wait until the
5 audit was completed, Exhibit C, page 39.

6 An appeals conference was held on
7 August 9th, 2019, for which Coastal and Public, for which
8 Coastal Public & Ale Houses, Inc., did not appear. On
9 February 11th, 2020, the Appeals Bureau issued a decision
10 for Coastal Public & Ale Houses, Inc.'s, appeals,
11 Exhibit I, finding that no adjustments were warranted. On
12 July 8th, 2020, Heritage Escrow submitted an updated
13 request for a sales and use tax clearance certificate for
14 the Public House to the Department. On August 12th, 2020,
15 the Department closed Coastal Public & Ale Houses, Inc.'s,
16 appeals, and a Notice of Redetermination was issued;
17 Exhibit J.

18 On September 4th, 2020, the Department informed
19 Heritage Escrow that the buyer of the Public House needed
20 to register for a seller's permit before the Department
21 could process its request for a sales and use tax
22 clearance certificate, A-4. The permit they had provided
23 had closed. On the 8th, the Department asked for the
24 correct buyer's name, and on September 9th Heritage Escrow
25 submitted updated escrow documentation for the sale of the

1 Public House. On October 13th, 2020, the Department
2 received authorization from Coastal Public & Ale Houses,
3 Inc., to apply escrow funds to its account, Exhibit A-6.
4 And on October 14th, 2020, the Department sent Heritage
5 Escrow a Notice of Levy, Exhibit B, and Heritage Escrow
6 sent payment of \$206,433.08. On October 28th, 2020, the
7 Department processed and applied the payment, the \$206,000
8 payment.

9 As held in the OTA precedential opinion Appeal of
10 TFCG, Inc., 2019-OTA-389P, unsupported assertions are not
11 sufficient to satisfy a taxpayer's burden of proof. Here,
12 the evidence shows that the Department was responsive to
13 the escrow company and attempted to process the request
14 for sales and use tax clearance certificates for the
15 Public House. Once the audit was complete and the appeals
16 closed, the responses and information from the escrow
17 company were deficient, such as the buyer and escrow
18 instructions did not reflect the same information in
19 CDTFA's records.

20 Appellant has not presented any evidence showing
21 that there was an unreasonable error or delay by any CDTFA
22 staff member but rather, the evidence indicates that there
23 were potential errors from Heritage Escrow, and that the
24 funds held were insufficient to cover a deposit; and that
25 does not justify interest relief under Revenue & Taxation

1 Code section 6593.5 subdivision (b). Based on the
2 evidence and the law, we submit that this appeal should be
3 denied and that interest relief is not warranted.

4 Thank you.

5 JUDGE BROWN: Thank you.

6 Now, I will turn to my co-panelists and allow
7 them the opportunity to ask questions of either party.

8 Hearing Officer Wilson, do you have any
9 questions?

10 HEARING OFFICER WILSON: I do. I'm not sure who
11 will answer this one, but do we know what prompted
12 Heritage Escrow to submit an updated partial request for
13 the tax clearance certificate on the Public House on
14 July 8th, 2020?

15 MS. PALEY: I would defer to Mr. Parker for that
16 response.

17 MR. PARKER: Yeah. I'm not sure exactly why they
18 requested a clearance certificate at that point. Because
19 probably because the audit had finally finished through
20 the appeals process and was going to be final, and so they
21 requested the clearance at that time.

22 HEARING OFFICER WILSON: Okay. So, to follow up,
23 the Department would have sent something to the escrow
24 company notifying them that the case was through appeal?

25 MR. PARKER: I'm not certain if we sent something

1 to the escrow company, but that is when the appeal was
2 final; and information was sent to the taxpayer and
3 representatives. I can check the -- the files to see if
4 there was anything including Heritage at that time.

5 HEARING OFFICER WILSON: Okay. Mr. Meza, are you
6 aware of why Heritage Escrow submitted the partial request
7 for the tax clearance on that July 8th, 2020?

8 MR. MEZA: It would likely -- I mean, I wasn't
9 working specifically on the case during 2020 on that
10 matter, but I would assume it's something tied to the end
11 of the appeal. But other than that, I mean, I believe
12 when I spoke to -- I briefly spoke to the Heritage Escrow
13 people. They were kind of holding off on providing -- or
14 trying to recall the information what happened back then.
15 But they mentioned they had received, at some point, a
16 collection notice with a -- basically, like, a garnishment
17 levy order for them to collect the funds then.

18 But apart from that, I mean, why did the CDTFA
19 did those actions during that -- that specific point in
20 time? It's really, really something they would know
21 specifically know more about.

22 HEARING OFFICER WILSON: Okay. Thank you. I
23 might have same questions later on, but that's it for now.
24 Thank you.

25 JUDGE BROWN: All right. Thank you.

1 Judge Kim, do you have any questions for either
2 party at this time?

3 JUDGE KIM: Yes. So, after the first tax
4 clearance request in October 2016, did CDTFA issue a
5 letter to Coastal or the escrow company?

6 MR. HUXSOLL: Yes. CDTFA did issue a letter on
7 November 23rd, 2016, that is similar in format to the
8 July 7th letter that's in the record. The letter
9 indicates the seller is currently in audit and to notify
10 the box is checked in that particular section. If OTA
11 would like a copy presented -- put into the evidence file,
12 one can be provided by CDTFA. But a letter did go out on
13 November 23rd, 2016, and I have it open right now.

14 JUDGE KIM: Okay. And then it looks like the
15 same as the July 7th --

16 MR. HUXSOLL: It looks the same as the July 7th
17 letter. The -- there's not an other box checked. The
18 only box checked is, "The seller's currently in audit.
19 Please notify the Board if you would like to expedite the
20 process by requesting a to be deposit for the audit is
21 completed." So, that box is checked on the letter that
22 went out November 23rd, 2016.

23 JUDGE BROWN: I --

24 JUDGE KIM: Okay. So -- sorry. Go ahead.

25 JUDGE BROWN: Oh, I'm sorry, I was going to

1 interrupt and say I think we would like to see that
2 letter, but we'll -- we'll address that at the end. Sorry
3 to interrupt.

4 Go ahead, Judge Kim.

5 JUDGE KIM: Oh, no problem. Okay. So, after the
6 escrow company, they emailed on August 15th, 2017, saying
7 they have not been able to get the sales percentage, but
8 can you do a security deposit letter, was there any
9 response after that request?

10 MR. HUXSOLL: The evidence indicates there was
11 response based on the communication from the escrow agent
12 to Appellant stating that the security deposit letter
13 would be for \$208,000. I do not have the format of the
14 response. But that information was provided based on the
15 evidence in the record that being the communication
16 between the escrow agent and Appellant.

17 JUDGE KIM: Okay. And --

18 MR. HUXSOLL: That same -- sorry. I apologize.
19 But that same communication indicates since there weren't
20 sufficient funds, that the escrow company wait until the
21 audit is complete.

22 JUDGE KIM: And where in the record is that
23 communication documented?

24 MR. HUXSOLL: It is Exhibit C, page 39. It's an
25 August 17th, 2017, email from Debbie Howe to Appellant.

1 JUDGE KIM: Okay.

2 MR. PARKER: Judge Kim? Sorry. This is Jason
3 Parker. I did note that I think Mr. Huxsoll said
4 Exhibit C. I show it is Exhibit B, which is the request
5 for relief of interest.

6 MR. HUXSOLL: Oh, my apologies. My apologies.

7 MR. PARKER: I just wanted to clarify that real
8 quick.

9 JUDGE KIM: Okay. The file is just kind of
10 large. So, I'm just trying to find it. You said
11 Exhibit D?

12 MR. PARKER: B, as in boy.

13 JUDGE KIM: Oh, okay. Okay. Thank you.

14 JUDGE BROWN: Okay. Then if my co-panelists
15 don't have any other questions, I'm -- hold on just a
16 second I want to look at my --

17 HEARING OFFICER WILSON: Judge Brown, is it all
18 right if I ask a question?

19 JUDGE BROWN: Yes. Yes. Go ahead. I was
20 looking for a document. Go ahead, please.

21 HEARING OFFICER WILSON: I did have a question
22 for the Department. In response to the security not being
23 sufficient, the \$208,000 demand, I guess, is that why the
24 payment was rejected because of the -- of that?

25 MR. HUXSOLL: There was not a payment rejected.

1 The Department informed the -- the escrow officer what the
2 deposit amount would be, and the escrow officer decided
3 not to submit a deposit. And it did -- it's not the case
4 that CDTFA rejecting an attempted payment.

5 HEARING OFFICER WILSON: Okay. So, if the escrow
6 company had submitted an amount less than the \$208,000,
7 CDTFA would have accepted that?

8 MR. HUXSOLL: The CDTFA would not have issued a
9 clearance -- a tax clearance based on that amount being
10 provided. But the request was for a tax clearance, and so
11 CDTFA was unable -- we were unable to provide a tax
12 clearance without a payment -- a deposit of that amount.
13 And the escrow office did not pay it and decided to wait
14 until the audit process was complete.

15 HEARING OFFICER WILSON: Okay. So, it was the
16 escrow company that failed to remit the payment based on
17 the funds not meeting the security deposit amount?

18 MR. HUXSOLL: Yes. And the audit was currently
19 in the appeals process, so there was not a collection
20 action that could be taken by CDTFA at that time. But
21 it --

22 HEARING OFFICER WILSON: Okay. Thank you.

23 JUDGE BROWN: I think I do have a question I
24 wanted to ask CDTFA. Regarding the CPPM section that was
25 applicable at the time that -- in 2016 and 2017, do we

1 know approximately what the normal processing time for
2 issuance of a letter for those escrow procedures would be?
3 Like, how long would you anticipate it would normally take
4 for CDTFA to issue the letter in response to the request
5 for tax clearance?

6 MS. PALEY: We -- I can tell you in this case we
7 issued that letter on November 23rd, and so the request
8 was received in October. So, approximately within that
9 month we issued that letter.

10 JUDGE BROWN: Wasn't there a request in July of
11 2016?

12 MS. PALEY: No. We received October -- the July
13 was 2020.

14 JUDGE BROWN: All right. Let me lookup the page.
15 I had -- I believe it was attached to the request for
16 interest relief. Wasn't there a letter dated
17 July 15th, 2016? Let's see if I can find it.

18 MS. PALEY: Are you referring to the Form 735?

19 JUDGE BROWN: It was -- I'm referring to an
20 attachment. No. It may have been attached to the appeals
21 decision. Sorry. Hold on. There's a -- I have, like, a
22 thousand pages in my binder. So, there's a lot of pages
23 to go through. I'm sorry for the delay. Okay. Hold on.
24 I can't find the page right now, but I recall seeing a
25 letter dated July 15th. Oh, hold on.

1 I guess my question is -- relevant to this is, in
2 Regulation 1702 subdivision (c), which concerns
3 successor's liability under Revenue & Taxation Code
4 section 6811 and 6812, different than section 6829? I
5 understand it does contain this timeline that a purchaser
6 shall be released from successor's liability if he makes a
7 written request to the Board within 60 days after the
8 Board receives their request for certificate. I'm
9 wondering if that is relevant to the timeline that we're
10 looking at here in terms of the processing time for
11 providing a letter and request for a tax clearance
12 certificate.

13 MS. PALEY: Well, other than this is not a
14 successor liability case --

15 JUDGE BROWN: And I under -- I certainly
16 understand that.

17 MS. PALEY: But each time that we received from
18 Heritage Escrow a request for a certificate, we responded
19 timely, certainly within 60 days. We seem to respond
20 within days. And on Exhibit B, page 60, we have a
21 July 25th, 2016, letter, if that's perhaps what you're
22 speaking to.

23 JUDGE BROWN: It might be. Hold on. Sorry.
24 Exhibit B -- sorry. Exhibit B, which page?

25 MS. PALEY: Six, zero, 60.

1 JUDGE BROWN: Sixty. Okay.

2 MS. PALEY: And that's an escrow document, if
3 that is what you're meaning.

4 JUDGE BROWN: All right. Well, I understand that
5 is your -- so, your answer is that all of the respond --
6 that CDTFA responded within 60 days for all -- for all of
7 these requests?

8 MS. PALEY: Yes.

9 JUDGE BROWN: Okay.

10 MR. PARKER: Judge Brown?

11 JUDGE BROWN: Yes.

12 MR. PARKER: This is Jason parker. Also, in
13 the -- those pages near there, it looked like they had
14 updated their request October 3rd. So, they may have --

15 JUDGE BROWN: I --

16 MR. PARKER: -- gone back and forth between --
17 maybe it wasn't a sufficient request initially, and so
18 then they updated the request. So, that started the --
19 the new submission for the request for a tax clearance,
20 October.

21 JUDGE BROWN: Okay. Thank you.

22 And thank you for your patience, everyone, as I'm
23 sorting through the many pages of documents here.

24 All right. I think those are all of my questions
25 right now, which means that if my co-panelists don't have

1 any additional questions, then I will -- we will turn back
2 to Appellant, and Appellant's representative can provide
3 closing remarks.

4 Mr. Meza, you don't have to repeat your earlier
5 presentation, but if there's anything you that want to
6 address since you -- since you made your presentation that
7 have been raised here, please -- please do so. And you
8 indicated that you would take about five minutes whenever
9 you are ready.

10 MR. MEZA: Yes.

11
12 CLOSING STATEMENT

13 MR. MEZA: So, I'd like to just point that when
14 you're talking about the security deposit and 200 -- the
15 \$208,000, prior to that there was a communication in the
16 emails that were for -- that were sent between the -- was
17 it Ms. Debbie Howe. And there was an issue with it saying
18 that to -- the CDTFA had issue with levy order that
19 depleted the funds available in escrow. That levy order
20 was for \$26,038. That depleted the funds available, and
21 brought it below \$208,000. And therefore, the CDTFA would
22 have -- the fund were sufficient for the sufficient -- for
23 the security deposit of \$208,000. So, the \$202,000 was
24 left over after the CDTFA had levied the funds from the
25 escrow account. That was for a separate period of

1 balances owed.

2 Also, the letter they mentioned, the one that the
3 escrow we have per the exhibits that the Department
4 provided is dated July 7, 2017, where they notify the --
5 that's exhibit, I believe, Exhibit 2. It's Exhibit 2
6 on -- sorry. Let me just make sure I get it right here.
7 It is Exhibit C for the Department. There's a -- in
8 subsection Exhibit 2 on the records. And that's the
9 letter dated July 7, 2017, several months way after the
10 escrow funds were already available in 2016.

11 Also, I just want to reiterate the fact that,
12 from the inception of our POA being on file and recorded
13 by CDTFA, there was a gap of over year of no recorded
14 communications with Mr. Smith, which seems really odd.
15 Because either they're in incomplete, or they just
16 chose -- chose to ignore the matter for over a year and a
17 half, which doesn't seem to be the case because they were
18 still trying to communicate with Mr. Maggiore;
19 notwithstanding the fact that POA was already registered
20 with them. So, I do want to point that out, that there
21 were several communications that were over the phone.

22 The -- the CDTFA is relying on a phone
23 conversation dated May 2019 that they recorded as -- as --
24 as their -- as their source for as to when they allegedly
25 received notice of the closure -- of the termination. So,

1 for that purpose, I mean, there were several other phone
2 conversations that had the usual, I guess, M.O. for
3 these -- for the CDTFA, so over -- over the phone, you
4 know.

5 So, I mean, that's where we're at with that. I
6 mean, so I believe there was a significant gap that they
7 aren't -- that they just completely forgot to log in, or
8 they're incomplete for some reason. But I do want to
9 stress the fact that there is over a year and a half of no
10 recorded communications on their end with our counsel,
11 despite still trying to communicate with Mr. Maggiore.

12 I also want to point out that in the interest
13 of -- of equitable relief or just what's just to see is
14 that Mr. Maggiore has never tried to avoid paying the
15 liability. I mean, to him to come to grips of reality of
16 having to just close a business to sell it off, a
17 location, with the intention of paying back the CDTFA,
18 that's actions in good faith. He didn't have a
19 quarter-of-million dollars laying around extra to pay the
20 CDTFA at that time. So, he had to close -- so, he
21 closed -- he sold a location. He said, "You know what? I
22 have to do what I have to do. I have to own
23 responsibility." And he did so by selling the location
24 and had those funds there for them.

25 This isn't -- like I mentioned, this -- these

1 were not funds that he used them for his own enrichment or
2 joy. Had he had extra funds, he could -- I mean, he would
3 have gladly paid them despite the funds were sitting in
4 escrow and eventually try to get the money out of escrow
5 back. But, I mean, the money was there for them, and he
6 didn't have extra funds.

7 As he stated, he's dealt with several adversities
8 over the years, including personal family crises regarding
9 his father's health issues and also the closures of a
10 business through the COVID pandemic, but he's persevered,
11 and he's still here; and he's just trying to get a just
12 result on this matter.

13 Thank you.

14 JUDGE BROWN: Okay. Thank you. A couple of
15 things before we close the record. One, as I mentioned, I
16 would like to receive the letter that CDTFA mentioned from
17 November 23rd, 2016.

18 MS. PALEY: Should we submit that as Exhibit O?

19 JUDGE BROWN: That would be fine. And I will do
20 the usual process of hold the record open for 30 days, and
21 then I'll give Appellant 30 days to respond.

22 And I'll also ask co-panelists, do have any
23 additional questions for either party?

24 Judge Kim, anything further?

25 JUDGE KIM: No, not at this time. Thank you.

1 JUDGE BROWN: Okay. And, Hearing Officer Wilson,
2 anything further?

3 HEARING OFFICER WILSON: No further questions.
4 Thank you.

5 JUDGE BROWN: Okay. Excuse me. I'm a little bit
6 concerned that I might have documents that were attached
7 to Appellant's opening brief that were not admitted into
8 evidence.

9 I'm going to say, Mr. Meza, do you recall if all
10 of your documents that you submitted attached to your
11 opening brief were admitted into evidence? Like, did you
12 go through and incorporate them into Exhibits 1
13 through 5 -- oh, sorry. Yeah, 1 through 5?

14 And you're muted. So, if you're talking, I can't
15 hear you.

16 MR. MEZA: I need to look back. They should have
17 been attached. But in the event they were not, may I have
18 the opportunity to rectify that matter?

19 JUDGE BROWN: Sure. Because I'm -- one second.
20 One option is that you can just attach them to your
21 response.

22 Actually, what I think I will do is say, CDTFA,
23 do you have any objection if I just mark Appellant's
24 opening brief as an exhibit with the attachments and admit
25 that into evidence?

1 MR. HUXSOLL: The brief itself with its exhibits?
2 JUDGE BROWN: Right.
3 MR. HUXSOLL: No. We don't object to that.
4 JUDGE BROWN: Okay. Then I'll mark that as
5 Appellant's Exhibit 6, which is admitted into evidence.
6 (Appellant's Exhibit 6 was received into
7 evidence by the Administrative Law Judge.)
8 JUDGE BROWN: One second. I just think that --
9 I'm going through the documents. Hold on.
10 MS. PALEY: To clarify, I have Appellant's
11 opening brief as having 47 pages total, the PDF. I just
12 want to make sure that we're looking at the same document.
13 You're muted.
14 JUDGE BROWN: Yes. Correct. Thank you. That's
15 fine. Okay. Thank you.
16 All right. Then --
17 MR. HUXSOLL: And can I --
18 JUDGE BROWN: -- Appellant's exhibit.
19 MR. HUXSOLL: Pardon me. Sorry.
20 JUDGE BROWN: Yes. Go ahead.
21 MR. HUXSOLL: I believe Appellant's Exhibit 1 is
22 the Appellant's request for appeal of Appeals Bureau
23 decision dated September 20th, 2024 --
24 JUDGE BROWN: So, it would be admitted.
25 MR. HUXSOLL: -- listed as 46 pages. So, I

1 believe it's already admitted.

2 JUDGE BROWN: It is admitted. All right. Then
3 disregard. I don't need to admit Appellant's Exhibit 6.
4 It already is.

5 (Appellant's Exhibit 6 was removed from
6 evidence by the Administrative Law Judge.)

7 JUDGE BROWN: Then I will say that we -- I
8 believe then we will have every -- we've taken care of
9 everything. The record is left open for 30 days just for
10 the submission of that letter November 23rd, 2016, that we
11 referred to. Appellant will have 30 days to respond. And
12 I think then that I've covered everything.

13 Does anyone have anything further before we wrap
14 up the hearing for today?

15 MS. PALEY: No, thank you.

16 JUDGE BROWN: If not -- okay. Thank you.

17 Then if not, then I will say thank you, everyone.
18 We leave the record open for submission of the document
19 that we discussed, and then Appellant's response.

20 The Judges will meet and decide the case based on
21 the evidence, argument, and applicable law. And we will
22 mail both parties our written decision no later than
23 100 days from the date the record closes.

24 And we're done with the hearing for today.

25 Thank you.

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(Proceedings concluded at 10:38 a.m.)

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HEARING REPORTER'S CERTIFICATE

I, Ernalyne M. Alonzo, Hearing Reporter in and for
the State of California, do hereby certify:

That the foregoing transcript of proceedings was
taken before me at the time and place set forth, that the
testimony and proceedings were reported stenographically
by me and later transcribed by computer-aided
transcription under my direction and supervision, that the
foregoing is a true record of the testimony and
proceedings taken at that time.

I further certify that I am in no way interested
in the outcome of said action.

I have hereunto subscribed my name this 20th day
of July, 2026.

ERNALYN M. ALONZO
HEARING REPORTER